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No. 12
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**We're still
#1**

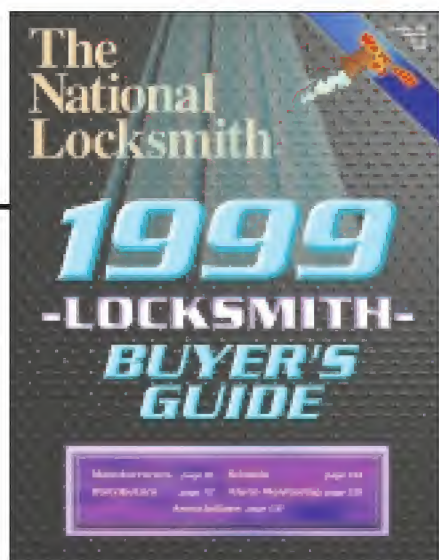
The National Locksmith®

1999

-LOCKSMITH- BUYER'S GUIDE

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Associations <i>page 136</i>			

On The Cover...



The 1999 Locksmith Buyer's Guide marks the beginning of The National Locksmith's 70th year, bringing you the latest in security related topics.

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you wish to read**

COMMENTARY



<http://www.TheNationalLocksmith.com>
User name: national User ID: G5fh84

The technology train... All Aboard!

Normally I would be writing to you while sitting at my desk, a cup of coffee in front of me, and my Doberman, Diablo, snoring somewhere in a corner of the office. This month, however, I'm out of position, sitting on the couch, typing on the coffee table. The coffee is still in front of me, but the change of routine has intrigued Diablo, so he's been nosing insistently at my hand.

What has caused this disruption in my normal and cozy manner? Well, they say that moving from one house to another is one of the most stressful experiences a human can bear. And I would have agreed with that statement, having just moved myself in July. (I still can't find my electric razor.)

But today I can tell you that switching computers has moving beat by a few yards for the Pain-In-The-Butt factor.

This month I made the switch from Macintosh to a PC. And while I have not had very many problems adapting to Windows, the real killer is that when my Mac crashed and burned, I pretty much knew everything I needed to do to get it humming again. Oh, I'll get there with the PC too, but right now I'm in the stage where I wish the world just didn't have to change around me. The PC on my desk crashed and it isn't cooperating with the standard fixes, so here I am on my old Mac which had been cast off onto the coffee table.

Technology can be annoying, don't you agree? In our industry, we're dealing more every day with such things as transponders, electronic access and the like.

While we might prefer to just stay in place and not have to adapt to new technology and new tools, the world is not going to hold still for us. So we either get left behind, or we jump through hoops to learn the new stuff.

I can still remember how reluctant I was to give up my IBM Selectric typewriter for a computer. Heck, I even got friendly with the repair technician in the three piece suit, who probably made more money than I did keeping that little ball clicking. But in time, I got used to the computer and it contributed to my life.

For example, I now communicate almost daily with a kazillion locksmiths via e-mail. Those locksmiths who have signed up for our free e-mail list get virtually unlimited technical assistance. We've helped each other solve problems with safes, cars, locks, codes, tools...and so many other things I can't begin to name them all. By the way, if you want to get on our e-mail list, just e-mail me your request to NATLLOCK@aol.com, and include your subscription number off your mailing label.

Soon I'll have a transponder in my car which will automatically pay the toll for me so I can sail through the toll booth. This should cut about 15 minutes off my commute and I am grateful for the technology.

So technology isn't all bad. After all, I don't miss black and white TV. But right now...I sure miss my typewriter!

Marc Goldberg



Join our free E-mail list!

Receive locksmith info by E-Mail
Write us at: NATLLOCK@aol.com

Marc Goldberg
Publisher

December 1998 • 5

Mango's Message

Scatter Shooting while remembering ... Bill Reed

It's undoubtedly the most unsettling phone call anyone could receive. A call that causes your heart to skip a beat, your pulse drop to nothing and your body go limp, requiring every ounce of strength you have just to clench the phone. You try to respond, but your throat constricts just as your brain tries to send a message to your mouth to scream. At the same time it is struggling to process and digest the unthinkable message it has just received, such as learning that someone who held a special place in your heart has passed away.

That was the case when I learned that Bill Reed had died on the evening of September 30, 1998.

When someone close to you dies, a part of you dies with them. For a few terrible moments, the world as you know it ceases to exist, and it will never be the same. When I learned of Bill's death, tears filled my eyes and a flood of memories occupied my mind as an incredible sense of loss overwhelmed me. I do, however, harbor a small sense of comfort because I was fortunate to have spoken with Bill the day he died. He had just returned from a locksmith gathering in New Braunfels, Texas when he gave me a call at the office.

When we spoke he sounded a bit road weary because what should have been a 10-hour drive home from Texas to Florida turned into a 17-hour nightmare. During his travels, Hurricane Georges (a category 4 hurricane packing 130 mph winds) crossed his path, sweeping the landscape from Florida through Alabama and Mississippi. Undaunted, Bill pushed on. After all, in his 25 years of travels doing trade shows, conventions,

educational seminars, award ceremonies and speeches, Bill had encountered, and survived, more than his share of torrential rains, floods, tornadoes, blizzards, mechanical failures, crash landings, earthquakes, locust invasions and heart attacks. A little ole hurricane named Georges was hardly going to stop him now... and it didn't.

Bill did make it home, however, Georges had cracked the Ironman's armor, and at the end of his 17-hour ordeal battling the furor of Mother Nature, Bill laid down to rest for the very last time. He was buried in Dallas, Texas on October 3, 1998 at Restland Memorial Park.

The story of Bill Reed's life is a diverse one, at times being played out like a childhood fairytale, living in the lap of luxury. Other times it was like reading a Stephen King novel, never knowing what obstacle he would need to overcome next. In the end he always made it to the



Bill as publisher of Reed's Security Reporter. A painting of his grandfather E.D. Reed hangs on the wall.

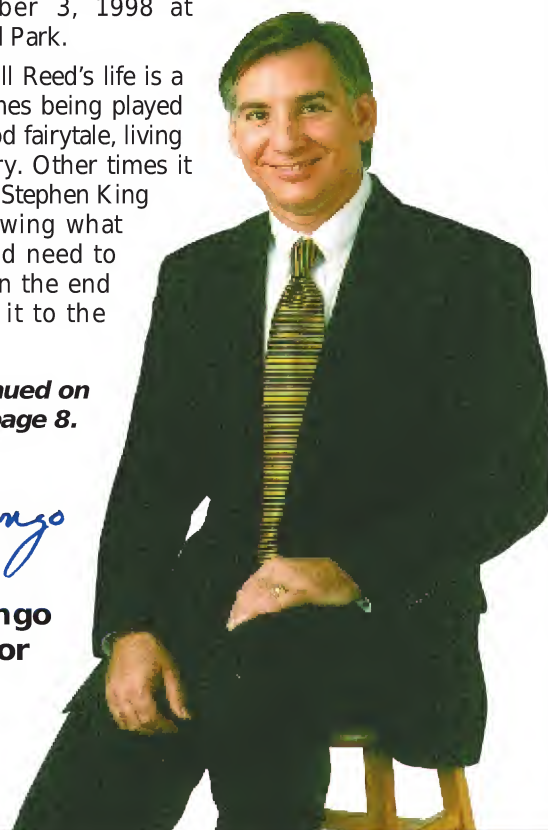


Baby Bill cradled in the arms of his father Gerald Reed.

Continued on
page 8.

Greg Mango

Greg Mango
Editor



Mango's Message

Continued from page 6

finish line, sometimes showered in wine and roses and other times a little battered and bruised, but he was always determined to conquer what lay before him.

Bill was a third generation locksmith. His grandfather—Elmer Dodd Reed—commonly referred to as E.D. Reed, was a mathematics teacher by profession and toiled in the locksmith trade on the side. Utilizing his mathematical insight, E.D. Reed cracked many of the lock manufacturers coding formulas and the inception of the Reed Code Books began.



Bill with "the catch of the day."

Bill's father—Gerald Reed—continued the locksmithing tradition, opening a retail store in Dallas, Texas while continuing to publish and sell Reed Code Books. By the time Bill came along, his family was deep into the locksmith trade.

As the years went on, the distribution capabilities of the Reed Code Books had reached a plateau due to the limited channels available. In an

interest to help increase the sales and distribution capabilities, Bill's father sold the family code business to Jack Robinson, who at that time was the publisher of the *Locksmith Ledger*. In the purchase agreement, Bill, living in Texas, was to spend 90-days with Jack Robinson in Park Ridge, Illinois, to acclimate him to the code business. When the 90-day fulfillment was over, Jack asked Bill to join his staff as a permanent employee and the development of an industry icon began.

Bill spent 19 years with the *Locksmith Ledger*, eventually climbing his way to the esteemed title of editor and then publisher. Along the way he was presented just about every industry award imaginable. He was at the pinnacle of his career, and undeniably the big fish in the locksmith publishing sea. A really big fish.

During that time, Bill began what his name eventually symbolized and epitomized... traveling educational road shows. It began as the Frank and Bill show, and the founding fathers were Frank Agius (founder of Framon Manufacturing) and Bill

Reed. The premise was simple. Offer free educational seminars around the country (eventually the world), sell whatever they could to offset the travel expenses, raffle the rest, and the locksmiths would come. And come they did, by the hundreds.



Bill and his Idol, John Wayne

The success of the Frank & Bill Show took even Frank and Bill by surprise, and Hank Spicer (the pioneer of automotive servicing manuals and key impressioning extraordinaire) eventually joined this dynamic duo's traveling show and the Frank & Bill Show evolved into the Frank, Bill & Hank Show.

The educational seminars grew to where they could not keep up with the demand for even more classes. Because of the overwhelming response, Len White (at the time Service Sales Manager at Briggs & Stratton), G.L. "Gerry" Finch (author of several locksmith publications) and Steve Young (founder of Tech-Train Productions) came aboard and the traveling road show evolved yet again into The Reed Seminars. At the time everything Bill touched was turning to gold.

Bill eventually left the *Locksmith Ledger* after the publishing company was purchased by the Ilco Unican Group, and he found himself unable to adjust to the structure and restrictions of a huge corporation. After his departure, Bill set his sights at doing what he had always wanted to do, own his own publishing company. Bill moved to Grapevine, Texas, rented an office in Dallas, and formed RSG Publishing Corp. From that, *Reed's Security Reporter* magazine and TRUST was born.



Bill and his lovely wife Caroline.

Mango's Message

Continued from page 8

Introducing a new trade publication was a huge undertaking and even Bill underestimated the enormity of it all. The magazine enjoyed a mere two and a half years of success when it was forced to close its doors due to financial difficulty. For the first time in Bill's illustrious career, he suffered a major setback. After 20 years of being a fast track insider, he was soon on the outside looking in. The gold rush had ended.



Steve Young and Bill.

Knowing the severity of Bill's situation, Steve Young offered to form another company and have Bill run it. From that offering, Security Resources, Inc. emerged and Bill was soon living in Pensacola, Florida, the final stop of his journey.

I met Bill several years ago at one of his infamous educational seminars. I can still remember

how inspired and honored I was to meet and shake the hand of Bill Reed, Frank Agius, Hank Spicer, Steve Young and Gerry Finch. At the time I was living and working in San Antonio, Texas, eager to learn all that these industry giants could teach. My only claim to fame at the time was that I was writing safe servicing articles for *Safe & Vault Technology* magazine.

During the course of my conversation with Bill, he invited me to do some writing for his magazine. I agreed, and for a period of time I was writing for both magazines.

Then one fateful morning before going to work, the phone rang. Assuming it was a service call, I answered with my customary locksmith introduction. That call turned out to be the service call I would never forget. It was Bill Reed.

He told me he was leaving the *Locksmith Ledger* and planned to start his own publishing company in Texas and wanted to know if I would be interested in moving to Dallas to be his editor. Well, you can imagine that I was initially paralyzed from shock and overwhelmed with delight. That call changed my life forever.

I can still remember Bill's very first words to me on my inaugural introduction to publishing. He said: "You are no

longer a locksmith. From now on you are a journalist... for locksmiths."

Bill believed in me at a time when few others did. For that I will always be eternally grateful. However, I am not alone. There are many within this industry who can pay homage to Bill's influence. Bill had an uncanny ability to make you not only believe in him, but to believe in yourself as well. He could assure you that nobody believed or trusted you more than he did, and no matter what, he was always in your corner cheering you on. Bill was like a treasured keepsake. He was there when you needed him, instilling comfort, support and reassurance. And he was never happier than in the company of locksmiths where he felt a true kinship. He was a consummate crusader for locksmiths, the likes of which we may never see again.

I can remember doing trade shows and seminars with Bill and every time we would leave the hotel we were staying at, he would keep the room key. I was surprised by this rather unusual behavior pattern, but it made me not feel so bad for "borrowing" the hotel towels.

One day while I was diligently working on the magazine, Bill called me into his office to discuss the publication. Over the course of our conversation, I noticed a brass bucket in the corner of his office that was overflowing with the hotel keys he had collected. Taped to the side of the bucket was a tattered piece of paper with some faded writing on it. The paper read: *Creating Jobs for Locksmiths*.

That's the Bill Reed I remember.

It has been said that a man's success is gauged by the legacy he leaves behind. If that's true, the Bill Reed legacy is sure to place him in the company of the enviable elite. He will be recognized as one who made his mark by making a difference. One who unselfishly gave of his time to help others realize and achieve their dreams and aspirations.

His voice, his presence, his words of encouragement and advice will be missed by many, but especially by me.

May God be with him 'til we meet again. **TNL**



Dedicated to Bill Reed. 1940-1998.

1999

Locksmith Buyer's Guide

Welcome to *The National Locksmith's* 1999 Locksmith Buyer's Guide. The following sections appear in this year's guide:

Manufacturers —

An alphabetical listing of manufacturers that make products for the locksmith market.

Manufacturers by Product —

In this easy to use cross reference, the manufacturers are listed by the type of products they make.

Distributors — An alphabetical listing of distributors that sell to locksmiths.

Distributors by State — In this easy to use cross reference, the distributors are listed by the state in which they are located.

Distributors by Product —

In this easy to use cross reference, the distributors are listed by the type of products they stock and sell.

Schools — An alphabetical listing of locksmith correspondence and resident course schools.

Alarms — An alphabetical listing of alarm and alarm product manufacturers.

Associations — International, national and state locksmith associations listed by state.

Web Sites — A listing of web sites which can be accessed through the internet.

As always, we've tried to make this Locksmith Buyer's Guide complete with all the information you might need throughout the year. However, it is possible that some information might have inadvertently been omitted. We apologize, and ask that you send the missing or changed information to us in writing so that it may be included in our next upcoming guide. Send additions or changes to: The National Locksmith, 1533 Burgundy Parkway, Streamwood, Illinois 60107, Attn: Directory Changes.

As a closing note, the few manufacturers/ distributors that do not include information following the product categories carry a range of products for the locksmith. Listings start on page 16. **TL**



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Manufacturers

A&B Manufacturing Co., Inc.

1612 Meriden Waterbury Rd.
Milldale CT 06467
860-628-5030
William Olson
Product Categories: F G

A&B Safe Corp.

171 South Delsea Dr.
Glassboro NJ 08028
800-263-1267
609-863-1186
Fax: 609-863-1208
INFO@A-BSAFECORP.COM
www.A-BSAFECORP.COM
Edward Dornisch
Mildred (Sweetie) Dornisch
Product Categories: E F H
See ad on page 57

A-1 Security Mfg. Corp.

3001 West Moore St.
Richmond VA 23230
804-359-9003
Fax: 804-359-9415
E Mail: FMCC@EROLS.COM
Frank McCarthy, Pres.
Ricky King
Rodney McClung, Nat'l Sls Mgr.
Product Categories: C G

Able Locksmiths

91-10 Liberty Ave.
Ozone Park NY 11417
718-847-1377
Fax: 718-847-0991
Frank Markisello, RL Owner
Elizabeth Markisello
Product Categories: B G

ABC Lock Co.

13747 192nd Ave.
Council Bluffs IA 51503
402-346-8338
Abe Parkins, CEO
Violeta Parkins, Pres.
Product Categories: G

Abloy Construction Locking

10300 Foster Ave.
Brooklyn, NY 11236
800-235-9460
718-257-8685
Fax: 718-649-7554
E Mail: satu@abloy.net
Web: www.abloy.com
Satu Roppanen, Nat'l Sales Mgr.
Product Categories: F G

Abus Lock Co.

P.O. Box 47507
Plymouth MN 55447
800-352-2287
612-509-9933
Fax: 612-509-9939
E Mail:
74511.1570@COMPUSERVE.COM
Web: www.abus.com
George R. Hansen
Product Categories: F G
See ad on page 75



Access Denied, Inc.

1280 S. Williams Dr.
Columbia City IN 46725
800-348-5115
219-244-5115
Fax: 219-244-4158
E Mail: RJBAGAN@ULTRADOG.COM
Web: www.ultradog.com
Lydia McDevitt, Sales Mgr.
Richard Bagan, Pres.
Product Categories: B F

Accu-Lock, Inc.

314 N. Rudd
Burleson TX 76028
817-447-4085
Fax: 817-447-6534
E Mail: Rick@acculock.com
Web: www.acculock.com
Rick Segerstrom
Product Categories: F G H

Accurate Lock & Hardware Co.

Annie Pl
Stamford CT 06902
203-348-8865
Fax: 203-348-5234
Ronald M. Salvatore, Pres.
Product Categories: B F

Adams Rite Manufacturing Co.

4040 So. Capitol Ave., P.O. Box 1301
City of Industry CA 91749
800-872-3267
562-699-0511
Fax: 562-699-5094
Web: www.Adamsrite.com
Dick Kreidel, President
Larry Whipple, Dir. Cust. Sat. Group
Product Categories: B E F



Adapt-A-Bore™

318 N. Milwaukee St.
Milwaukee WI 53202
800-829-8905
414-291-5684
Fax: 414-291-5685
aspurich@execpc.com
www.doorhardware.net
Andrew S. Pokrass
Product Categories: B F G

Adesco Safe Mfg. Co.

16720 S. Garfield Ave.
Paramount CA 90723
800-821-6803
562-630-1503
Fax: 562-408-6427
E Mail: sales@adesco.com
Web: www.adesco.com
Earl Halls, VP/Operations
Chuck Basso, VP Sales
Kim Girard, Dir. Sales & Mktg.
Product Categories: H
See ad on page 43

Adrian Steel Co.

906 James St.
Adrian MI 49221
517-265-6194
Fax: 517-265-5834
Karen Poe, Sales Coord.

Advance Car Mover Company

P.O. Box 1
Juneau WI 53039
800-571-0136
920-386-4464
Fax: 920-386-4416
David Courtney, Pres.
Product Categories: G

Advanced Hardware Technologies

440 Fairmount Ave.
Philadelphia PA 19123
800-277-9377
215-629-0400
Fax: 800-531-0844
www.TRANSATLANTIC.CO.COM
Norman Millman
Bernie Davis
Donna Mcmonagle
Product Categories: B F

Advanced Safe & Lock

34762 Carter Street Rd.
Lafargeville NY 13635
315-658-2368
Dawn Smith

Advanced Signaling

P.O. Box 753
Arlington TX 76004
817-275-8401
Fax: 817-274-3707
Steve Arnold

Aero Lock

3675 New Getwell Rd. #9
Memphis TN 38118
800-627-9433
901-368-2147
Fax: 901-362-1197
E Mail: AEROLock@IX.NETCOM.COM
Web: www.aerolock.com
David Parrott, Owner
Monika Parrott, Owner
Product Categories: G

Aiphone Intercom Systems

1700 130th Ave. NE
Bellevue WA 98005
800-692-0200
206-455-0510
Fax: 206-455-0071
Web: www.aiphone.com
John Mosebar, Sales Mgr.
Paul Hefty, Tech. Support
Joy Duffield, Product Training Mgr.
Product Categories: E F

Alarm Lock Systems, Inc.

345 Bayview Ave.
Amityville NY 11701
800-ALA-LOCK
516-789-4871
Fax: 516-842-9137
salesinfo@napcosecurity.com
www.alarmlock.com
Brian Strom, VP Alarm Lock Sales
Bob Swoope, Nat'l. Sales Mgr.
Product Categories: E F
See ad on page 119

Continued from page 16

AlarmSaf

65 A Industrial Way
Wilmington MA 01887-3499
978-658-6717
Fax: 978-658-8638
Gordon Pendleton, VP Mktg.
Joe Holland, Eng. Sup.
Barbara Hagan, Cust. Svc. Sup.
Product Categories: E

Allstate Insurance Co.

Allstate Plaza
Northbrook IL 60062
800-669-6711
847-402-8196
Fax: 847-326-7509
E Mail: ABISCO/ALLSTATE.COM
Web: www.allstate.com
Anita Bishop
Rick Nelson

Almet Inc.

8205 Montreal-Toronto Blvd.
Montreal West Quebec
Canada H4X 1N1
514-364-4211
Fax: 514-364-4912
E Mail: JMCRETE@ODYSSEE.NET
Jean-Marc Crete, VP
Egidio Aguzzi, Pres.
Product Categories: B

Almont Lock Co., Inc.

113 School St.
Almont MI 48003
810-798-8950
David Popovici, Pres.
Arcadia Popovici, CEO
Product Categories: F G
See ad on page 111

AM/PM Locks

1125 Mission St
San Francisco CA 94103
415-221-4050
Fax: 415-884-0671
Julie Shaw

America Key Boxes

4100 Valley Trail
Kennedale TX 76060
800-561-5397
817-561-5397
Fax: 817-561-2881
E Mail: KEYBOX@FLASH.NET
James E. Victory, Owner
Josephine Victory, Owner
Product Categories: G

American Auto Accessories, Inc.

112-01 Northern Blvd.
Corona NY 11368
800-THE-1800
718-458-6200
Fax: 718-458-9110
Henry Hsu, Exec. Dir.
Ms. Betty Hsu, VP
David Yu, Mktg. Dir., Sales Mgr.
Product Categories: A F

American Lock Co.

3400 W. Exchange Rd.
Crete IL 60417
800-323-4568
708-534-2000
Fax: 708-534-0531
David L. Anderson, Nat'l. Sales Mgr.
Philip E. Settecase, VP Sales/Mktg.
Product Categories: F



American Security Products Co.

11925 Pacific Ave.
Fontana CA 92337
800-421-6142
909-685-9680
Fax: 909-685-9685
sec@amsecusa.com
www.amsecusa.com
Frank Cademartori, Pres.
Robert E. Sallee, VP
Product Categories: E H
See ad on page 67

AMSECO

236 E. Star of India Ln.
Carson CA 90746
800-421-1096
310-538-4670
Fax: 310-538-9932
info@amseco-kai.com
www.amseco-kai.com
Yutaka Odawara, Pres.
Thomas Fessler, VP Sales & Mktg.
Sergio Galvez, Adv. Mgr.
Product Categories: A E

Amtel Security Systems

1691 NW 107th Ave.
Miami FL 33172
305-591-8200
Moe Weiner

AngioLaz Inc.

P.O. Box 556, Industrial Park
Bellows Falls VT 05101
1-800-245-4025
Fax: 802-463-9228
John Plumadore

APR Industries, Inc.

P.O. Box 342
Boonton NJ 07005
800-729-2674
973-983-0880
Fax: 800-646-8721
E Mail: APRUSA@WEBEXPERT.NET
Web: www.Aprusa.com
Alan Paul Romanowicz, VP
Sierra D'Arcy, GM
Product Categories: A B C F
See ad on page 69

Architectural Builders Hardware

500 Crossen Ave
Elk Grove Village IL 60007
847-437-9901
Fax: 800-932-9224
abhinfo@abhmfg.com
www.ABHMFG.com
Janet Mollahan
Kurt Shah
Product Categories: B F

Architectural Control Systems, Inc.

10666 Gateway Blvd.
St. Louis MO 63132
800-753-5558
314-432-5588
Fax: 314-432-2090
Dave Senften, Pres.
Tony Caponi, VP
Mark LeGrand, VP
Product Categories: E

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PO Box 740962
Boynton Beach FL 33474
561-735-4947
Fax: 561-735-9032
Harvey Brodach

Armor Safe Technologies

2580 Progress St.
Vista CA 92083
800-487-2766
619-598-5470
Fax: 619-598-5471
armorsafe@ixpres.com
Chuck Holycross, Pres./CEO
Gary Wilkins, VP Sales & Mktg.
Mike Staudt, VP Engr.
Product Categories: H

Arrow Lock Mfg. Co.

10300 Foster Ave.
Brooklyn NY 11236
800-233-0478
718-257-4700
Fax: 718-649-9097
C. Thelin, Pres.
Steven Pollack, Mktg. Mgr.
Product Categories: A B F
See ad on page 153

ASSA

10300 Foster Ave.
Brooklyn NY 11236
800-235-7482
718-927-2772 ext.450
Fax: 718-257-2772
www.assalock.com
Henrik Hull, Pres./C.E.O.
Michael Crowder, Nat'l. Sales Mgr.
Bill Peterson, Project Mgr.
Product Categories: B F



Audio Alert Systems

4208 Dover Rd.
Louisville KY 40216
502-448-6699
Fax: 502-448-0018
Glenn Isaacs

Auto-Security Products (ASP, Inc.)

P.O. Box 10
Redmond WA 98073
425-556-1900
Fax: 425-558-1205
Web: www.carlocks.com
Buddy Logan, Pres.
Dick Brandon, VP
Steve Shain, Nat'l. Sales Mgr.
Product Categories: F G
See ad on page 95

Badge-A-Minit

P.O. Box 800
LaSalle IL 61301-0800
800-223-4103
815-883-8822
Fax: 815-883-9696
E Mail: MICHAEL@BADGEAMINIT.COM
Web: www.badgeaminit.com
Michael Roebuck, Mktg. Dir.

Baldwin Hardware Corp.

841 E. Wyomissing Blvd.
Reading PA 19607
800-437-7448
610-777-7811
Fax: 610-775-5564
Anthony Sturuss, Pres.
Rolin Sugg, VP Tech. Svc.
Martin Van Doren, VP Sales.
Product Categories: B F

Continued from page 20

Base Industries

254 Ott St. F
Corona CA 91720
800-554-8088
909-371-4465
Fax: 909-371-2828
E Mail: BASEBOY@EARTH.LINK.NET
Scott Holmes
Brian Huitt, Owner
Tony Gillett, Tech. Supp.
Product Categories: C E F

Baton Lock & Hardware Co. Inc.

14275 Commerce Dr.
Garden Grove CA 92643
800-395-8880
714-265-3636
Fax: 714-265-3630
Peace Hsu, Pres.
David Roberson
Neli Prathima
Product Categories: B F G

Baumann Springs

PO Box 410167
Charlotte NC 28241
704-588-2700
Fax: 704-588-8354
Dave Payunk, Sales Manager

Belwith International, Ltd.

4300 Gerald R. Ford Fwy., P.O. Box 127
Grandville MI 49468
800-235-9484
616-531-4300
Fax: 616-531-2995
Mark D. Pelley, Pres.
Robert E. Schaub, VP Sales/Mktg.
Donald K. Pegel, Dir. Mktg.
Product Categories: A F

Besam Automatic Door Systems

81 Twin Rivers Dr.
Hightstown NJ 08520-5212
800-752-9290
609-443-5800
Fax: 609-443-3440
Karen Maslow, Admin. Mkg. Mgr.
Product Categories: E

Best Lock Corporation

P.O. Box 50444, 6165 E. 75th St.
Indianapolis IN 46250
317-849-2250
Fax: 317-595-7620

Best Power Technology, Inc.

P.O. Box 280
Necedah WI 54646
608-565-7200
Fax: 608-565-2221
Steve Paul, Pres & CEO

BiLock North America, Inc.

2420 Carson St., Suite 125
Torrance CA 90501
800-328-7030
310-328-7030
Fax: 310-328-7829
E Mail: BILOCK1
Web: www.bilock.com
Robert Vander Leek
Ken Stanton
Product Categories: F
See ad on page 61

Blackhawk Products

25913 Road T5
Dolores CO 81323
970-882-7191
Fax: 970-882-7228

22 • The National Locksmith

E Mail: BLKHAWK@COMPUSERVE.COM
Web:
Ourworld.compuserve.com/homepages
/blkhawk
Roger Weitzenkamp
Product Categories: D G

Boggs Tool Processing & File Sharpening Co.

14100 Orange Ave.
Paramount CA 90723
800-547-5244 outside CA
562-634-1081
Fax: 562-634-0839
E Mail: C.BOGGS1@AOL.COM
Web: www.BoggsTool.com
Cheryl Boggs
Harry Boggs
Product Categories: G

Bridgeman Security Equip.

510 W. Washington Blvd.
Montebello CA 90640
800-334-6060
213-724-1287
Fax: 213-727-0236
Eric Mueller, Pres.
Ken Young, VP/Sales
Product Categories: F H

Buddy Products, Locksmith Division

1350 S. Leavitt
Chicago IL 60608
800-886-8688
312-733-6400
Fax: 312-733-8356
E Mail: KTXB84C@PRODIGY.COM
Sam Difiglio, VP Sales & Mktg.
Sandra Rivera, Cust. Svc. Mgr.
Product Categories: H
See ad on page 67

Budget Lock & Key

6547 N. Academy, #532
Colorado Springs CO 80918
719-260-0399
Fax: 719-266-4367
Dennis Collins

Bulger Safe & Lock

11502 Lake City Way NE
Seattle WA 98125
206-363-8797
Fax: 206-363-7073
Ben Bulger

BWDAutomotive -Alabama

4555 Water Ave
Selma AL 36701
800-647-4926
334-874-9001
Fax: 334-874-6011
alllock1@alllock.com
www.alllock.com
Russell Alsbrook, VP Aftermarket Sales
Tom Seroogy, Aftermarket Prod. Mgr.
Anita Owens, Assist. Sales Mgr.
Product Categories: C F G
See ad on page 155

Canadian Safe Manufacturing

170 Chatham St
Hamilton Ontario
Canada L8P 2B6
905-528-7233
Fax: 905-528-7728
Bob Edwards

Cannon Safe Inc.

9358 Stephens St.
Pico Rivera CA 90660
800-242-1055
562-692-0636
Fax: 562-692-7252
GUN SAFE@GTE.Net
www.CANNON SAFE.COM
Steve Baker, Pres.
Jesse Burgarin
Mike Baker
Product Categories: H

Cansec Systems Ltd.

3105 Unity Drive., Unit 9
Mississauga, Ont.
Canada L5L 4L2
905-820-2404
Fax: 905-820-0301
E Mail: SALES@CANSEC.COM
Web: www.cansec.com
Fred Dawber, Pres.
Keith Saunders, Dir. Dealer Dvlpmnt.
Product Categories: E

Cardkey Systems, Inc.

1757 Tapo Canyon Rd.
Simi Valley CA 93063
805-522-5555
Fax: 805-526-0064
Mike Wolpert, President & CEO
Richard Kelly, VP Domestic Sales
Edie Gelardi, Mgr. Cust. Comm.
Product Categories: E

Cargolock

217 South St.
Elmhurst, IL 60126
800-929-4700
630-516-9933
Fax: 630-516-0988
James Kinnucan
Product Categories: F
See ad on page 137

Carlson's Lock Service

9735 La Docena Ln.
Pico Rivera CA 90660
562-862-5400
Bruce Carlson

CCL Security Products

199 Whiting St.
New Britain CT 06051-4360
800-733-8588
860-229-6199
Fax: 860-223-7601
PRESTOLOX@AOL.COM
Tom Melkus, Mng. Dir.
James Stafstrom, Nat'l. Sales Mgr.
Product Categories: B F

Champion Locksmith Inc.

75-20 Astoria Blvd. Suite 370
Flushing NY 11370
718-898-3333
Fax: 718-8981203
Howard Wishnow

Chicago Lock Co.

10100-88th Ave., PO Box 0069
Pleasant Prairie WI 53158-0069
800-445-3204
414-947-7177
Fax: 414-947-7178
Dale N. Padjen, Sales/GM
John Nelligan,
"Bo" Bowditch
Product Categories: F



ClearStar Security Network

1140 University
Berkeley CA 94702
510-841-7915
Fax: 510-841-7915
E Mail: INFO@CLEARSTAR.COM
Web: www.clearstar.com
Jay Long
Product Categories: D
See ad on page 31

Cobalt Manufacturing, Division of Meilink

103 Ranch Ct.
Argyle TX 76226
877-824-1449
940-240-1449
Fax: 940-464-1010
watkinsc@gte.net
Craig Watkins Sr., National Sales Manager
Product Categories: H

Commercial Van & Truck Equipment, Inc.

490 Huyler St., P.O. Box 2185
S. Hackensack NJ 07606
201-440-3600
Fax: 201-440-2586
Frank Gati
See ad on page 141

Commercial Van Interiors

8840 St. Charles Rock Rd.
St. Louis MO 63114
800-759-7477
314-423-7477
Fax: 314-427-1525
Steve Kloessner, Pres.
Mark Stegen, VP
Product Categories: G

Computer Reset

9525 Skillman St.
Dallas TX 75243
214-348-6484
Fax: 214-343-3150
E Mail: sales@c-reset.com
Web: www.c-reset.com/c-reset
Richard Byron
Product Categories: G

Computerized Security Systems

1020 W. 17th St.
Costa Mesa CA 92627
800-LOCKS-33 OR 562-5733
714-722-5400
Fax: 714-722-0129
E Mail: PHIL@CSSMAIN.COM
Web: www.winfieldlock.com
Phil Wilder
Barbara Brown
Product Categories: B E F H

Computerlock Anti-Theft Devices

1252 Hornby St.
Coquitlam BC
Canada V3E 1C5
604-961-1280
Fax: 604-941-4957
ballistic@bc.sympatico.ca
www3.bc.sympatico.ca/cyberlock
Mike Poirier, Pres.
Product Categories: F

Concord Electronic Access

1303 53rd St., Unit 257
Brooklyn NY 11219
888-972-6626
718-972-5415
Fax: 888-962-6626
E Mail: CONCORDEL@AOL.COM
Morris Lebidg
Product Categories: A B E F

Continental Micro, Inc.

P.O. Box 394
Park Ridge IL 60068
847-692-3630
Fax: 847-318-6188
Thomas Swiderek, Pres.
Lori Lane, VP
Product Categories: G

Control Monitor Systems

5152 Bolsa Ave., Ste. 110
Huntington Beach CA 92649
888-247-6768
714-892-8277
Fax: 714-892-1438
Web: www.controlmonitor.com
Pete Byrne
Product Categories: E

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C	—	Training Manuals & Materials
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E	—	Electronic Security Products
F	—	Locking Products
G	—	Locksmith Tools & Equipment
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Fax: 507-283-9081
Corey Stratten, President
Thomas Sterrets, Sales Mgr.
Marlin Krachs, Shop Foreman
Product Categories: F

Corbin Russwin Architectural Hardware

225 Epicopal Rd.
Berlin CT 06037
860-225-7411
Fax: 860-828-7266
Lawrence T. O'Toole, VP Sales & Mktg.
Product Categories: B C D E F G

Corby Industries, Inc.

1501 E. Pennsylvania St.
Allentown PA 18103
800-652-6729
610-433-1412
Fax: 610-435-1963
Glenn M. Matz, Pres.
Tim Corby, GM
Rich O'Donnell, Mktg.
Product Categories: E

Cordex International Ltd.

827 W. 26th Ave
Vancouver, BC
Canada V5Z 2E9
604-876-8795
Fax: 604-876-6793
CORDEX@ATTCANADA.NET
Tibor Boroczki
Product Categories: F

Corkey Control Systems, Inc.

846 Mahler Rd.
Burlingame CA 94010
800-622-2239
Fax: 510-786-2090
Lin Lepore, Operations Mgr.
Robin Walin, Off. Mgr.
Product Categories: F

Cross Country Motor Club

440 Mystic Valley Pkway.
Boston MA 02155
617-396-8700
John McNeill

Cylinder Shield

PO Box 100372
Nashville TN 37224
615-292-5537
Fax: 615-834-5975
Web: www.cylindershield.com
Tony Rose
Product Categories: B F H

DALAX, Inc./H&L Simon Co.

1314 Huntington Dr.
Richardson TX 75080
972-234-8009
Fax: 972-234-0339
E Mail: SIMON.SAYS@AIRMAIL.NET
Laurence D. Simon
Helen H. Simon, Sec./Treas.
Product Categories: D

Darex Corp.

P. O. Box 277, 220 E. Hersey
Ashland OR 97520
800-547-0222
541-488-2224
Fax: 541-488-2229
E Mail: ANDERSON@DAREX.COM
Web: www.darex.com
Product Categories: G
See ad on page 63

Data-Basics

9450 Midwest Ave.
Cleveland OH 44125
800-837-7574
216-663-5600
Fax: 216-663-5454
E Mail: SAM@DATABASIC.COM
Web: www.databasic.com
Jean Knox
Art Divell
Tim Carcione
Product Categories: D

Dayton Safe Company

300 Kiser St. Dayton OH 45404
800-337-9637
513-461-3900
Fax: 513-461-4044
Sara Nagler, Pres.
Elliot Nagler, GM
Product Categories: H

Decoy Safe Co.

323 N. Ivey Ln.
Orlando FL 32811
800-972-1850
407-295-1288
Fax: 407-295-1202
E Mail: PCURTIS@DSC.NET
Web: decoysafe.com
Peter Curtis
Product Categories: H

Detex Corp.

302 Detex Dr.
New Braunfels TX 78130
800-729-3839
830-629-2900
Fax: 830-620-6711
www.detex.com
John Blodgett, VP/GM
Gary Hackney, Director Mkt & Sales
Trice Kastein, Inside Sales Mgr.
Product Categories: A B E F
See ad on page 77

Detroit Mini-Safe Co.

11984 N. Telegraph Rd., P.O. Box 135
Caretton MI 48117
800-614-0099
313-654-8080
Fax: 313-654-0045
Larry Arnold
Product Categories: F H

DeWalt Tools

P.O. Box 158
Hampstead MD 21074
410-716-3544
Anita Moy

Diebold, Inc.

P.O. Box 8230, Dept. 9-79
Canton OH 44711
330-489-4000
Fax: 330-588-3794

DLA Security Systems, Inc.

629 Kimball Ave.
Westfield NJ 07090
908-233-7755
dlasec@pipeline.com
www.dlaco.com
Walt Driscoll, Pres.
Product Categories: D

Domino Engineering Corporation

P.O. Box 376
Taylorville IL 62568
800-736-6466
217-824-9441
Fax: 217-824-3349
E Mail: DOMINO@CHIPSNET.COM
www.dominoengineering.com
Larry Peterson
Product Categories: A E

Don-Jo Manufacturing

P.O. Box 929
Sterling MA 01564
800-628-8389
978-422-3377
Fax: 978-422-3467
E Mail: DON-JO@DON-JO.COM
Tim Roy, VP
Karen Martin, Oper. Mgr.
Peter Vaillant, Nat'l. Sales Mgr.
Product Categories: B G



Door & Jamb Sec. Canada Ltd.

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Calgary, Alberta
Canada T2W 5C2
403-251-2694
Robert Madlener

Door Aid Corp.

7700 Sprinkle Rd.
Portage MI 49002
800-493-8377
616-324-5978
Fax: 616-324-5983
Tom Ford
Product Categories: B

Door Controls Int'l.

2362 Bishop Circle E
Dexter MI 48130
800-742-3634
734-426-0400
Fax: 800-742-0410
dci-mfg@worldnet.att.net
John C. Maynard, Pres.
Joseph A. Ghergo, VP Sales & Mktg.
Barbara S. Maynard, VP Cust. Rel.
Product Categories: A B E F
See ad on page 109

Door Motion Technologies

6285 High Pointe Cr.
Kalamazoo MI 49024
800-291-1561
616-321-9330
Fax: 616-327-6158
DOORMOTION@AOL.COM
David Carambula, Pres.
Product Categories: B E
See ad on page 63

Continued from page 24

Doorguard Systems, Inc.

8970-C Route 108
Columbia MD 21045
800-442-6247
410-992-5600
Fax: 410-992-5694
E Mail: info@doorguardsystems.com
www.doorguardsystems.com
C. T. Croson, President
Harry Chaney, Product Eng.
Product Categories: E F

DoorKing, Inc.

120 Glasgow Ave.
Inglewood CA 90301
800-826-7493
310-645-0023
Fax: 310-641-1586
E Mail: INFO@DOORKING.COM
Web: www.doorking.com
Dusty Beeding, Sales Dir.
See ad on page 113

Dor-O-Matic, a Division of Ingersoll-Rand

4750 N. Ronald Street
Harwood Heights IL 60656
800-815-1517
708-867-8500
Fax: 708-867-5227
E Mail:
FCHUBBUCK@NEW MANTONKS.COM
F.J. Chubbuck, Nat'l Sales Mgr.
Mark Dugo, Nat'l. Acct. Mgr.
Product Categories: A B E

Dorma Architectural Hard- ware/The DORMA Group N. A.

Dorma Drive
Reamstown PA 17567-0411
800-523-8483
717-336-3881
Fax: 717-336-2106
Mkt@dorma-usa.com
www.dorma-usa.com
Paul Kosakowski, President
Steve Hildebrand, Dir. Mktg.
John Bergstrom, Dir. Sales
Product Categories: B E F

Dremel

4915 21st St.
Racine WI 53406
414-554-1390
Fax: 414-554-7654
Mike Brainerd, Mktg. Serv. Mgr.
Stephen J. Beardslee, VP Sales
Bridget Crave, Mktg. Mgr. Rotary Tools
Product Categories: G

Dudley Inc.

544 Frontiere
Hemmingford, Quebec
Canada
800-363-1499
514-247-3198
Fax: 514-247-3341
Louis LaPorte, Pres.
Laurent Denis, Sales Mgr.
Product Categories: F

Dynalock Corporation

705 Emmett St.
Forestville CT 06011
860-582-4761
Fax: 860-585-0338
E Mail: DYNALOCK.CORP@SNET.NET
Web: www.dynalock.com

Ralph Sittnick, Pres.
John Schum, Nat'l. Sales Mgr.
John Sanchirico, Cust. Svc. Mgr.
Product Categories: E F

E.K. Ekcessories, Inc.

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Logan UT 84321
800-338-2030
801-753-8448
Fax: 801-753-2411
E Mail: EK@EKEKCESSORIES.COM
Ed Kalbach, Pres.

Eli Pollachek Enterprises

1878 E. 12th St.
Brooklyn NY 11229
718-627-0093
Eli Pollachek

EMTEK Products, Inc.

15250 Stafford
City of Industry CA 91744
800-356-2741
818-961-0413
Fax: 800-577-5771
Tom Millar, Pres.
Rick Julian, VP Mktg.
Don Wilkenson, Cust. Svc. Mgr.
Product Categories: B F

Engineering Solutions, Inc

6000 SouthCenter Blvd., #70
Seattle WA 98188
800-995-2334
206-241-9395
Fax: 206-241-9411
Teri McKeown
Bob Merrill
Product Categories: E F

Escalera, Inc.

PO Box 1359
Yuba City CA 95992
800-622-1359
916-673-6318
Fax: 916-673-6376
E Mail: ESCALERA@ESCALERA.COM
Web: www.escalera.com
Product Categories: H

ESP Lock Products

375 Harvard St.
Leominster MA 01453
508-537-6121
Fax: 508-537-1699
Jeff Hudson, Marketing Dir.
Sue Miller, Sales Mgr.
Product Categories: F G
See ad on page 25

ESSEX Industries

1130 Mark Ave.
Carpinteria CA 93013
800-539-5377
805-684-7601
Fax: 805-684-0232
Michael Kaufman, Dir. Sales & Mktg.
Product Categories: E F

ETC'cessories, Inc.

940 Calle Amanecer, Bldg. D
San Clemente CA 92673
Frank Mattingly

Exit Security Inc.

P.O. Box 8276
Fort Worth TX 76124
800-446-6775
817-429-6666
Fax: 817-831-2682
Ralph Roden
Product Categories: F

EXL Safe Corporation

3015 Dolores St.
Los Angeles CA 90065
1-800-929-5723
818-242-3156
Fax: 818-242-3156
EXLSAFE@MSN.COM
www.EXLSAFE.COM
John McDonnell
Product Categories: H

Falcon Lock

2650 Orbiter St.
Brea CA 92821
800-266-4456
714-373-2873
Fax: 714-373-1377
www.falconlock.com
Bert Johnson, AHC, GM, Sales Manager
Carrie Arnold, Cust. Serv. Mgr.

Farfisa Intercoms

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Miami FL 33172
800-806-0227
305-593-0227
Fax: 305-593-9823
E Mail: FARFISA1@AOL.COM
Marcelo Paez, General Mgr.
Product Categories: E

Federal Lock Company

21618 Marilla Street
Chatsworth CA 91311
888-562-5565
717-253-5424
Fax: 717-253-4292
Bob McDonough, Nat'l. Sales Dir.
Product Categories: F

FlatPAD, Inc.

P.O. Box 30863
Albuquerque NM 87190
505-244-3191
Fax: 505-244-3192
Ed Gaffney

Folger Adam Security Incorporated

P.O. Box 25288
Charlotte NC 28229-8010
800 438 1951
Fax: 740-283-2101
mrobinson@yalesecurity.com
Michael T. Robinson, National Sales
Manager
Product Categories: B C E F



Fort Knox Security Products

1051 No. Industrial Park Rd.
Orem UT 84057
800-821-5216
801-224-7233
Fax: 801-226-5493
Web: www.ftknox.com
T.J. James, Pres.
Product Categories: H

Continued from page 26

Fort Lock Corp.

3000 N. River Rd.
River Grove IL 60171
708-456-1100
Fax: 708-456-9476
Lloyd Falk, Pres.
Dan Young, Nat'l. Sales Mgr.
Jay Fine, Vice President
Product Categories: A B C E F G

Frame, Inc.

578 S. State College Blvd.
Fullerton CA 92831
800-372-6346
714-441-0544
Fax: 714-441-0543
E Mail: FRAMEINC.@JUNO.COM
Michael Murphy, Sales Mgr.
Liz McClure, Sales Asst.
Product Categories: E

Framon Manufacturing Company Inc.

909 Washington Ave.
Alpena MI 49707
517-354-5623
Fax: 517-354-4238
E Mail:
FRAMON@NORTHLAND.LIB.MI.US
Web: www.framon.com
Mike Agius, VP
Ann Agius, Sec. Treas.
Phil Agius, VP Sales
Product Categories: G
See ad on page 23



Fred Silver Company

145 Sussex Ave
Newark NJ 07103
973-621-8848
Fax: 973-621-8037
William Saydah

Frontier Safe Co.

3201 S. Clinton St.
Fort Wayne IN 46806
800-461-6131
219-744-7233
Fax: 219-744-6678
E Mail: MARC@FRONTIERSAFE.COM
Web: www.frontiersafe.com
Marcus Brewer, Pres.
Dennis D. Dan, Sales/Cust. Svc.

G-U Hardware Inc.

11761 Rock Landing Dr. (M-6)
Newport News VA 23606
800-927-1097
757-873-1097
Fax: 757-873-1298
E Mail: G-U@G-U.COM
Web: www.g-u.com
Kevin McDaniel, Mng. Dir.
John Imbriale, Cust. Svc. Rep
Dan Alexander, Nat'l Sales Mgr
Product Categories: B

Gainsborough Hardware Ind. Inc.

1255 Oakbrook Dr., Ste. C
Norcross GA 30093
800-845-5662
770-448-9000

Fax: 770-448-7070
Steve Jackson, Pres.
Joe Welsh, Nat'l. Acct. Mgr.
Cherlyn Swansey, Sales Coord.
Product Categories: B

Galileo Corporation

Galileo Park P.O. Box 550
Sturbridge MA 01566
508-347-1617
Fax: 508-347-1620
Christin Ruge

Gardall Safe Corp.

PO Box 30
Syracuse NY 13206
800-722-7233
315-432-9115
Fax: 315-434-9422
E Mail: GARDALLSF@AOL.COM
Web: www.gardall.com
Edward W. Baroody, Pres.
Mark Koesterer, Nat'l Sales Mgr
Andy Ash, Dir. Training & Mktg. Svc.
Product Categories: H



Global Door Controls

3428-D Vane Ct.
Charlotte NC 28206
800-256-7377
704-376-7655
Tony Battah

Glynn Johnson

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Indianapolis IN 46219
800-525-0336
317-894-9440

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Robert M. Brokamp, Sales Mgr.
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Fax: 716-235-6645
sales@endogrins.com
www.gradientlens.com
Moir Young
Ken Harrington
Jeremy Fonda
Product Categories: A

Graffunder

59890 Smith Loop
LaGrande OR 97850
541-962-7233
Fax: 541-962-0913
grafsaf@eoni.com
www.eoni.com/~grafsaf
Tonya Church
Product Categories: H

Granite Security Products, Inc.

5216 David Strickland Rd.
Ft. Worth TX 76119
817-561-9095
Fax: 817-478-3056
E Mail: BECKY@GRANITE SAFE.COM
Web: www.graniteSafe.com
Kyle Walters
Becky Walters
Product Categories: E F H

Great Southern Security

7403 Monticello Drive
Villa Rica GA 30180
770-830-7999
John Anderson

GT-85 International, Inc.

P.O. Box 21185
St. Petersburg FL 33742
800-525-GT85
813-522-7785
Fax: 813-526-1234
Jon G. Miller, President
Product Categories: G

GTO, Inc.

3121 Hartsfield Rd.
Tallahassee FL 32303
800-543-GATE
904-575-0176
Fax: 904-575-8912
E Mail: GTO@SUPERNET.NET
Web: www.gtoinc.com
Chuck Mitchell, Pres.
Wayne Payne, Sr. VP
Linda Williams, Sales Dir.
Product Categories: E F

GunVault

7339 E. Acoma Drive. Ste. 7
Scottsdale AZ 85260
602-951-6855
Fax: 602-951-6884
www.gunvault.com
Thomas Loeff, Chief Operating Officer
Product Categories: H

H.B. Ives

62 Barnes Park North
Wallingford CT 06492
203-294-4837

Fax: 203-284-1460
Steve Carletti, VP Sales & Mkt.
Stacey Callahan, Director of Mkt.
Lisa Osborne, Mgr. Door Hdwe.
Product Categories: B F

Hager Hinge Co.

139 Victor St.
St. Louis MO 63104
800-325-9995
314-772-4400
Fax: 800-782-0149
mmoore@hagerhinge.com
Joanne Svejda, VP Roton Sales
Roger Beavers, Product Mgr.
Product Categories: B

Hammerlock Industries

10120 Bird Rd.
Miami FL 33165
800-755-8345
305-552-8345
Fax: 305-223-6097
www.HAMMERLOCK.COM
Rob Hammer
Product Categories: F

Hampton Products International

7 Oldfield
Irvine CA 92618
800-562-5625
714-472-4256
Fax: 714-472-9657
E Mail: KKelley@HAMPTONPRODUCTS.COM
Web: www.hamptonproducts.com
Kim Kelley, Pres.
Bob Wilkosz, VP
Bruce Thrush, VP Sales
Product Categories: F

Hanchett Entry Systems, Inc/H.E.S. Inc.

2040 W. Quail
Phoenix AZ 85027
800-626-7590
602-582-4626
Fax: 602-582-4641
hesmkt@aol.com
Michael A. Webb, Pres
Hartmot Heppeler, VP Operations
Stephan Good, Nat'l Sales Mgr.
Product Categories: E

Hardware Technologies Ltd.

205 E. Blackhawk Dr., P.O. Box 219
Ft. Atkinson WI 53538-0219
888-HTL-4885
920-563-2626
Fax: 920-563-4408
info@us.hoppe.com
www.us.hoppe.com
Jeff Shilakis, Pres.
Scott Trogner, Prod. Mgr.
Lynn McAllister, Cust. Svc.
Product Categories: B F

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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Atlanta GA 30362-2137
770-447-4105
Fax: 770-448-6674
Joe Welsh
J. Alan West, VP Sales
Michael Sigmund, Dir. Mktg.
Product Categories: F

Harrison Electronic Systems

51 Gravel St., P.O. Box 1758
Wilkes-Barre PA 18705
800-422-5050
717-825-0540
Fax: 717-823-6343
Karen Keefer
Griff Keefer, Pres.
Bob Justice, International Sales Mgr.
Product Categories: A E F

Hayman Safe Co., Inc.

1291 N. S.R. 426
Oviedo FL 32765
800-444-5434
407-365-5434
Fax: 407-365-8958
E Mail: INFO @ HAYMANSAFE.COM
Web: www.haymansafe.com
Gary Hayman, Pres.
Linda Garratani, Cus Svc. Mgr.
Product Categories: H

Henry A. Evers Corp.

72 Oxford St.
Providence RI 02905
800-553-8377, 800-55-EVERS
401-781-4767
Fax: 401-781-9581
everstamp@henryaevers.com
www.henryaevers.com
Rosemarie Naismith, Sales Mgr.
Anthony J. Dilorio, Pres.
Product Categories: G
See ad on page 75

Hercules Industries, Inc.

Box 197, 7194 St. Rt. 203
Prospect OH 43342
800-345-2590
740-494-2628
Fax: 740-494-2274
Ray W. Miller, Pres.
Ronald D. Rowland, VP
David P. Hook, Dir. Of Oper.
Product Categories: F

HEWI Inc.

2851 Old Tree Dr.
Lancaster PA 17603
717-293-1313
Fax: 717-293-3270
J. Hugh Rose, Nat'l. Sales Mgr.
Product Categories: B

High Tech Tools

1400 SW 1st St.
Miami FL 33135
800-323-8324
305-649-7014
Fax: 305-541-0074
E Mail:
HIGHTECH@HIGHTECHTOOLS.COM
Web: www.Hightechtools.com
Tony Vigil
Product Categories: G C

Hill Security Products

711 E. Walton Ave.
Spokane WA 99207-3099
800-722-1142
509-487-1142
Fax: 509-487-3166
Toki Miller, Owner/Mgr.
Ruth E. Bower, Exec. Asst.
Ilean Nelson, Prod. Mgr.
Product Categories: G

Hilltrend USA Ltd. Inc.

140 Coastline Road
Sanford FL 32771
407-328-1860
Fax: 407-328-1864
Chris Robertson

Hirsch Electronics Corporation

2941 Alton Parkway
Irvine CA 92606
949-250-8888
Fax: 949-250-7372
E Mail: johnp@hirschelectronics.com
Web: www.hirschelectronics.com
L.W. Midland, Pres.
Rob Zivney, VP Mktg.
John Piccininni, VP Sales
Product Categories: A E

Holmlund Lock & Key

1612 Tompy St.
Miles City MT 59301
406-232-6764
Fax: 406-232-6061
Ken Holmlund

Horizon Safe Manufacturing, Inc.

7034 S. Elmer Ave.
Whittier CA 90602
800-320-3257
562-698-0789
Fax: 562-945-4846
Jerry Bateman, General Mgr.
Mike Kleman, Sales Rep
Product Categories: H

HPC, Inc.

3999 N. 25th Ave.
Schiller Park IL 60176
800-323-3295
847-671-6280
Fax: 847-671-6343
E Mail: HPC@HPCWORLD.COM
Web: www.hpcworld.com
Jerry Hoffman, President
Alan Blitstein, VP-Sales
Francine Hoffman, VP-Mktg.
Product Categories: C D G H
See ads on pages 2 & 7



Hudson Lock

260 West Ave.
Stamford CT 06902
203-353-1200
Fax: 203-348-3473
Ted Gretjak
Product Categories: F

Hurd Corporation

503 Bohannon Ave.
Greeneville TN 37744
423-787-8800
Fax: 423-787-8817
Steve Bone, Pres.

Ilco Unican

400 Jeffreys Rd.
Rocky Mount NC 27804
800-334-1381
252-446-3321
Fax: 252-446-4702
Aaron Fish, Chairman of Board
Maurice Andrien, Jr. Pres. & COO
Frank Belflower, VP
Product Categories: F G H
See ad on page 125



Ilco Unican Corp., UNICAN Lock Division

2941 Indian Ave.
Winston-Salem NC 27105
800-849-8324
336-725-1331
Fax: 336-725-3269
info@win.ilco
Web: www.ilcounican.com
Noel Flynn, VP Mktg. & Sales
Thomas E. Nazzola, VP Mktg. of OEM
Product Categories: F

Ilco Unican/Electronic Access Control Div.

P.O. Box 8108
Landing NJ 07850-8108
800-786-9573
Fax: 973-490-3785
E Mail: ILCO600@NETCOM.COM
Web: www.ilcounican.com
Michael Iveson, Nat'l. Sales Mgr.
Jawa Thomas, Engineer
Melissa Wolf, Admin. Asst.
Product Categories: A E F

Illinois Lock Co./Div. of The Eastern Co

301 W. Hintz Rd.
Wheeling IL 60090
800-733-3907
847-537-1800
Fax: 847-537-1881
E Mail: ILLOCK@AOL.COM
Web: www.illinoislock.com
Brian D. Reed, Man. Dir.
Timothy Laabs, Eng. R & D Mgr.
Product Categories: F

In-A-Floor Safe Co.

P.O. Box 1194
Cedar Glen CA 92321-1194
909-337-9116
Fax: 909-337-8286
Carl L. Belknap
Esther M. Belknap
Product Categories: H

Indiana Cash Drawer Co.

1315 S. Miller St., P.O. Box 236
Shelbyville IN 46176
800-227-4379
317-398-6643
Fax: 317-392-0958
E Mail: WELCOMASTER@ICOPOS.COM
Web: www.icdpos.com
Robert Benavides, VP Sales & Mktg.
Catherine Woods, Sales Mgr.
Product Categories: E H

Industrial Precision Tool

73075 Deer Grass
Palm Desert CA 92260
619-776-1897
Fax: 619-776-1899
Bill Johnstone

Industries CL Inc

9730 Boulevard Gouin West
Pierrefonds, Quebec
Canada H8Y 1R5
514-683-6282
Fax: 514-683-9015
clegault@legault-locks.com
www.legault-locks.com
Sylvia Gomez
Product Categories: E

Info Graphic Systems Corp.

4442 Corporate Center Dr.
Los Alamitos CA 90720
714-220-4980
Fax: 714-220-1828
Doug Graham, Exec. Director
John Finamore, V.P. Sales
Product Categories: E F

Innovative Moving Systems, Inc.

P. O. Box 647
Oostburg WI 53070
800-619-0625
920-564-6272
Fax: 920-564-2322
Web: www.lectrotruck.com
Steve Harrison, Pres.
Bill Harrison, VP
Elmer Hazen, Sales Mgr.
Product Categories: H

Intellikey Corporation

551 S. Apollo Blvd., Suite 204
Melbourne FL 32901
800-226-0703
407-724-0700
Fax: 407-724-0811
E Mail: INFO@INTELLIKEY.COM
Web: www.intellikey.com

Pino Baldassarre, VP Operations
Product Categories: B D E F

Interactive Technologies Inc.

2266 N. Second St.
N. St. Paul MN 55109
800-777-5484
651-777-2690
Fax: 651-779-4879
iti@ititechnologies.com
Web: www.ititechnologies.com
Duane Paulson
Reed Grothe
Don Weber
Product Categories: A C E

International Electronics Inc.

427 Turnpike St.
Canton MA 02021
800-343-9502
617-821-5566
Fax: 617-821-4443
John Waldstein, Pres./CEO
H. Scott Kirkpatrick, Dir. Sales & Mktg.
Brad Sampson, Prod. Mgr.
Product Categories: E

International Locking Devices Ltd.

104-4 Branford Rd.
No. Branford CT 06471
800-863-9600
203-481-6738
Fax: 203-483-2498
E Mail: ILD@TIAC.NET
Web: www.tiac.net/users/ild
Bill Lalani, Pres.
Ed Perkins, Sales
Product Categories: F
See ad on page 66

Intralock Tools Ltd.

Unit B, 2639 Progressive Way
Abbotsford, B.C.
Canada V2T 6H8
604-852-8904
Fax: 604-852-8938
Gordon Parr, Pres.
Jim Brooks, VP
Product Categories: G
See ad on page 107

Italbrass Corporation

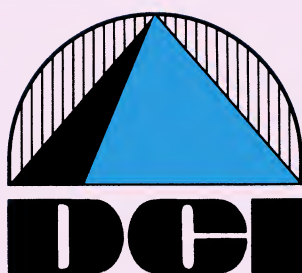
21 Lime St.
Marblehead MA 01945
617-639-1992
Fax: 617-639-2458
Dwight Jennings, MG Oper.
Product Categories: B

IntelLock

2701 Monarch St., #222
Alameda CA 94501
510-864-3101
Fax: 510-864-3110
Thomas Corder
See ad on page 97

Jado Bathroom & Hardware Mfg. Corp.

4690 Calle Quetzal
Camarillo CA 93012
800-227-2734
805-482-2666
Fax: 805-484-4799
Udo Topp, Mktg. Mgr.
Product Categories: B



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Jensen Tools, Inc.

7815 S. 46th St.
Phoenix AZ 85044
800-426-1194
602-968-6231
Fax: 800-366-9662
E Mail: JEN SEN@STANLEYWORKS.COM
Web: www.jensentools.com
Gary Treiber, VP Mktg.
Pete Sturman, GM
Product Categories: G

Jet Hardware Mfg. Corp.

800 Hinsdale St.
Brooklyn NY 11207
718-257-9600
Fax: 718-257-0973
Alfred Schonberger, Pres.
Fred Lang, VP
George Buchinger, Sec./Treas.
Product Categories: F



Johnson Printing Co.

3381 McKeen Lake Rd.
Columbiaville MI 48241
810-793-7624
Fax: 810-793-7624
Eric Johnson

JTZ

2462 West 230th Street
Torrance CA 90501
310-534-8559
Fax: 310-534-1084
Kaye Zigrang

KABA High Security Locks

P.O. Box 490, Old Turnpike Rd.
Southington CT 06489
860-621-3601
Fax: 860-621-9727
Tom DiVito, CEO
Product Categories: E F

Kaddies Inc.

P.O. Box 342
Walnut Creek CA 94597
800-523-KADDIES
510-934-4488
Fax: 510-934-4492
Tom Shetterly, Nat'l Sales Mgr.
Product Categories: G

KAZ International

1555 Lancaster Dr. NE
Salem OR 97301
503-364-1066
Fax: 503-588-0480
Hamid Lankaranifard

Keedex, Inc.

12931 Shackelford Lane
Garden Grove CA 92841-5108
714-636-5657
Fax: 714-636-5680
E Mail: INFO@KEEDEX.COM
Web: www.keedex.com
Cormac "Mac" Dorsey, VP/ GM
Julie McCluney, President
George Hill, Sec/Treas
Product Categories: B E G H
See ad on page 112

Keefe Lock Co.

1324 Parkside Avenue
Trenton NJ 08638
609-882-2290
Fax: 609-882-1698
John Keefe
John R. Keefe
Product Categories: G

32 • The National Locksmith

Kenstan Lock & Hardware Co.

101 Commercial St.
Plainview NY 11803
800-859-7874
516-576-9090
Fax: 516-576-0100
E Mail: KENSTAN@AOL.COM
www.kenstan@kenstan.com
Hans Bosch, Pres.
Bob Harrison, VP Operations
Alan Lurie, Mgr. Oper.
Product Categories: F

Kent-Moore

28635 Mound Rd.
Warren MI 48092
800-345-2233
810-578-7218
Fax: 800-578-7375
Tom Riordan, Pres.
Todd Downs, Prod. & Prom. Coord.
Bill Clogg, VP
Product Categories: G

Keri Systems, Inc.

1530 Old Oakland Rd. #100
San Jose CA 95112
800-260-5265
408-451-2520
Fax: 408-441-0309
E Mail: sales@kerisys.com
Web: www.kerisys.com
Ted Geiszler, Pres.
Dennis Geiszler, VP Sales
Chuck Fontana, Sales
Product Categories: E

Kett Tool Co.

5055 Madison Rd.
Cincinnati OH 45227
513-271-0333
Fax: 513-271-5318
H. Rowe Hoffman, Chairman
See ad on page 105

Key Control Specialists

34631 Peaceful Valley Rd.
Palmdale CA 93551
805-538-1478
Fax: 310-640-8389
Melinda Gray
Product Categories: C D F

Key Systems, Inc.

PO Box G
Fishers NY 14453
800-888-3553
716-924-7830
Fax: 716-924-3515
E Mail: SALES@KEYSTORAGE.COM
Web: www.keystorage.com
George Eckerdt, Pres.
Bruce Fredericks
Product Categories: E H F

KEY-BAK; A Div. of West Coast Chain Mfg. Co.

1460 S. Balboa Ave.
Ontario CA 91761
909-923-7800
Fax: 909-923-0024, 800-565-6202
sales@keybak.com
Craig Paugh, Pres.
Boake Paugh, VP
Shirley Paugh, Mktg. Mgr.
Product Categories: E G
See ad on page 112

KeySoft Masterkey Software

854 S. Redwood Rd.
Salt Lake City UT 84104
800-505-6636
801-972-1369
Fax: 801-972-1369
E Mail: KEYSOFT@BURGOYNE.COM
Web: www.burgoyne.com/keysoft/
Rick Wilkinson, Pres.
Melanie Wilkinson, VP
Product Categories: D G

Killeen Security Products

33 Hermon St.
Worcester MA 01610
800-577-5397
508-754-1714
Fax: 508-753-2183
Norman Doucet, President
Doug Maston, Vice President
Product Categories: F
See ad on page 149

Knaack Mfg. Co.

420 E. Terra Cotta Ave.
Crystal Lake IL 60014
800-456-7865
815-459-6020
Fax: 815-459-9097
E Mail: KNAACK@MC.NET
Web: www.weatherguard.com
Brad Fagala, Prom. Mgr.
Rick Bielski, Nat'l. Sales Mgr.
Pete Edwards, Fleet Sales Mgr.
Product Categories: G

Knight Safe Mfg.

297 Stowell St.
Upland CA 91785
800-872-2458
909-982-9653
Fax: 909-982-0529
Leland, Scheu, President
Product Categories: H

Knox Company

17672 Armstrong
Irvine CA 92614
714-252-8181
Fax: 714-252-0482
Troy Simmons
Product Categories: F H

Kryptonite Corp.

320 Turnpike St.
Canton MA 02021
800-SAY-LOCK (729-5625)
617-828-6655
Fax: 617-821-4777
Michael Zane, CEP
Stephen Bates, Sales Mgr.
Karen Rizzo, Mktg. Mgr.
Product Categories: F

Kustom Key Inc.

1010 Aviation Dr.
Lake Havasu City AZ 86403
800-537-5397
520-453-8338
Fax: 800-235-4728
E Mail: SALES@KUSTOMKEY.COM
Web: www.kustomkey.com
Dave Vedder, Pres.
Michael Vedder, GM
Tony Profera, Dir. Mktg.
Product Categories: G
See ad on page 35

Continued on page 34

Continued from page 32

Kwikset Corporation - A Black & Decker Comp.

One Park Plaza
Irvine CA 92714
714-474-8800
Fax: 714-474-8862
Dennis Heiner, Pres.
Tom Haapala, VP Mktg.
Mike Convey, VP Sales
Product Categories: F

KXL Manufacturing Corp.

3010 N. River Rd.
River Grove IL 60171
708-453-1788
Fax: 708-456-9476
Sidney Falk, CEO
Martin Alvarez, Asst. Mgr.
Barbara, Control
Product Categories: A E F

L&S Security Products

13418 Halldale Ave., P.O. Box 1337
Gardena CA 90249
310-329-2268
Fax: 310-532-4988
E Mail: LSSECPROD@AOL.COM
Web:
members.aol.com/lsssecprod/index.html
Ms. Angela Mandic, US Sales Mgr.
Product Categories: A B E F

La Gard Inc.

3330 Kashiwa St.
Torrance CA 90505
310-325-5670
Fax: 310-325-5615
Susan.Papa@LAGARD.COM
www.LAGARD.COM
Larry Cutter, Pres.
Susan Gartner, VP Sale & Mktg.
Product Categories: E F H

LAB Security

700 Emmett St.
Bristol CT 06010
800-243-8242
860-589-6037
Fax: 860-583-7838
www.lab-lockpins.com
Robert A. Labbe, Chmn. & Pres.
Gerald G. Roraback, Exec. VP
Crosby J. Kelly, VP Sales & Mktg.
Product Categories: F G
See ad on page 200

Latch-Gard Co., Inc.

P.O. Box 425, 110 South Elkhart
Wakarusa IN 46573-0425
219-862-2373
Fax: 219-862-2459
Randall Moyer, Pres.
David Geiger, VP
Product Categories: B F

LCN Closers

Box 100
Princeton IL 61356
815-875-3311
Fax: 815-875-3222
R.C. Ivey, Mktg. Dir.
See ad on pages 14 & 15

LeRoy Edenburn Enterprises

57 N. Huron St.
Ypsilanti MI 48197
313-483-2444
Fax: 313-485-8769
LeRoy Edenburn, RL, CPS
Product Categories: G

34 • The National Locksmith

Lexxel Lock Mfg.

1279 49th Street, Unit 130
Brooklyn NY 11219
877-539-9351
718-972-5415
Fax: 718-972-4239
lexxellock@aol.com
Frieda Lefkonitz, CEO
Sarah S., Sales
Sol Kay, Sales Mgr.
Product Categories: A B E F

LHI

P.O. Box 27028
Jackson WY 83001
800-328-9069
307-733-1495
Fax: 307-733-5927
E Mail:
105176.1771@COMPUSERVE.COM
Web: www.dashlite.com
Rob Woodson
Product Categories: G

Liberty Hardware

314 Chimney Rock Rd., #5
Greensboro NC 27409
910-434-5051
Fax: 910-434-3364
Karen Walls

Liberty Safe & Security Products, Inc.

1060 Spring Creek Place
Springville UT 84663-3037
800-247-5625
801-489-8550
Fax: 801-489-6409
Web: www.libertysafe.com
Jeff Talley, President
James Skousen, Marketing Director
Product Categories: H

Lifetime Products

3726 US Hwy. 34 Box 465
Kewanee IL 61443
800-369-5365
309-853-3387
Fax: 309-853-3389
Jim Themanson, Prod. Mgr.
Product Categories: H
See ad on page 96

Lindustries, Inc.

P.O. Box 66295
Auburndale MA 02166-0003
781-237-8177
Bill & Louise Lind
Product Categories: F G
See ad on page 96

Linear

2055 Corte Del Nogal
Carlsbad CA 92009
760-438-7000
George Kanelos

Lion Security Products

2611 Ulysses St. NE
Minneapolis MN 55418
800-477-7657
612-789-7657
Fax: 612-789-0706
Sal DiLeo, Pres.
Beth Kirby, Nat'l. Sales Mgr.
Dean Nelson, Nat'l. Mktg. Dir.
Product Categories: A E

Lisle Corp.

807 East Main
Clarinda IA 51632
712-542-5101
Fax: 712-542-6591
John Lisle
Product Categories: G

Lloyd Matheson Inc.

P.O. Box L
Charleston NH 03603
603-826-5777
Fax: 603-826-4186
Evan Matheson

Locinox USA Inc

P.O. Box 450448
Sunrise FL 33345-0448
888-711-0600
954-714-0600
Fax: 954-749-0639
Hank Stern
Gaspard Fiorine, Bus. Mgr.
Product Categories: F

Lock Design Company

PO Box 1387
Concord MA 01742
508-287-0737
Fax: 508-287-0737
Randy Oxley

Lock Technology, Inc.

552 S. Washington, Ste. 107
Naperville IL 60540
800-421-7241
630-369-6060
Fax: 630-983-5967
George C. Stockin Jr., Pres.
Product Categories: G

Locknetics Security Engineering

575 Birch St.
Forestville CT 06010
860-584-9158
Fax: 860-584-2136
E Mail: INFO@LOCKNETICS.COM
James Scott, Pres.
George R. Nortonen, VP Mktg. & Sales
Product Categories: E
See ad on page 33

Lockplus Software

90 Montreal Rd.
Vanier, Ont.
Canada K1L 6E6
613-745-5096
Fax: 613-749-8538
Dan Boulerville

Locksmith Marketing Corp.

P.O. Box 142303
Gainesville FL 32614
352-378-0870
Fax: 352-378-1104
John Blackburn

Locksoft, Inc.

P.O. Box 129
Hastings NE 68902-0129
402-461-4149
Fax: 402-461-4359
E Mail: COMPUSERVE 71165,3426
Adam L. Blum, President
Billy B. Edward, Jr., CML, Vice President
Dorothy G. Friend, CML, General
Manager
Product Categories: D G
See ad on page 76



Lok-Itt Company

27000 Richmond Rd.
Solon OH 44139
800-735-0131
216-349-0110
Fax: 216-349-2447
Lloyd Woods, Con. Oper. Mgr.
Hugh J. Webster, Pres.
Cham Kahari, Dir. Sales & Mktg.
Product Categories: F

Lok-Safe Security Products

5373 NW 36th St., P.O. Box 660528
Miami Springs FL 33166
800-257-4196
305-884-2443
Fax: 305-885-8800
Jack Lucey, Pres.
Mary Lucey, VP
Arnold Meyer, Plant Mgr.
Product Categories: F

Lonchar's Inc.

771 S. 20th St.
Philadelphia PA 19146
215-546-4422
Fax: 215-546-5979
Nick Lonchar, Pres.
Maureen Lonchar, VP
Bill McNiff, Dir. Sales & Mktg.
Product Categories: E F

Lori Lock

384 Old Turnpike Rd., P.O. Box 1040
Southington CT 06489
860-621-3605
Fax: 860-621-5972
Web: www.lorilock.com
Andy Meade, Pres.
Product Categories: F
See ad on page 113

Loyal International

1219 John Reed Ct.
City of Industry CA 91745
626-937-3080
Fax: 626-937-3083
Carol Lindgren
See ad on page 86

Lucky Line Products, Inc.

7890 Dunbrook Rd.
San Diego CA 92126
800-654-6409
619-549-6699
Fax: 619-549-0949
E Mail: JPenaskovic@Luckyline.com
Julie Penaskovic, Associate Sale Manager
Brent Howard, VP Sales & Mktg.
Product Categories: G

Lund Key Control Equipment Co.

2400 N. Cleveland-Masillon Rd., P.O. Box 213
Bath OH 44210
330-659-4800
Fax: 330-659-9347
E. Howard Lund, Pres.
John Skeel, VP
Ray Smiley, Sup.
Product Categories: F
See ad on page 115

Lyn/Lad Truck Equipment Div of Lynn/Ladder

P.O. Box 346
Lynn MA 01905
1-800-225-2510

Mark Tremblay
See ads on pages 37 & 115

M.A.G. Eng. & Mfg. Inc.

15381 Assembly Lane
Huntington Beach CA 92649
800-624-9942
714-891-5100
Fax: 714-892-6845
E Mail: MAGENG@INTERRAMP.COM
Web: www.magsecurity.com
Howard M. Allenbaugh, Pres.
W. Pat Collins, VP Sales
Ralph Wolf, Gen. Sales Mgr.
Product Categories: B F
See ad on page 29



Magi-Corp Inc.

P.O. Box 627
Vernon CT 06066
860-872-4222
Fax: 860-872-4600
Roger Coulombe

Magnokrom, Inc.

3965 Nashua Drive
Mississauga, Ontario
Canada L4V 1P3
905-671-2525
Fax: 905-671-2888
info@magnokrom.com
www.magnokrom.com
Edward Milic, Pres.
B. Johnson, Purchasing
Product Categories: B F

Majestic Lock

194 Daniel St.
Hackensack NJ 07601
201-343-7315
Stephanie MacFarlane
Alan Litroff

Major Manufacturing, Inc.

1825 Via Burton
Anaheim CA 92806
714-772-5202
Fax: 714-772-2302
Bill DeForrest
John King
Product Categories: F G
See ad on page 45

Major Metalfab Inc. (MMF)

370 Alice St.
Wheeling IL 60090-5891
800-445-8293
847-537-7890
Fax: 847-537-1120
mmmfind@www.com
www.mmmfind.com
Val Burlini, Pres.
Rob Fosness, VP Sales
Peter Lindley, Dir. Sales
Product Categories: B F G

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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Lancaster NY 14086
800-866-1688
716-685-4104
Fax: 716-685-3919
E Mail: CUSTSUPP@MARKAR.COM
Web: www.markar.com
Stan Tata AHC-Pres.
Tom Frys, VP
Kevin Hamilton, GM
Product Categories: B C

MARKS U.S.A.

5300 New Horizons Blvd.
Amityville NY 11701
800-526-0233
516-225-5400
Fax: 516-225-6136
E Mail: wjs@marksusa.com
www.marksusa.com
George Marks, Pres.
Romi Sfetu, Prod. Mgr.
Bill Sporre, Nat'l. Sales Mgr.
Product Categories: B F

Marray Enterprises, Inc

1128 Walsh Ave
Santa Clara CA 95050
800-500-1449
408-970-0213
Fax: 408-970-8767
ray@marray.com
www.marray.com
Ray Zehrung
Product Categories: E G B F
See ad on page 138

Mas Hamilton Group, Inc.

805-D Newtown Circle
Lexington KY 40511
800-950-4744
606-253-4748
Fax: 606-255-2655
mhgmtg@mas-hamilton.com
Web: www.mas-hamilton.com
J.D. Hamilton, Pres.
Bill Nevitt
John Brown
Product Categories: E F

Master Lock Company

2600 North 32nd Street
Milwaukee WI 53210
414-444-2800
Fax: 414-444-0322
John Heppner, VP Sales
Dave Love, VP Marketing
Product Categories: B F



Maxim Technologies Inc.

P.O. Box 275
New Gardens NY 11415-0275
718-847-1352
Fax: 718-805-4438
J.K. Lapham
Timothy Ryan, VP
Joan Moriarty, Office Mgr.
Product Categories: B F

Maxis Security Locks

120-B-3773 Still Creek Ave.
Burnaby, BC
Canada V5C4E2
604-434-5625
Fax: 604-434-5695
E Mail: MAXIS@DIRECT.CA
Mike Wong
Product Categories: F

Maxton Security Systems

5961 Topeka Dr.
Tarzana CA 91356
818-776-8557
Fax: 818-776-8558
Anthony B. Bennett, Pres.
Product Categories: F

MBI Business Software

5249 Galaxy Parkway
Sacramento CA 95823-2123
800-551-4624
916-444-2922
Fax: 916-393-0930
E Mail: sales@mbisoftware.com
Web:
www.mbisoftware.com/locksmith.HTM
Danna A. Munley, Pres.
Done' J. Biasi, VP Devel.
Product Categories: D

McDowell-Craig

13146 Firestone Blvd.
Norwalk CA 90650
562-921-4441
Fax: 562-921-9648
Steven Craig
Product Categories: F
See ad on page 47

McGunn Safe Co.

3838 W. 51st Street
Chicago IL 60632
800-621-2816
773-884-3560
Fax: 773-884-6560
Ed McGunn, Chairman
April L. Locke, VP
Product Categories: E H



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MDS (Medical Diagnostics Services Inc.)

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Brandon FL 33510
800-435-9352
816-653-1180
Fax: 816-684-5953
Paul Butler, Pres.
Trudi R. Battle, VP
Product Categories: G

Medeco Security Locks, Inc.

P.O. Box 3075
Salem VA 24153
800-839-3157
540-380-5000
Fax: 540-380-5010
Web: www.medeco.com
Joey Dalessio
Len Blackwell
Brian Schofner
Product Categories: C E F



Meilink Safe Co.

111 Security Parkway
New Albany IN 47150
800-634-5465
812-941-0024
Fax: 800-896-6606
meilink@meilinksafes.com
www.pireking.com
Van Carlisle, Pres. & CEO
Judd Penske, Nat'l. Sales Mgr.
Lloyd Jones, VP Sales
Product Categories: H

Meister Atlanta Corp.

3673 Clairmont Rd.
Atlanta GA 30341
404-451-9700
Fax: 404-451-5305
Renate Detlefs
Product Categories: F

Milman Casting Manufacturing

Box 1641, Mall Rd.
Champlain NY 12919
514-425-5794
Ed Burgess

Miwa Lock, Canada

Box 3708 Station 'D'
Edmonton, AB
Canada
T5L 4J7
403-453-5226
Fax: 403-452-7551
miwa@compusmart.ab.ca
Gary J. Mozak, Sales Mgr.
Product Categories: B F

Miwa Lock, USA

P.O. Box 98214
Las Vegas NV 89193
800-397-4631
702-454-9888
Fax: 702-454-4577
miwa-usa@ix.netcom.com
Will Schaff, Pres.
Pete Wilson, Sales Mgr.
Product Categories: B F

Monarch Hardware & Mfg. Co.

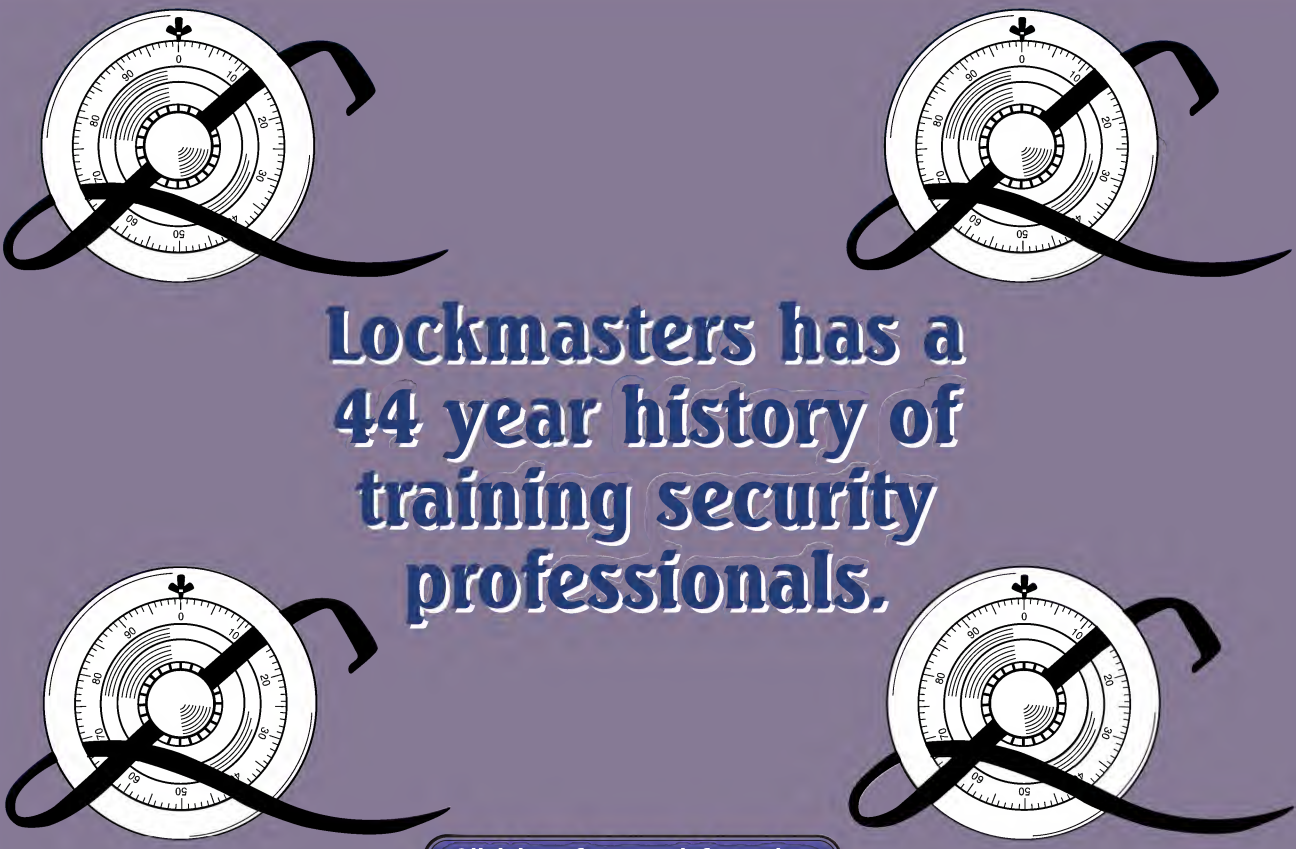
805 N. Buckman St., P.O. Box 548
Shepherdsville KY 40165
800-826-5792
Fax: 800-924-3551
E Mail: NTMONARCH@AOL.COM
Web: www.monarchhardware.com
Michael Epperson, GM, Sales Manager
Robert C. Johnson AHC, GM
Robert McGehee, Cust. Svc. Mgr.
Product Categories: B E

Monarch Tool and Mfg. Co., Inc.

105 East Fourth St.
Covington KY 41011
800-462-9460
606-261-4421
Fax: 606-261-7403
Stephanie Hall, Pres.
Pete Bigner, VP
Norman Martin, Corp. Admin.
Product Categories: F
See ad on page 156

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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7640 Fullerton Rd.
Springfield VA 22153
800-989-9891
703-569-0195
Fax: 703-569-0196
George Zachmann
Product Categories: E F

Morse Watchmans Inc.

2 Morse Rd.
Oxford CT 06478
800-423-8256
203-264-4949
Fax: 203-264-8367
Manuel Pires, Pres.
Fernando Pires, VP
Product Categories: E

Mosler Inc.

1561 Grand Blvd.
Hamilton OH 45015
800-MOSLER-1
513-870-1900
Fax: 513-870-1175
www.mosler.com
John Pearce, Dir., Mktg. Comm
Product Categories: A E F H

Mr. Chime, Inc.

929 Calle Negocio, Ste. H
San Clemente CA 92673
949-366-9435
Fax: 949-366-9436
www.mrchime.com
Mike A. Sansky, Pres.
Product Categories: A E

Mul-T-Lock USA, Inc.

300-1 Route 17 South, Suite A
Lodi NJ 07644
800-562-3511
973-778-3222
Fax: 973-778-4007
E Mail: MTLUSA@AOL.COM
Web: www.Mul-T-Lock.com
Guy Bahry, National Sales Manager
Rami Almosnino, Technical Manager
Rodney Renfro, Account Executive
Product Categories: B F
See ad on page 4

Multi Lock Inc.

P.O. Box 70277
Ft. Lauderdale FL 33307-0277
954-563-2148
Fax: 954-563-5644
mejer@mediaone.net
www.MultiLock.com
M.E. De Palma, VP
Clarence Fulton, Plt. Mgr.
Product Categories: F

Multi-Lock Corporation

1500 West Seltice Way
Post Falls ID 83854
800-474-2220
208-777-6543
Fax: 208-777-6402
Brian Kleinjans, Dir. Mktg. Sales Oper.
Product Categories: F
See ad on page 181

Mutual Safe Co.

733 NW Bypass
Springfield MO 65802
800-443-0731
417-869-2242

Fax: 417-869-2625
RGREEN@DIALU.S.COM
www.mutual.co.za
Arun Green, Pres.
Rowan Green, Dir.
Product Categories: H

Mytek America

8334 Foothill Blvd.
Sunland CA 91040
800-228-0896
818-352-4994
Fax: 818-352-9794
E Mail: MYTEK@IX.NETCOM.COM
Tim Choi
Product Categories: A E

Nanotechnology, Inc.

22997 Standing Oak Ct.
Cupertino CA 95014-2660
408-973-8280
Fax: 408-973-8280
John Chu, Pres.
Ann Woo, VP Mktg.
Product Categories: E

National Cabinet Lock

200 Old Mill Rd., P.O. Box 200
Mauldin SC 29662
864-297-6655
Fax: 864-297-9987
E Mail: INFO@NCLNET.COM
Web: www.nclnet.com
Dave Bowers, Pres.
Scott James, VP Sales & Mktg.
Larry Roddy, Nat'l. Sales Mgr.
Product Categories: F

National Door Controls

P.O. Box 2502
Durham NC 27715
800-231-0402
Fax: 919-220-6084
Robert Hales

National Mfg. Co.

P.O. Box 577
Sterling IL 61081-0577
815-625-1320
Fax: 815-625-1333
Matthew L. Minnick

National Security Safe Co.

620 South and 380 East
America UT 84003
800-544-3829
801-756-7706
Fax: 801-756-8043
Glen Nilson, Pres.
Dave Farmer, VP
Steve Frandsen, Asst. VP
Product Categories: H

NEBS, Inc.

500 Main St.
Groton MA 01471
800-367-6327, Ext. 94444
508-448-6111
Fax: 508-448-2827
Web: www.nebs.com
Peggy Straitiff

NEL-TECH

2515 E. Michigan Blvd.
Michigan City IN 46360
800-874-2050
219-874-7500
Fax: 219-874-9990
James Alinsky, GM
Product Categories: E

New England Lock & Hardware Co.

46 Chestnut St.
S. Norwalk CT 06854
203-866-9283
Fax: 203-838-4837
James W. Egan, President
John J. Egan, VP Sales
Product Categories: F
See ad on page 165

Next Generation Tool Co.

2447 N. Wickham Rd., Suite 138
Melbourne FL 32935
800-874-LOCK (5625)
407-757-0650
Fax: 407-757-0950
E Mail: NEXTGEN@IU.NET
Web: www.iu.net/nextgen
Darrell Bolton
Joanie Bolton
Product Categories: G

NKL Industries

1111 Cavalier Blvd.
Chesapeake VA 23323
800-528-9900
757-485-0200
Fax: 757-485-0271
Mike Smith, Pres.
Vic Yurkovic, Tech. Supp.
Ray Lorenzo, CEO
Product Categories: E H
See ad on page 54

Noble Security Systems, Inc.

5325 Newcaste Ave
Encino CA 91316
818-881-0354
Fax: 818-881-9404
Gady Avganian
See ad on page 103

Norden Lock Co., Inc.

36J Carlough Rd.
Bohemia NY 11716
800-233-5625
516-563-0900
Fax: 516-563-1742
security@nordenlock.com
www.nordenlock.com
H. Peter Norden, Jr, Pres.
Product Categories: B F

Norton®, Div. Yale Security Inc.

P.O. Box 25288
Charlotte NC 28229-8010
800-438-1951
704-283-2101
Fax: 800-338-0965
Patrick J. McCord, Pres.
David L. Myers, VP Mktg.
Thomas P. Kaika, VP Sales
Product Categories: B



Numberall Stamp & Tool Co., Inc.

P.O. Box 187 High St.
Sangerville ME 04479
207-876-3541
Fax: 207-876-3566
E Mail: www.office@numberall.com
Web: www.numberall.com
Rick Pellerin, Sales Mgr.
Product Categories: G

Continued from page 38

OEM Mfg. Inc.

194 Daniel St.
Hackensack NJ 07601
800-243-8636
201-489-2184
Fax: 201-343-7315
Wes Zion, Pres.
Stephanie McFarlane, VP
Jeff Zion
Product Categories: F G

Olympus Lock, Inc.

2720 NE 115th St.
Seattle WA 98125
800-525-0954
206-362-3290
Fax: 206-362-3569
E Mail: INFO@OLYMPUS-LOCK.COM
Web: www.olympus-lock.com
Frank J. Martin, Pres.
Donna Hickish, Nat'l. Acct. Mgr.
Product Categories: F
See ad on page 135

Omini Comp

220 Regent Ct.
State College PA 16801
800-726-4181
814-238-4181
Fax: 814-238-4673
pgelenberg@faser.com
www.omni-comp.com
Phil Gelenberg
Product Categories: D

Omnia Industries, Inc.

P.O. Box 330
Cedar Grove NJ 07009-0330
201-239-7272
Fax: 201-239-5960
Alberto R. Comini, Pres.
Denyse Comini Becker, Exec. VP
John L. Barwick, National Sales Mgr.
Product Categories: B F

Optex (U.S.A.) Inc.

1845 W. 205th Street
Torrance CA 90501
800-966-7839
310-533-1500
Fax: 310-533-5910
Dennis Olson, Pres.
Rob Blair, Dir. HBA Div.
Ned Morioka, Nat'l. Sales Mgr.
Product Categories: E

Ortega Supply

PO Box 390647, Dept. 4
Anza CA 92539
909-763-9667
Fax: 909-763-9755
Dave Speer

OSI Security Devices

1580 Jayken Way
Chula Vista CA 91911
619-628-1000
Fax: 619-628-1001
E Mail: OSIREP@AOL.COM
Web: www.osisecurity.com
Ron Perkins, VP Sales & Mktg.
Product Categories: E
See ad on page 51

P.E. Fraser Inc.

830 Godin
Vanier, Quebec
Canada G1M 2X9
418-681-3214
Fax: 418-681-3352

40 • The National Locksmith

E Mail: FRASER@MEDIOM.QC.CA
Web: www.mediom.qc.ca/~fraser
Michael Dravigne
Product Categories: F H

P.S. Craft

630 Cedar Ave. S.
Minneapolis MN 55454
612-339-7256
Julie Caudill

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9248 Center St.
Manassas VA 20110
703-257-4759
Fax: 703-361-6706
E Mail: locksmith@pacel.com
www.pacel.com
Dave Calkins
Product Categories: D

Pach & Company

941 Calle Negocio
San Clemente CA 92672
714-498-2951
Fax: 714-498-6879
John Camp, Nat'l. Sales Mgr.
Product Categories: E

Pacific Scientific Motor Products Div.

4301 Kishwaukee St.
Rockford IL 61109
815-226-3100
Fax: 815-226-3148
Ronald Nelson, Pres.

Pacific Security Products Co.

1641 W. Main Street #211
Alhambra CA 91801
800-331-0785
626-570-4655
Fax: 626-289-2326
Jae Chang, Owner
Product Categories: H

Pado Security Inc.

7010 Washington Ave.
New Orleans LA 70125
800-523-9877
504-482-5318
Fax: 504-486-6509
E Mail: PADO_007@AOL.COM
William Winterfeld, Pres.
James B. George, Oper. Mgr.
Product Categories: F G

Paktek, Inc.

7307 82nd St. Ct. SW
Tacoma WA 98498
800-258-8458
206-584-4914
Fax: 206-589-1091
E Mail:
www.toolpak.com
Mark Blanchard, Pres.
Alan Billingsley, CEO
Steve Tucker, Sales
Product Categories: G

Palmer Security Products, Inc.

2930 N. Campbell Ave.
Chicago IL 60618
800-788-7725
773-267-4855
Fax: 773-267-8080
info@palmersecurity.com
www.palmersecurity.com
Chuck Whisler
Product Categories: H

Panef Corp.

5700 W. Douglas Ave.
Milwaukee WI 53218
800-448-1247
414-464-7200
Fax: 414-462-0980
Linda J. Hartley
George Walker, Chairman
Product Categories: G

Papaiz U.S.A. Ltd.

1075 W. Sam Houston Pky N., #208
Houston TX 77043-5018
800-467-7195
713-467-7196
Fax: 713-467-7198
E Mail: PAPAIZUSA@AOL.COM
Web: www.papaizlocks.com
Marcel DeSouza
Cindy Wilson
Product Categories: F

Patio Intel-X Inc.

130 St-Jean
Drummondville, Que.
Canada J2B5K8
819-477-9047
Fax: 819-477-0000
Peter Dezil

PC Guardian (Computer Security Products)

1133 East Francisco Blvd.
San Rafael CA 94901
800-288-8126
415-459-0190
Fax: 415-459-1162
acg@acguardian.com
www.pcguardian.com
Diane Balmer-Martin, Marketing Manager
Product Categories: F

PCSC

18528 Dominguez Hills Drive
Rancho Dominguez CA 90220-6415
310-638-0400
Fax: 310-638-6204
E Mail: SALES@IPCSC.COM
Web: www.IPCSC.COM
Bob McKee
Product Categories: E

PDQ Industries

P.O. Box 507
Leola PA 17540
800-441-9692
717-656-4281
Fax: 717-656-6892
E Mail: PDQ@PPTNET.COM
Web: www.pptnet.com/pdq
Bill Tell, Pres.
Product Categories: B F

Peloton

1330 Flynn Rd. Unit G
Camarillo CA 93012
805-987-4911
Fax: 805-987-4358
John Phillips

PRODUCT CATEGORY KEY

A	—	Alarms
B	—	Architectural Hardware
C	—	Training Manuals & Materials
D	—	Locksmith Software
E	—	Electronic Security Products
F	—	Locking Products
G	—	Locksmith Tools & Equipment
H	—	Safes & Safe Products

PEMKO Mfg. Co.

4226 Transport St.
Ventura CA 93003
800-283-9988
805-642-2600
Fax: 805-642-4109
E Mail: SALES@PEMKO.COM
Web: www.pemko.com
Charlie Kops, VP Sales
Mike Eckles, Sales Mgr./Hinge Div.
Mark Page, Commercial Prod. Mgr.
Product Categories: B F

Period Brass

117 Foote Ave.
Jamestown NY 14702-0520
800-332-6677
Fax: 800-215-8837
Roby T. Briggs, VP Sales & Mktg.
Mark Kamppinen, Mktg. Mgr.
Product Categories: B

Perma Vault Safe Corp.

P.O. Box 473
Huntingdon Valley PA 19006
215-938-4300
Fax: 215-938-4310
SALES@PERMA-VAULT.COM
www.PERMA-VAULT.COM
Marvin Sobel, Pres.
Irv Plaksen, Exec. V.P.
Ronald Johnson, Gen. Mgr.
Product Categories: H
See ad on page 36

Personal Safety Corp.

1905 N. Center Point Rd./P.O. Box 128
Hiawatha IA 52233
319-378-8787
Fax: 319-378-1311
Thomas R. Leidigh, Pres.

Phoenix Industries Inc.

32 Hwy. East
Linwood KS 66052
800-238-3203
913-723-3203
Fax: 913-723-3507
sharonc@unicom.net
Web: www.ndiyp.com
Jeff Coatney
Sharon A. Coatney, Sec. Treas.
Product Categories: A B E F
See ad on page 161

Power Access Corporation

P.O. Box 235, 42 Bridge Street
Collinsville CT 06022
800-344-0088
203-693-0751
Fax: 203-693-0641
E Mail: POWACCESS@AOL.COM
Nils Sellman, Pres.
Product Categories: E F

PowerStar Products, Inc.

1050 East Duane Ave.
Sunnyvale CA 94086
408-774-6800
Fax: 408-774-6818
D. Scott McFadin, President
Brian Marisolf, Sales Manager
Product Categories: G

PPM 2000 Inc.

10216-124 St., 5th Floor
Edmonton, AB
Canada T5N 4A3
888-776-9776
403-448-0616

Fax: 403-448-0618
E Mail: INFO@PPM2000.COM
Web: www.ppm2000.com
Elaine O'Sullivan, VP Mktg.
Rick Rohatinsky, Sales Manager
Product Categories: D

Precision Hardware

38100 Jaykay Dr., PO Box 40
Romulus MI 48174
734-326-7500
Fax: 734-326-7540
Scott McIntire
Product Categories: B E F

Preso-Matic Keyless Locks

100-A Commerce Way
Sanford FL 32771
800-269-4234
407-324-9933
Fax: 407-328-9977
campbell@parkave.net
Bob Campbell, VP Sales
Grant Campbell, VP
Doug Van Dee, Prod. Mgr.
Product Categories: F

Prestolock by CCL Security Products

199 Whiting St.
New Britain CT 06051-4360
800-216-0082
203-229-6199
Fax: 203-223-7601
E Mail: PRESTOLOX@AOL.COM
Tom Melkus, Mng. Dir.
Jim Stafstrom, Nat'l Sales Mgr.
Product Categories: F

Major

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909-887-8118
Fax: 909-880-8968
JFRI@PLP.mhs.COMPU SERVE.com
Jim Friesen, Sales Mgr. Locksmith Div
Product Categories: B F

PRO-LOK

655 N. Hariton St.
Orange CA 92868-1311
714-633-0681
Fax: 714-633-0470
Adam Weinraub, Pres.
Brian Barnes, Tech Support
Marshall Daugherty, Sales C-S
Product Categories: C G H F



Progressive Hardware Co. Inc.

63 Brightside Ave
East Northport NY 11731
516-757-8866
Fax: 516-757-8870
William Zilz

Protection Technologies Inc.

185 N. Edison Way, #1
Reno NV 89502
702-856-7333
Fax: 702-856-7658
Larry Thomas

Quality Products & Services

2128 S. Grove Ave., #F
Ontario CA 91761
909-947-9900
Fax: 909-947-4260
Eric Alber

R&D Tool Co., Inc.

7705 R.C. Gorman Ave. NE
Albuquerque NM 87122-2774
505-828-2664
Fax: 505-857-0642
Douglas Joosten, RL Pres.
Ruth A. Joosten, VP
Product Categories: G

R.J. Stuckel Co., Inc.

1385 Howard St.
Elk Grove IL 60007
800-789-7220
847-593-7220
Fax: 847-593-6027
Robert W. Stuckel, Pres.
Product Categories: G

R.R. Brink Locking Systems Inc.

500 Earl Rd.
Shorewood IL 60436
815-744-7000
Fax: 815-744-7020
Robert R. Brink
Charles R. Brink, Sales, Eng. Mktg. Mgr.
Stephen J. Fox, Cust. Svc. Mgr.
Product Categories: B E

Rainbow Doors

3 Nami Ln.
Hamilton NJ 08619
800-892-1701
Fax: 800-889-4938
Frank Nattoli

RB Enterprises

42654 Deep Forest Dr.
Coarsegold CA 93614
800-452-5276
209-642-2710
Fax: 209-642-2699
Robert Barr, Owner
Product Categories: A

Reading Body Works

P.O. Box 650
Reading PA 19607
800-458-2226
610-775-3301
Fax: 610-775-3261
Jack O'Donnell, VP Sales
Product Categories: G

Reading Industries

425 North Third St.
Reading PA 19601-2896
888-428-4593
610-374-0776, x 3054
Fax: 610-374-9088
Norm Mendl
Jim Wagner
Product Categories: B F H

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Parsippany NJ 07054
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Robert C. Johnson, Gen Sales Mgr.

Rodann Electronics Mfg. Co.

3045 S. Harbor Blvd.
Santa Anna CA 92704
714-662-3232
Fax: 714-662-3171
Alex Skarbek, Pres.

Rofu International Corp.

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Tacoma WA 98424
800-255-ROFU
253-922-1828
Fax: 253-922-1728
JULIE.ROFU@MCIONE.COM
Web: www.rofu.com
Len Guyt, Pres.
Julie Collins, Oper. Mgr.
Kenneth Erickson, VP
Product Categories: B E
See ad on page 17

Roto Zip Tool Corp.

1861 Ludden Dr.
Cross Plains WI 53528
800-521-1817
608-798-3737
Fax: 608-798-3739
Michael Clancy
Product Categories: G

RQ Associates

8093 Berkshire
Grosse Ile MI 48138
734-671-2359
Fax: 734-671-2359
Richard Quinn
Product Categories: G H

Rudolph-Desco Company, Inc.

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Englewood Cliffs NJ 07632
201-568-4920
Fax: 201-568-0971
Michael Simond
Product Categories: B

Rutherford Controls, Inc.

2697 International Pkwy., Bldg. 5-100
Virginia Beach VA 23452
800-899-5625
757-427-1230
Fax: 757-427-9549
E Mail: rutherford@internetmci.com
www.rutherfordcontrols.com
Tracey L. Rutherford, VP Operations
David G. Halls, VP Sales & Mkt.
Product Categories: E F
See ad on page 12

Ryobi America Corp.

P.O. Box 1207
Anderson SC 29622
1-800-525-2579
Nancy Bronson

Rytan, Inc.

2908 Oregon Ct. I-5
Torrance CA 90503
800-447-9826
310-328-6553

Fax: 310-212-6002
Mike Sopko, Pres.
Marilyn Detloff, Cust. Svc.
Sam Sopko, Tech. Supp.
Product Categories: G

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Parker Dr., P.O. Box 9882
Englewood NJ 07631
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201-569-1600
Fax: 201-569-1082
E Mail: HARDWARE@SPARKER.COM
Web: www.Sparker.com
Chas. Silberman, Pres.
Bob Schaeffer, Senior VP
Toby Bernstein, Exec.VP
Product Categories: B F

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Tequesta FL 33469
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561-743-5625
Fax: 561-745-6601
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Bill Schmidt, VP of Operations
John Gardner, President
Product Categories: F

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Ansel Simpson, Oper. Mgr.
Product Categories: E

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#527-7620 Elbow Dr.
Calgary, AB
Canada T2V 1K2
800-579-0737 (Canada Only)
403-243-7316
Fax: 403-287-1387
Maurice Benson
Product Categories: F G

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612-921-3315
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George Lundegard, Sales Mgr.
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Waterford MI 48327
800-888-4784
248-673-9898
Fax: 248-673-1246
E Mail: INFO@STI-USA.COM
Web: www.sti-usa.com
Margie Gobler, Pres.
John Taylor, VP of R&D
Michael Mikaelian, Nat'l. Sales Mgr.
Product Categories: A E
See ad on page 28

Salsbury Industries

1010 E. 62nd St.
Los Angeles CA 90001-1598
800-323-3003
323-846-6700
Fax: 323-846-6800
mailboxes@salsbury.com
salsbury.com
Dennis Fraher
Brian Fraher, Dir. Mktg.
Product Categories: F

Sandstrom Products Co.

P.O. Box 547
Port Byron IL 61275
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Fax: 309-523-3912
WWW.sandstromproducts.com
Rick J. Hartsock, Pres.
Brian Suhl, Sales Mgr.
Product Categories: F

Sargent & Greenleaf, Inc.

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800-826-7652
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Fax: 606-887-2057
sg+Gnlp@aol.com
sglocks.com
Jerry Morgan, President
Tom Leppert, Sr. VP Mktg./Sales
Gary Kepler, Mktg. Mgr.
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Fax: 203-498-5546
www.sargentlock.com
Thanasis Molokotos, President/CEO
Jeffrey Haversat & Leslie Sanders
Product Categories: B E F
See ad on page 197

Schlage Commerical Lock Division

1915 Jamboree Dr.
Colorado Springs CO 80920
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719-264-5300
Fax: 719-264-5382
www.schlage.com
Cindy English
Chuck Havill
Jim McElroy



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Lafayette IN 47903-5085
800-428-7678
765-447-9470
Fax: 765-447-8278
E Mail: SCHWAB@HOLLI.COM
Jeff McQueen, VP Sales & Mktg.
Product Categories: H

Se-Kure Controls, Inc.

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Franklin Park IL 60131
800-322-2435
847-288-1111
Fax: 847-288-9999
E Mail: SEKURE@MSN.COM
Web: www.se-kure.com
Roger Leyden, Pres.
Peter Passuntino, VP Oper.
John Mangiameli, Nat'l. Sales Mgr.
Product Categories: E

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17811 Sky Park Circle, Ste. E
Irvine CA 92614
800-662-0800
949-261-2999
Fax: 949-261-7326
seco-larm@ix.netcom.com
www.seco-larm.com
S.M. Hwang, Pres.
Michael J. Block, VP
Product Categories: A E

Secura Key

20447 Nordhoff St.
Chatsworth CA 91311
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818-882-0020
Fax: 818-882-7052
E Mail: MAIL@SECUKEY.COM
Web: www.securakey.com
Gordon S. Morris, Dir. Sales & Mktg.
Eric Bernocco, Nat'l. Sales mgr.
Product Categories: E

Securex Americas

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Toronto, Ont.
Canada L4J 7L2
905-731-6012
Fax: 905-731-6014
Barry Felsner
Product Categories: H

Securitech Group, Inc.

54-45 44th St.
Maspeth NY 11378
800-625-LOCK
718-392-9000
Fax: 718-392-8944
E Mail: SECURITEC@AOL.COM
Web: www.securitech.com
Mark Berger, Pres.
Christine Spooner, Cust. Svc. Mgr.
Product Categories: A B C E F

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Web: www.securitron.com
Bob Cook, Pres.
Vince Fallicciardi, VP Mktg.
Scott Baker, Nat'l. Sales Mgr.
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Westlake Village CA 91361
805-494-0622
Fax: 805-494-8680
service@sdscsecurity.com
www.sdscsecurity.com
Rick Geringer, VP
Arthur Geringer, AHC, Pres.
Shane Geringer, Nat'l. Sales Mgr.
Product Categories: E F

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Benicia CA 94510
707-746-8025
Fax: 707-746-0347
Rich Ross
R.L. Ross, Mktg.
Product Categories: G

Security Innovations Inc.

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Rancho Dominguez CA 90220
310-638-0400
Fax: 310-638-6204
Robert Takahashi

Security Latch

100 Mission Trail
Cedarville MI 49719
800-633-6622
906-484-3120
Fax: 906-484-2761
Robert Vanderbough, Pres.
Jennifer Kostecki, Mktg. Sales
Product Categories: F
See ad on page 28

Security Lock Co.

973 N. Birch St.
Canby OR 97013
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Fax: 503-266-2155
Clyde Booth
See ad on page 98a

Select Products Limited

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Kalamazoo MI 49019-0584
800-423-1174
Fax: 800-423-7107
Peggy Quinn, GM
Product Categories: B

Continued from page 44

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Fax: 561-898-7064
Lou Chiara

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Web: www.sentexsystems.com
Mark Stone
Michael Bates
Product Categories: E

Sentry Group

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Rochester NY 14625
800-828-1438
716-381-4900
Fax: 716-381-8559
m-lambert@sentry-grp.com
www.sentry-grp.com
Jim Brush, Exec. VP Sales & Mktg.
Mike Lambert, Reg. Sales Mgr.
Product Categories: H

Sentrylok Corp.

1930 Case Parkway
Twinsburg OH 44087
800-883-1116
330-425-1354
Fax: 330-425-1884
info@sentrylok.com
www.sentrylok.com
Scott Kuntz, Pres.
Robert Fox, VP
Product Categories: A B E F

Sidewinder Products Corporation

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Fax: 205-979-5118
David Dodd

Sieveking Products Co.

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Rockford IL 61109
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Fax: 815-874-5713
Bob Sieveking, Owner
Jane Sieveking, Mgr.
Product Categories: G

SingerTech

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Antioch CA 94509
925-777-0401
Fax: 925-755-7553
E Mail: singer@earthlink.net
Dave Singer
Lety Jones
Product Categories: G
See ad on page 55

Skarnes Inc.

2907 E. Franklin Ave.
Minneapolis MN 55406
800-752-7637
612-339-9141
Fax: 612-339-5749
E Mail: skarnes@mn.state.net
Dave Wanous
Product Categories: H

Slide Lock Tool Co., Inc.

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423-577-8470
Fax: 423-577-5936
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Elaine Selby
Product Categories: C G

Slideline, Inc.

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Oceanside CA 92056
760-945-0544
Fax: 760-945-8359
Dave Hutchison
Product Categories: F

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Canada J8Y 3M9
800-664-5625
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Fax: 819-771-5295
marketing@slydelock.com
www.slydelock.com
Robert Fugere, President
Gilles Pariseau, VP/Mktg. Director
Pierre Veillette, R & D
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Fax: 514-332-9362
Andy Srougi

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Fax: 210-533-2211
Mike Sweet

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Fax: 800-423-7610
Julie Brauer
Barbara Wielenga

Specialty Products Mfg. LLC

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David T. Randall, Pres.
Product Categories: G

Speedypik Corp.

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Woburn MA 01801
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E Mail: SPEEDYPIK@JUNO.COM
William J. Cimino
Product Categories: D

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Randy Bryant

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Fax: 508-853-3860
Richard St. Pierre

Stanley Hardware Division

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860-827-5652
Fax: 860-827-5729
Steve N. Curran, VP Sales
John W. Cooper, VP Arch. O per.
Product Categories: B E

STAT Lock

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610-872-7446
Fax: 610-872-6378
Jacqueline J. Schrader, Pres.
Kenneth Schrader, VP
Anthony Schrader, VP
Product Categories: F

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Chelsea MA 02150
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617-889-3400
Fax: 617-889-2424
E Mail: STEADFAS@TIAC.NET
Mitko Zagoroff, Pres.
Jim Easterwood, Sales
Sandy Moy, Mktg.
Product Categories: F

Steck Mfg. Co., Inc.

1115 South Broadway
Dayton OH 45408
800-227-8325
937-222-0062
Fax: 937-222-6666
Raymond Steck
Laurence Steck, VP
William Sharp, Nat'l. Sales Mgr.
Product Categories: G

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Milwaukee WI 53209
414-247-3333
Fax: 414-247-3329
Mike Elliott, VP Sales & Mktg.
Fred Kosloske, Ind. & Srv. Prod., Sales & Mktg. Mng
Product Categories: C E F G
See ads on pages 83 & 91



Streamlight, Inc.

1030 W. Germantown Pike
Norristown PA 19403
800-523-7488
610-631-0600
Fax: 610-631-0712
Web: www.streamlight.com
Mary Ellen Giangulio
Brad Penney
Ray Sharrah
Product Categories: G

Strong Arm, Inc.

2228 Kenry Way
S. San Francisco CA 94080
800-710-8168
650-952-7710
Fax: 650-794-0541
Bob Volosing, Pres.
Jeff Volosing, VP
Product Categories: G H

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Lewiston ID 83501
208-746-2188
Fax: 208-743-2799
E Mail: sdsco@sdsvaults.com
Web: www.sdsvaults.com
Jerry Adcock
John Adcock
Product Categories: E H

Suncoast Security Inc.

1661 West Bay Drive
Largo FL 33770
800-441-2218
813-530-7768
Fax: 813-585-2859
Product Categories: F

Supra Products, Inc.

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Salem OR 97302
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Larry Springgate, Con. Accts. Mgr.
Terry Vulcani, Dir. Sales & Mktg.
Barbara Camper, Cust. Supp. Spec.
Product Categories: E F

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Bohemia NY 11716
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Fax: 516-567-5359
E Mail: info@Super-Lube.com
Web: www.Super-Lube.com
Sal A. Randisi II
Rey Gonzalez
Product Categories: G
See ad on page 106

Synergistics

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Natick MA 01760
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Fax: 508-651-2902
E Mail: SYN@TIAC.NET
Web: www.SYNERGISTICSINC.COM
David Longworth, President
Robert Pogoreic, Vice President
Product Categories: E

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www.thomasregister.com/tannerbolt
Jeff Tanner, Pres.
Gil Dagoberto, Sales
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Fax: 510-429-0397
Andy Zalkow, Pres.
Ron Viesterz, Nat'l. Sales Mgr.
Product Categories: B

Tech-Train Productions

P.O. Box 15401
Pensacola FL 32514
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850-476-7197
Fax: 850-476-7410
E Mail:
techtrain@techtrainproductions.com
www.TECHTRAINPRODUCTIONS.COM
Steve Young, Owner
Product Categories: C G
See ad on pages 58 & 59

Tektone Sound & Signal Mfg.

277 Industrial Park Road
Franklin NC 28734
800-327-8466
704-524-9967
Fax: 704-524-9968
E Mail: TEKTO NE@TEKTO NE-
SOUND.COM
Web: www.tektone-sound.com
Manual Mira, President
Carlos Mira, Vice President
David Duelfer, National Sales Manager
Product Categories: AE

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Fax: 201-628-1045
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Fax: 302-678-7811
Sandy Ebert, Coordinator
William Bradley, Asst. to President
Anthony Salamone, Pres.
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Fax: 714-459-0483
Ron Collins

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Fax:
David Figurelli
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860-520-2264
Scott Newbury

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330-453-8187
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www.MKMORSE.COM
James Batchelder, Pres.
Kim Reynolds, Nat'l Sales Mgr.
Product Categories: G

The National Locksmith

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E Mail: NATLOCK@AOL.COM
Web: www.TheNationalLocksmith.com
Marc Goldberg, Publisher
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www.Thorvie.com
Al Viegut
Product Categories: G

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Fax: 847-234-7922
Gregg Walla
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Topeka KS 66605
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timstr@aol.com
www.time-master.com
Dan Graffeo
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716-873-9907
Ted Tahn

Treskat USA

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800-645-5657
407-870-9696
Fax: 407-870-8505
www.TRESKAT.COM
Ray Nazarro, Pres.
Product Categories: D
See ad on page 163

Tri-Star Products (Door Armor)

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Harbor City CA 90710
310-325-8016
Fax: 310-325-8016
Ron Morningstar
Product Categories: F

Trimec

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Westlake OH 44145
800-987-4632
Fax: 404-871-1870
sales@trimec-usa.com
www.trimec-usa.com
Rick Steger
Product Categories: E F

Trine Products Company

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718-829-4796
Fax: 718-518-7022
E Mail: BILL@TRINEPROD.COM
Web: www.trineprod.com
William J. Schildwachter, Dir. Sales/Mktg
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773-869-1111
Fax: 773-869-1329
E Mail:
INFO%TRIPPLITE@MCMAIL.COM
Web: www.triplite.com
Ray Foster, Nat'l. Sales Mgr.
Cathy Vala, P/R
Product Categories: G

Tru Hone Corporation

1721 NE 19th Ave.
Ocala FL 34470
800-237-4663
904-622-1213
Fax: 904-622-9180
E Mail: TRUHONE@TRUHONE.COM
Web: www.truhone.com
James Ganglehoff, VP

Truecraft Tools

615 Pierce St
Somerset NJ 08875
800-532-8665
732-805-7800
Fax: 732-805-9736
info@truecrafttools.com
www.truecrafttools.com
Pete Palatta
Corey Gray
Product Categories: G

Tufloc Mfg. by Esmet

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Fax: 330-452-2557
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www.ESMET.com
Dot Pullin, Sales
Bill Frye, Sales
Product Categories: F
See ad on page 41

U-Change Lock Industries, Inc.

1640 West Highway 152
Mustang OK 73064
800-253-5625
405-376-1600
Fax: 405-376-6870
E Mail: REKEY@U-CHANGE.COM
Web: www.u-change.com
Russell Myers, VP Sales & Mktg.
Bill Dillard, Pres.
Product Categories: B F H

Ultra Hardware Products

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Fax: 800-858-7210
Daniel Carpey, President
Steve, Sales ext. 530
Jill, T/M, ext. 541
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Web: www.soss.com
Neil L. Marko, President
Richard Frankel, Vice President, Sales & Mktg.
Susie Cagle
Product Categories: B

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B	—	Architectural Hardware
C	—	Training Manuals & Materials
D	—	Locksmith Software
E	—	Electronic Security Products
F	—	Locking Products
G	—	Locksmith Tools & Equipment
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Fax: 219-862-4517
Steve Campbell, Comm. Sales

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603-878-3273
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Vern Rose Tool

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Fax: 619-695-3387
Dennis Pinn, Owner
Product Categories: G

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Don McAtee, Nat'l. Sales Mgr.
Product Categories: B E



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Product Categories: H

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Graham Minler
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Vern Schroeder, Pres.

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Stevan M. Kinney, Pres.
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www.wilsonsafe.thomasregister.com
Ray Wilson, President
Margie Larkin
Product Categories: H

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Fax: 407-447-2918
Dave Klein
Product Categories: B
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John Van Fassan

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Product Categories: G
See ad on page 186

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800-635-5335
212-585-3230
Fax: 212-292-2243
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Web: www.interport.net/zero
Elias Wexler, Pres.
Stephen F. Petko, Sales Mgr.
Michael Gardner, Plant Mgr.
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PRODUCT CATEGORY KEY

- A — Alarms
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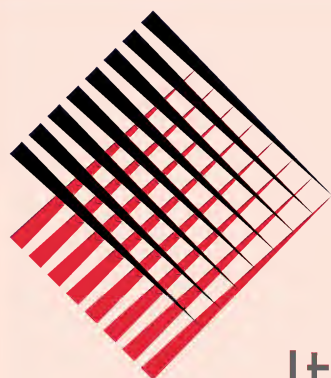
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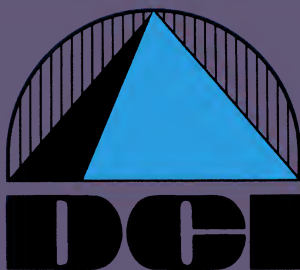
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Boston MA 02135
800-252-5757
617-787-5200
Fax: 800-452-8600
Ted Stoia, Pres.
Jim Condil, VP
Product Categories: B C D E F H

Door Closer Service Co., Inc.

3730 10th St. NE
Washington DC 20017
800-566-0606
202-526-0505
Fax: 800-908-3667, 202-529-7826
Web: www.doorcloser.com
Angela & Larry Sanders, Pres & VP
John Edward, Sales Mgr.
Kevin Guerra, Controller
Product Categories: B
See ad on page 41

Door Hardware Distributors, Inc.

318 North Milwaukee St.
Milwaukee WI 53202
800-829-8905
414-291-5687
Fax: 414-291-5685
aspurich@execpc.com
Web: www.doorhardware.net
Deborah J. Pokrass, Pres.
Andrew S. Pokrass, VP Sales
Product Categories: B G F

Doyle Lock Supply, Inc.

2211 West River Road North
Minneapolis MN 55411
800-333-6953
612-521-6226
Fax: 612-521-0166
Paul M. Justen, Pres.
Product Categories: B C D E F G H

DRK Specialties, Keyrings, Key Blanks & Things

5671 Sonoma Dr., Suite #B
Pleasanton CA 94566
800-654-1850
925-417-8880
Fax: 925-471-8885
Don R. Kuhn, Pres.
Gloria Kuhn, Treas.
Product Categories: G



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Dugmore and Duncan, Inc.

30 Pond Park Rd.
Hingham MA 02043
800-384-6673
617-740-1101
Fax: 617-740-4043
Web: www.dugmore.com
Tom Feury, Branch Manager
Product Categories: B E F G
Branches:
Riverside, CA
888-384-6673, 888-329-3846
Lombard, IL
888-384-6673, 888-329-3846
Lakeland, FL
888-384-6673, 888-329-3846
See ad on page 127

E.L. Reinhardt Company

3250 Fanum Rd.
Vadnais Heights MN 55110-5219
800-328-1311
651-481-0566
Fax: 651-481-0166
reinhardt@plsgroup.com
Kenneth J. Stemig, Pres.
Kenneth Paul Stemig, VP
John Eldred Stemig, VP
Product Categories: A B C D E F G H
Plus Distribution Group

ElJay Express

P.O. Box 1388, 953 Seton Court
Wheeling IL 60090
800-432-1311
847-541-3343
Fax: 847-541-3363
Mark Vaughn
Jackie Ripes, Salesperson
Product Categories: B E F
See ad on page 121

Empire Security Supplies

4600 B Neconset Hwy.
Pt. Jefferson Station NY 11776
516-928-1919
Fax: 516-928-4745
Ira Levine, Pres.
Product Categories: A B E F H

Encon Electronics

28310 Industrial Blvd
Hayward CA 94545
800-782-5598
510-782-5598
Fax: 510-782-4290
encon@california.com
Web: www.enconelectronics.com
Joe Weber, Sales Manager
Product Categories: E F

Enixus Trade Ltd.

34 Dunkirk Rd.
St. Catharines
ONTARIO L2R 1A1 Canada
905-682-3086
Fax: 905-682-3086
E Mail: DPAPAIZ@NIAGARA.COM
George Papaiz, Director
Bruno Papaiz, Director
Product Categories: B F G

Ewert Wholesale Hardware Inc.

4709 W. 120th St.
Alsip IL 60658
800-451-0200
708-597-0059
Fax: 708-597-0881
Brian King, Sales
A. Wesley McKenney
Marc Luber
Product Categories:
B C D E F G H

Express Hardware

1203 S. Northwest Hwy.
Barrington IL 60010
800-323-7447
847-381-9430
Fax: 847-381-7199
Steve Yellin, Pres.
Product Categories: B E F

Fairway Supply, Inc.

2631 Lomabardy Lane
Dallas TX 75220
800-776-3247
Fax: 214-352-4299
fairwayinc@aol.com
Don Bradford, C.E.O.
Rick Gummelt, Pres.
Bob Conley, VP
Product Categories: A B C D E F G H
Branches:
Houston, TX
800-767-3247, 713-957-2122
Austin, TX
877-309-6300, 512-452-8014

Fastrack Hardware, Inc.

W 165 N 5690 Continental Parkway
Menomonee Falls WI 53051
800-458-8707
414-781-8118
Fax: 800-667-8701 or 414-781-1162
Paul Federspiel, Cust. Svc.
Dennis Jacque, Pres.
Darwin Radliff, Sales
Product Categories: B E F
See ad on page 66

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Foley Belsaw Co., Locksmith Division

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Kansas City MO 64120
800-821-3452
816-483-2700
Fax: 816-483-5010
George Doetzel, Pres.
Product Categories: C D F G

Fortress Safe & Lock

336 Northland Blvd.
Cincinnati OH 45246
800-562-0295
513-772-4392
Fax: 513-326-5983
Don E. Eveatt, Jr., President
Ron Heflin, VP
Donna Hendrickson, Asst. GM
Product Categories: B E F G

Fradon Lock Co., Inc.

467 Burnet Ave.
Syracuse NY 13203
800-447-0591
315-472-6988
Fax: 315-472-0958
fradonlock@aol.com
Don Rapp, Pres.
Hope Tucker, Sales Mgr.
Jim Rapp, Auto. Sales
Product Categories: B C E F G H

Fried Bros. Inc.

467 N. 7th St.
Philadelphia PA 19123
800-523-2924
215-627-3205
Fax: 215-592-1255

Alex Ebrahimzadeh, Pres.
Sonia Starr, Purch. Mgr.
Tracey Demming, Operations Mgr.
Product Categories: A B C D E F G H
USCAN Group

Garden State Hardware Wholesalers

322 W. Front St.
Planfield NJ 07060
800-544-0616
908-753-1343
Fax: 908-753-2040
Rich Nabozny, Pres.
Ted Nabozny, VP
Ed Ciesla, Purchasing
Product Categories: A B C D E F G H

Gil-Ray Tools, Inc.

1306 McGraw St., P.O. Box 801
Bay City MI 48707
517-892-6870
Fax: 517-892-6870
E Mail: DJDEUEL@BIGFOOT.COM
Web:
www.angelfire.com/biz/gilraytoolsinc/
David J. Deuel, Pres.
Laurie A. Gatz, Cust. Svc. Mgr.
D.J. Deuel, Cutter Sharp. & Sales
Product Categories: C G
See ad on page 49

H & H Lock & Security Wholesalers

9140 Gaither Rd.
Gaithersburg MD 20877
800-772-9811
301-948-1996
Fax: 301-948-5265

Paul E. Jacobson, Pres.
Greg A. Jacobson, VP
Richard J. Berman, Mgr.
Product Categories: B F

H.E. Mitchell Co.

118 SE 8th Ave.
Portland OR 97214
800-626-5625
503-236-9444
Fax: 503-238-5715
Judy Messing
Mike Messing, VP
Bob Thompson, VP
Product Categories: A B C D E F G H
Plus Distribution Group
See ad on page 96

H.S. & S. Wholesale Dist. of Lock Hdwe.

12911 W. 8 Mile
Detroit MI 48235
800-521-2202
313-342-6777
Fax: 313-342-7580
Michael Solomon, Pres.
Product Categories: B D E F G H

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products



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716-928-2850
Fax: 716-928-2852
Paul Lowry
Product Categories: A B E F G H

Hans Johnsen Co.

8901 Chancellor Row
Dallas TX 75247
888-879-1500
214-879-1550
Fax: 214-879-1530
E Mail: LOCKHJC@AOL.COM
Web: www.USCANLOCK.COM
Howard H. Johnsen, Pres.
Saul Espinoza, VP Lock Prod./Purch.
Reid Hill, Mktg. Dir.
Product Categories: B D E F G H
USCAN Group:

Hardinge Bros. Limited

3375 14 Ave., Unit 1
Markham, Ontario Canada L3R 0H2
905-470-8844
Fax: 905-470-2767
David Federico
Joe Callaghan
Product categories: A B E F

Hardware Agencies Ltd.

1220 Dundas St. East
Toronto, Ont. Canada M4M 1S3
800-268-6741
416-462-1919
Fax: 416-462-1922
James Roberts, Mktg. Mgr.
Lorne Factor, GM
Jim Roberts, Sales
Product Categories: A B C D E F G H

Hardware Suppliers of America, Inc.

P.O. Box 2208
Winterville NC 28590
800-334-5625
919-355-9495
Francis Casey, Pres.
Sanda Godwin, Cust. Svc. Mgr.
Product Categories: B F

Hawley Lock Supply

5041 E. Elliot Road
Phoenix AZ 85044-1714
800-398-2458
Fax: 602-592-0105
James Hawley

Herbert Flake Co.

5005 I-45 South (Gulf Freeway)
Houston TX 77023
800-231-4105
713-926-3200
Fax: 713-926-3399
Dan Floeck, Pres.
Jacob Eapen, Purch. Mgr.
Joe Chambers, Sales Mgr.
Product Categories: B C D E F G H

HMC, Int'l Div., Inc.

5996 S. Crocker St.
Littleton CO 80120-2054
800-848-4912 ext. 4452
303-794-2510
Fax: 303-794-3703
Tito Howard, Pres.

78 • The National Locksmith

P.J. Howard, VP
Product Categories: B G
See ad on page 76

Howard Sales Co.

4625 Ripley Dr.
El Paso TX 79922
800-456-4625
915-833-7733
Fax: 915-833-7770
howard@whc.net
Web: www.howardsales.com
Bill Uhlig
Product Categories: B E F G

Independent Hardware Inc.

14 S. Front St.
Philadelphia PA 19106
800-346-9464
215-925-5306
Fax: 215-922-6552
E Mail: ROOMMATE4@AOL.COM
Frank Stanco, Pres.
Vincent Campagna, VP
Product Categories: B E F G

Intek Global Corp. (Midland Land Mobil Radio)

1690 N. Topping Ave.
Kansas City MO 64120
800-669-4567
816-241-8400
Fax: 816-920-1144
Product Categories: E

Intermountain Lock & Supply

2300 W. 2nd Ave., Unit B
Denver CO 80223
800-323-8046
303-698-1898
Fax: 303-698-2094
Jay Hickenlooper, Pres.
Bob Steinman, VP
Lenny Guida, Mgr.
Product Categories: A B C D E F G H

International Distribution Network

1000 A Main, Suite 280
Grapevine TX 76051
817-421-5470
Fax: 817-421-5468
Mike Groover, President
Al Hoffman, VP
Viril Mullins, Secretary/Treasurer
See ad on page 27

IDN-Acme, Inc.

PO Drawer 13748
New Orleans, LA 70185
504-837-7315
Fax 504-837-7321
Product Categories: A B C D F G H
Branches:
Bellaire, TX
713-668-0022
Fax 713-668-8050
San Antonio, TX
210-545-3396
Fax 210-545-2198
Ft. Worth, TX
817-284-5696
Fax 817-284-3501
Oklahoma City, OK
405-942-8750
Fax 405-942-0523
Phoenix, AZ
602-263-5286

Fax 602-241-0249
Richardson, TX
972-664-1240
Fax 972-664-1252
Denver, CO
303-922-3041
Fax 303-922-7493
Las Vegas, NV
702-736-4553
Fax 702-736-4579
See ad on page 27

IDN-Armstrong's, Inc.

1440 Dutch Valley Place NE
Atlanta, GA 30324
404-875-0136
Fax 404-888-0834
Product Categories: A B C D E F G H
Branches:
N. Miami Beach, FL
305-651-1598
Fax 305-652-1709
Tampa, FL
813-886-8007
Fax 813-886-5696
Norfolk, VA
757-853-0611
Fax 757-853-1832
Jacksonville, FL
904-387-0663
Fax 904-387-4568
Orlando, FL
407-297-7722
Fax 407-297-9522
See ad on page 27

IDN-Canada, Ltd

70 Floral Parkway
Toronto Ont. Canada M6L 2C1
416-248-5625
Fax 416-248-9945
Product Categories: A B C D E F G H
Branches:
Ottawa Ont. Canada
613-749-2172
Fax 613-749-6651
Calgary Alberta, Canada
403-291-4844
Fax 403-291-4893
Edmonton, Alberta, Canada
403-944-0014
Fax 403-944-0929
Vancouver, British Columbia, Canada
604-253-0017
Fax 604-253-5344
See ad on page 27

IDN-Hardware Sales, Inc.

35950 Industrial Road
Livonia, MI 48150-1274
734-591-1150
Fax 734-591-7289
Product Categories: A B C D E F G H
Branches:
McKees Rocks, PA
412-771-6122
Fax 412-771-6350
Detroit, MI
810-755-3658
Fax 810-755-5145
Valley View, OH
216-642-3900
Fax 216-642-3901
Cheektowaga, NY
716-683-1935
716-683-2464
South Windsor, CT
860-289-9457
Fax 860-289-0309
See ad on page 27

IDN-H. Hoffman, Inc.

7330 West Montrose Avenue
Chicago, IL 60634
708-456-9600
Fax 708-456-0878
Product Categories: A B C D E F G H
Branches:
Indianapolis, IN
317-635-8100
Fax 317-637-2358
St Louis, MO
314-426-6309
Fax 314-426-6389
Grand Rapids, MI
616-534-1067
Fax 616-534-1904
Butler, Wisconsin
414-790-9750
Fax 414-790-9754
Overland Park, KS
913-599-4111
Fax 913-599-4160
Cincinnati, OH
513-271-8530
Fax 513-271-8567
Davenport, Iowa
319-391-8366
Fax 319-391-7949
See ad on page 27

IDN-M. Taylor, Inc.

5635-45 Tulip Street
Philadelphia, PA 19124
215-288-5588
Fax 215-288-2511
Product Categories: A B C D E F G H
See ad on page 27

Island Pacific Distributors, Inc.

P.O. Box 22189
Honolulu, HI 96822
808-955-1126
Fax: 808-946-6480
Leon Wolfley, Pres.
Barbara Wolfley, VP
Earl Tokuda, Sales Mgr.
Product Categories: A B E F G H

J. Nathan Hardware Specialties Inc.

161 Comfort St.
Rochester NY 14620
800-634-2580
716-325-3330
Fax: 716-325-7196
Jim Bono, Pres.
Mark Putnam, Cust. Svc. Mgr.
Product Categories: A B C D E F G
Branches:
Victor, NY
716-325-3330
See ad on page 86

J.S.A. International Inc

4397 N. Pine Island Rd
Sunrise FL 33351
954-741-3111
Fax: 310-534-1084
Jack Matatof

Jack Stearman Ltd.

338 West 6th Ave.
Vancouver, B.C. Canada V5Y 1K9
604-872-8415
Fax: 604-875-9174

John Stearman, Pres.
Edna Nichols
John Stearman, Jr.
Product Categories: B C D E F G H
USCAN Group:

Jim Ripley's Services, Inc.

304 S. Lynn Riggs Blvd.
Claremore OK 74017
918-341-1077
Jim Ripley, Pres.
James Ripley, Serviceman
Product Categories: G

JLM Wholesale, Inc.

3095 Mullins Ct.
Oxford MI 48371
800-522-2940
248-628-6440

Fax: 800-782-1160
Raymond Baldwin, Pres.
Product Categories: B E
See ad on page 105

Jo-Van Distributors, Inc.

929 Warden Ave.
Scarborough
ONTARIO M1L 4C5 Canada
888-752-7210
416-752-7210
Fax: 888-752-3845
E Mail: SALES@JOVANLOCK.COM
Web: www.JOVANLOCK.COM
Leonard J. Passarello, CPL
Product Categories: A B C D E F G H
USCAN Group



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Vancouver BC Canada V5V 3M9

KDL Hardware Supply

P.O. Box 21226
Seattle WA 98111
800-524-9305
206-682-7383
Fax: 800-524-9305
E Mail: REX@ESKIMO.COM
Web: www.KDLLINK.COM
Peggy Steck Inside Sales
Al Chraca Outside Sales
Scott Cottrell Territorial Sales
Product Categories: A B C D E F G H
USCAN Group

Key Mart Inc.

3010 SE Monroe St.
Stuart FL 34997
800-228-7755
407-283-8029
Fax: 407-220-7920
Ernie Stephan, CEO
Ken Stephan, VP
Product Categories: B F H

Key Products

2555 International St.
Columbus OH 43228
614-876-7704
Fax: 614-876-1437
Matthew Finn

Key Sales & Supply Co.

9950 Freeland Ave.
Detroit MI 48227
800-445-KEYS (5397)
313-931-7720
Fax: 313-931-7758
Sheldon Wiener, Pres.
Michael Wiener, VP
Product Categories: A B C D E F G H
See ad on page 81

Key Supply

362 7th St.
San Francisco CA 94103
415-626-2526
Fax: 415-626-4598

Keys Plus Distributing

454 Young St.
Tonawanda NY 14150
800-644-5397
716-743-0220
Paul J. Ferretti, Owner
Product Categories: F G

Keys Wholesale Distributors Inc.

P.O. Box 498
Drexel Hill PA 19026
800-292-5397
610-626-4787
Fax: 610-626-4189
Bill Kline, Pres.
Dottie Kline, Sec.
Product Categories: B C D F G H

Kolson, Inc.

653 Middle Neck Rd.
Great Neck NY 11023
800-783-1335
516-487-1224
Fax: 516-487-1231
E Mail: KOLSON@IDT.NET
Dale Kolson, VP

80 • The National Locksmith

Sandy Lamberg, GM
Addie Finn, Wholesale Div. Mgr.
Product Categories: B F

Kramer Boys Locksmith Supply

1602 E. State St.
Trenton NJ 08609
800-222-2692
609-586-0642
Fax: 609-586-0512
Adam Kramer
Scott Kramer, VP
Robert Kramer, Sec.
Product Categories: A B C E F G H

LDM Enterprises, Inc.

638 Lindero Cyn. Rd.
Agoura CA 91301
800-451-5950
Fax: 818-706-8560
E Mail: LDMINFO@LDMENT.COM
Web: www.LDMENT.COM
Leslie Medina
Product Categories: C D F G

Lion Security Products

2611 Ulyssess St NE
Minneapolis MN 55418
612-789-7657
Fax: 612-789-0706
Beth Kirby

Lock Wise Security Products

2001 NW 167 St.
Miami FL 33056
800-447-6616
305-625-5525
Fax: 305-623-9564
E Mail: LOCKWISE@NETROX.NET
Web: www.LOCKWISE.COM
Fred Cohen
Syd Friedman
Product Categories: B C D E F G H

Lockmasters Inc.

5085 Danville Rd.
Nicolaville KY 40356
800-654-0637
606-885-6041
Fax: 606-885-7093
E Mail: salesinfo@lockmasters.com
J. Clayton Miller, Pres.
Mark C. Miller, Pres., Tool & Equip.
Wesley Day, VP Tool & Equip. Div.
Product Categories: C E F G H

Locks Co.

2050 NE 151 St.
N. Miami FL 33162
800-288-0801
305-949-0700
Fax: 305-949-3619
E Mail: LOCKSCO@GATE.NET
Web: www.LOCKSCO.COM
Milton Dorn, Pres.
Mark Dorn, VP
Mike Dorn, GM
Product Categories: B C D E F G H
Plus Distribution Group

M. Shepse Co. Div. American Bionics

21st and East Carson Sts.
Pittsburgh PA 15203
800-666-6007
412-381-4900
Fax: 412-381-5122
Sanford Zaremborg, VP
Product Categories: A B D E F G H

Major Lock Supply

2512 E. Fender Ave., Suite F
Fullerton CA 92631
714-447-8363
Fax: 714-447-8393
Ken Jordan, President
Bob Lange, General Manager
Product Categories: B C D E F G H
USCAN Group

Martco

337 Byrne Ave.
Louisville KY 40209
800-233-7769
502-635-1600
Fax: 502-637-6430
Web: www.martcoinc.com
Garry Armstrong
Beau Hicks
Jim May
Product categories: A E
Branches:
Memphis, TN
800-399-7769

Maryland Security Distributors

8 Aquahart Rd #200
Glen Burnie MD 21061
800-390-8889
410-760-5625
Eric Roes
Tanja Roes
Product Categories: A B C D E F G H

Mayflower Sales Co., Inc.

614 Bergen St.
Brooklyn NY 11238
800-221-2052
718-622-8785
Fax: 718-789-8346
E Mail: PILGRIM@MFSALES.COM
Web: www.MFSALES.COM
Bill Swetow, Pres.
Paul Swetow, VP
Brian O'Dowd, Mgr. Lock Division
Product Categories: B C D E F G H
See ad on page 157

Maziuk & Co., Inc.

1251 W. Genesee St.
Syracuse NY 13204
800-777-5945
315-474-3959
Fax: 315-472-3111
E Mail: MAZIUK@JUNO.COM
Web: www.PLSGROUP.COM
Stanley Maziuk, Pres.
Product categories: A B C D E F G H
Plus Distribution Group
Branches:
Buffalo, NY
716-684-9133, 716-684-5192

MBA

101 Edgewood Plaza Dr.
Nicholasville KY 40356
888-622-5495
606-887-0496
Fax: 606-887-9491
MBATOOLS@AOL.COM
Web: www.mbausa.com
Mark Bates
Product Categories: C G H

McDonald Dash Locksmith Supply, Inc.

P.O. Box 752506
Memphis TN 38175-2506
800-238-7541
901-797-8000
Fax: 901-366-0005
E Mail: JIMDT@AOL.COM
Jim Thomas, Pres.
Bette F. Arndt, Exec. VP
Burma Hanson, VP
Product Categories: A B C D E F G H
Plus Distribution Group
See ad on page 87

McGregor Hardware Distribution, Ltd.

1137 Keefer Street
Vancouver, BC CANADA V6A 1Z2
800-663-5625
604-253-7785
Fax: 604-253-7676
Tom Donaldson

McManus Locksmith Supply, Inc.

P.O. Box 9321
Charlotte NC 28299
NC 800-432-6342, SC 800-438-6567
704-333-9112 or 704-333-0556
Fax: 704-332-8664
mclock@bellsouth.net
John W. Dyson, Pres.
Benjamin O. Lewis, VP
Betty M. Lewis, Sec., Treas. Mgr.
Product Categories: B D F G H

Mid-South Locksmith Supply

4176 New Getwell Rd.
Memphis TN 38116
800-238-6166
901-795-6987
Fax: 901-795-3475, 888-795-3475
E Mail: MIDSO UTHLK@AOL.COM
Don Chandler
Bill Chandler, Sales
Product Categories: B C D E F G H

Midwest Safe Distributors

P.O. Box 5310
Philadelphia PA 19153
800-713-7233
215-492-2024
Fax: 800-355-1195 or 215-492-2025
Lynn Gray, Sales Mgr.
Product Categories: H

Midwest Wholesale Hardware

5121 Front St.
Kansas City MO 64120
800-821-8527
816-241-5663

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

Fax: 800-621-6581
Bob England, Pres. & GM
Diana England, Purch. Mgr.
Product Categories: B E F
Branches:
Orlando, FL
800-659-8527, FAX 800-659-6581
See ad on page 133

Monaco Lock Company, Inc.

339-345 Newark Ave.
Jersey City NJ 07302
800-526-6094
201-659-7969
Fax: 201-659-7970
E Mail: MONACOLOCK@AOL.COM.
Nancy Juskey, Sales Rep.
Barbara Garretson, Sales Rep.
Product Categories: A B E F

Monday Security Corp.

425 Marshall Ave
Webster Grove MO 63119
314-962-8787
Fax: 314-962-0791
Laurie Smith

National Auto Lock Service Inc.

PO Box 1275
San Bruno CA 94066
800-954-5454
415-757-0700
Fax: 415-757-9200
Michael Hyde
See ad on page 183

National Sales & Mktg. Inc.

394 SW 12th Avenue
Deerfield Beach FL 33442-3106
407-395-4841
Anthony Cutaia



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DISTRIBUTORS

New England Door Closer Inc.

694 Union St., P.O. Box 28
West Springfield MA 01090
800-628-1071
413-733-7889
Fax: 413-731-8368
nedc@worldnet.att.net
R.E. Longley, Pres.
Product Categories: B
See ad on page 165

New York Locksmith Supply Co., Inc.

1558 2nd Ave.
New York NY 10028
212-737-0178, 914-328-1919
Fax: 212-988-9192
Neal Geffner, Pres.
Len Geffner, Sec.
Barry Silver, Nat'l. Sales Mgr.
Product Categories: F G

Northeast Lock Corp.

48 Oak St.
Clifton NJ 07014
800-524-2575
201-777-7509
Fax: 800-524-2576
George Polke, President
Kim Palmer, Sales
Kevin McCallen, Sales
Product Categories: F

Northwest Lock & Supply Co.

1418 Pacific Blvd. P.O. Box 1384
Albany OR 97321
800-359-9425
541-967-2749
Fax: 541-928-9338
Ted Swanson, CEO
Richard Kitchen, Sales Mgr.
Steve Swanson, GM
Product Categories: B C D E F G H

O'Brien Bros. Inc.

380 Union St.
W. Springfield MA 01089
800-343-0949
413-734-7121
Fax: 413-737-1642
Joseph S. O'Brien
Product Categories: B D E F G

Ohio Travel Bag Mfg. Co.

6481 Davis Industrial Pkwy.
Solon OH 44139
800-800-1941
440-498-1955
Fax: 440-498-9811
Paul Gallin
Bruce Oppenheim, Exec. VP
Ray Patel, VP Sales
Product Categories: F
See ad on page 61

Omaha Wholesale Hdwe.

1201 Pacific St., P.O. Box 3628
Omaha NE 68103
800-238-4566
402-444-1673
Fax: 800-538-4566
William J. Stock, Pres.
Howard Westerberg, Mgr.
Product Categories: A B C D E F G
See ad on page 31

Orchard Lock Distributors, Inc.

30 Edmond St.
Hamden CT 06517
800-233-2146
203-865-8106
Fax: 203-624-4083
William Simmons, Nat'l. Sales Mgr.
Paul Douglass, Reg. Acct. Exec.
Michael Jenoint, Reg. Acct. Exec.
Product Categories: B C F G H

Orion Pacific Trading Co.

3972 Barranca Pkwy., J323
Irvine CA 92606
949-830-2003
Fax: 949-830-5668
J. Bruce Such, Pres.
Vincent Chan, VP
Product Categories: F
See ad on page 149

Pasek Corp.

9 West Third St.
So. Boston MA 02127
800-628-2822
617-269-7110
Fax: 617-269-0547 or 800-262-0547
E Mail: PASEK@PASEK.COM
Lewis A. Alessandrini, Pres.
Product Categories: A B D E F G

Perry Blackburne, Inc

354 Pine St
Pawtucket RI 02860
1-800-556-7474
401-725-7611
Mark Rosenberg, Vice President Sales & Mktg.
Perry Mermelstein, President
Product Categories: F

Pimlico Key Service, Inc.

5254 Reistertown Rd.
Baltimore MD 21215
800-638-3815
410-367-7400
Fax: 410-367-7319
John Trouland, Pres.
Product Categories: F G

PLS Distribution Group

3250 Fanum Rd.
Vadnais Heights MN 55110
612-481-0566
John Stemig
See ad on page 87

Pride Barco Lock Company

116 North Nopal St., Ste. 4
Santa Barbara CA 93103-3334
800-578-1816
805-965-8819
Fax: 805-965-2535
pride.barco@mindspring.com
Armand J. Renga, President
Ian Renga, Gen. Mgr.
Product Categories: B F H

R & H Wholesale Supply, Inc.

1655 Folsom St.
San Francisco CA 94103
415-863-0404
Fax: 415-863-7046
Bob Heath
Product Categories: A B C D E F G
Plus Distribution Group

R.A. Graham Co., Inc.

70 James St.
Worcester MA 01603
800-333-3933
508-755-5815
Fax: 888-755-6584
Andy Graham, Pres.
Bob Combs, GM
Product Categories: B F

R.B. Enterprises

42654 Deep Forest Dr
Coarsegold CA 93614
209-642-2710
Fax: 209-642-2699
Bob Barr

RA-Lock Company

P.O. Box 549
Cedar Hill TX 75104
800-777-6310
972-775-6301
Fax: 972-775-6316
ralock@rlindustries.com
Web: www.rlindustries.com
J.J. Gage, C.E.O.
David Price, Pres.
Betty Willoxson, Order Svc.
Product Categories: F

Richardson Electronics, Ltd.

P.O. Box 393
La Fox IL 60147
800-348-5580
630-208-2200
Fax: 630-208-2550
Web: www.rell.com
Edward J. Richardson, CEO
William Garry, CEO
Joseph Grill, VP Human Resources
Product Categories: A E

Richmond Industrial Supplies

68 Port Richmond Ave.
Staten Island NY 10302
800-462-9997
718-448-2100
Fax: 718-981-5665
Bob
Kevin, Sales
Dan, Sales
Product Categories: B

Rininger Lock & Supply

3468 Citrus St., Ste. C
Lemon Grove CA 91945
619-463-0170
Fax: 619-697-2590
E Mail: RININGER@ELECTRICITI.COM
Web:
www.ELECTRICITI.COM/RININGER
Chuck Rininger, Owner
Brian J. Goonan, Purch. Sales
Product Categories: B C D E F G H

Robert Skeels & Company

19216 S. Laurel Park Rd.
Compton CA 90220
800-734-4539
310-639-7240
Fax: 310-639-7569
Web: www.SKEELS.COM
Kenneth Jordan, Pres.
Bob Lange, GM
Product Categories: B C D E F G H
USCAN Group:
Branches:
Fullerton, CA
714-447-8363, 714-447-8393

Rudy's Hardware

4086 East 71st St.
Cleveland OH 44105
800-248-7839
216-641-7711
Fax: 216-641-0060
Rudy Rosales, Pres.
Norm Farren, Mgr.
Gwynne Steel, Dept. Head
Product Categories: F

S & J Products & Services

P.O. Box 10154
Yakima WA 98909-1154
800-735-1797
509-575-1797
Fax: 509-575-1875
Jack Baugher
Product Categories: A E H

Safe Warehouse International

10932 Murdock Rd., Suite 105
Knoxville TN 37932
1-800-695-2815
Fax: 423-675-2850
Betty Blackburn

Safemasters Company, Inc.

5655 General Washington Drive
Alexandria VA 22312
800-633-9977
703-256-6402
Fax: 703-750-1814
Web: www.safemasters.com
Robin Scheirer, Pres.
Henry Raymond, VP
Jay Von Runnen, Dir. Ind. Sales
Product Categories: A B C D E F H
Branches:
Silver Spring, MD
703-256-6402, 703-750-1814
Baltimore, MD
410-624-3304, 410-947-4230
Alexandria, VA
703-354-8721, 703-354-1022
Chesapeake, VA
757-424-1454, 757-424-1148
Philadelphia, PA
215-413-2959, 215-413-3058
Barrington, NJ
609-547-0691, 609-547-7308
North Jersey, NJ
973-238-1380, 973-238-9407
Pittsburgh, PA
412-821-5185, 412-821-5188
Wilmington, DE
302-777-5927, 302-777-5928
Dover, DE
302-489-5303
Indianapolis, IN
317-328-9854, 317-328-2882
Des Plaines, IL
847-299-4045, 847-299-4039
Chicago, IL
312-627-1518, 312-627-1519
Boston, MA

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

617-423-4601, 617-350-7550
Malden, MA
781-322-3939, 781-321-8803
See ad on page 145

Secure Car Enterprises

1965-1 New Hwy.
Farmingdale NY 11735
516-293-8030
Fax: 516-293-0690
Jim Reily

Secure Industries, Inc.

9 Kuhl Ave.
Hicksville NY 11801
800-999-2534
516-433-0033

Fax: 516-433-8804
Web: www.SECURE INDUST
Joel Kramer, Pres.
Sadie Kramer, VP Sales
Bruce Witken, Sales
Product Categories: B F G
See ad on page 117

Security Equipment Supply

4132 Shoreline Dr., Ste. E
Earth City MO 63045
800-325-0221
314-298-8930
Fax: 314-298-8962
Bob Van Dillen, Pres.
George Trussler, Oper. Mgr.
Product Categories: A E



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Security House Padlock Distributors

665 Milway Ave., Unit 48
Concord Ontario CANADA L4K 3T8
888-PADLOCKS "Canada wide"
905-669-5300
Fax: 905-660-6313
J.W. (Jim) Flewitt, Pres.
John Callaghan, VP Oper./Purch.
Orest Drohobycky, Sales Coord.
Product Categories: B E F H

Security Lock Distributors

40 A St.
Needham Heights MA 02494
800-847-5625
781-444-1155
Fax: 800-878-6400
E Mail: SECLOCK@IX.NETCOM.COM
Sidney Schwartz, Pres.
David Schwartz, VP
Jeffrey Schwartz, VP
Product categories: B E F G
Branches:
Pompano, FL
800-847-5625, 954-972-4949, Fax: 800-878-6400
Las Vegas, NV
800-847-5625, 702-434-6866, Fax: 800-878-6400
See insert after page 98

Security Plus Inc.

3612 N. 16th St.
Phoenix AZ 85016
800-426-0200
602-234-3883
Fax: 602-234-3882
Steven E. Marcou
Theo G. Nielson Sales Mgr.
Product Categories: B C D E F G H

Security Resources, Inc.

PO Box 15532
Pensacola FL 32514
888-801-2003
850-476-2799
Fax: 850-476-2730
Web: www.techtrainproductions.com
Steve Young
Product categories: C D G
See ad on page 65

Sentry Security Fasteners, Inc.

P.O. Box 10165
Peoria IL 61612
309-693-2800
Fax: 309-693-2872, 800-693-2872
Thomas E. Ferre, Pres.
Stephen P. Cramer, VP
Product Categories: F G E

Septon Inc.

P.O. Box 9
Malden-on-Hudson NY 12453
800-537-8752
914-246-0638
Fax: 914-246-3416
Richard Septon, Pres.
Ethel Wynne, Secretary
Product Categories: B C F G

Serrubec Inc.

2073 Chartier Ave.
Dorval, Quebec Canada H9P 1H3
800-361-0243

514-631-6791
Fax: 514-631-0494
E Mail: SERRUBEC@SYMPATICO.CA
Joseph Mastro, VP
A. Huns, Controller
S. Lecavalier, Sales Coord.
Product Categories: A B C D E F G H

Shield Supply & Services Ltd.

Unit 17-1391 St. James St.
Winnipeg, Man. CANADA R3H 0Z1
204-774-1921
Fax: 204-774-5627
Shawn McIntosh, President
Ian Wiechman, S.T.
Product Categories: A B C D E F G H

Silver Sales Inc.

2701-C W. 15th St., Ste. 291
Plano TX 75075
800-258-5625
972-867-4545
Fax: 972-618-1897
E Mail: silversales-plano@worldnet.att.net
Web: www.silversalesusa.com
Judee Silver, Pres.
Bill Silver, VP
David Silver, VP Sales
Product Categories: H E

Slide Lock Tool Co., Inc. Attn: Z-Tool Division

1166 Topside Rd.
Louisville TN 37777
800-336-8812
423-577-8470
Fax: 423-577-5936
Scott Selby
Product Categories: C G

So-Cal

2104 Wilson Ave., Suite B
National City CA 91950-6555
800-521-3551
619-474-8847
Fax: 619-474-2440
Lin Erbland, Pres.
Ron Erbland, Sec.
Product Categories: F G

Southern Lock & Supply Co.

10910 Endeavor Way, P.O. Box 1980
Pinellas Park FL 33780-1980
800-282-2837
727-541-5536
Fax: 800-447-2299
sales@southernlock.com
Web: www.southernlock.com
Marvin Cutson, CEO
Davie Matthies, President
Ed Pageau, VP Sales
Product categories: A B C D E F G
PASS
Branches:
Miami, FL
305-885-5779, Fax: 305-885-8798
Oakland Park, FL
954-568-9669, Fax: 954-568-3397
Charlotte, NC
704-527-6777, Fax: 704-527-0058
Atlanta, GA
770-455-9233, Fax: 770-455-3969
See ad on page 129

Space Age Locksmith Supplies, Inc.

138 W. Beresford Ave., Suite D
Deland FL 32720
800-247-7942
904-734-3113
Fax: 904-734-0559
John Millan, Pres.
Product Categories: C F

Standard Wholesale Hardware Inc.

42 Ludlow St.
New York NY 10002
1-800-543-5625
212-353-0450
Fax: 212-420-9892

Stone & Berg Wholesale Locksmith Supply

99 Stafford St.
Worcester MA 01603
800-225-7405
508-753-3551
Fax: 800-535-5625
Web: www.stoneandberg.com
Jennie Berg Pagano, Pres. CEO
Ed Niejadlik, Controller
Rick Brown, GM
Product Categories: B C D E F G H

Strauss Safe & Lock Co., Inc.

1801 2nd Ave., P.O. Box 716
Des Moines IA 50314
800-532-4107
515-288-9571
Fax: 515-288-9752
Dan Swift, Pres.
Bill Cunningham, Purch.
Todd Ferris, Sales, Mgr.
Product Categories: F G H

Taylor Security & Lock Co., Inc.

8585 Atlas Dr.
Gaithersburg MD 20877-4186
800-676-7670
301-948-7670
Fax: 301-948-1029
Joel Taylor, Pres.
Richard Hageman, Sales Mgr.
Chris Gresh, Acct. Mgr.
Product Categories: B D E F G H

The Key Company

P.O. Box 160006
Altamonte Springs FL 32716
1-888-633-2526
Fax: 407-774-6054
Liam Gribben

The Locksmith Store, Inc.

1229 E. Algonquin Rd., Unit E
Arlington Heights IL 60005
847-364-5111
Fax: 847-364-5125
Tom Swiderek, President
Bob Szabo, Customer Svc.
Jack Swiderek, Customer Svc.
Product Categories: D F G

Continued on page 86

Continued from page 84

The National Locksmith

1533 Burgundy Parkway
Streamwood IL 60107
630-837-2044
Fax: 630-837-1210
natlock@aol.com
Web: www.TheNationalLocksmith.com
Marc Goldberg, Publisher

The Power Company

3213 W. Wheeler St.
Seattle WA 98199
206-624-5090
Fax: 206-284-1138
powrcompny@earthlink.net
Web: www.thepowercompanyinc.com
Claudette, Sales
Tony, GM
Product Categories: G

Timemaster, Inc.

127 SE 29th St.
Topeka KS 66605
888-798-8464
Fax: 800-798-TIME (8463)
E Mail: TIMSTR@AOL.COM
Web: www.TIME-MASTER.COM
Dan Graffeo
Product Categories: C E F G H

Top Notch Distributors

413 Erie St.
Honesdale PA 18431
800-233-4210
717-253-LOCK (5625)

Fax: 800-854-4146
Brian Mikulewicz, Mgr.
Jim Williams, Mgr. (NV)
Todd Bowman, Mgr. (MO)
Product Categories: B F
Branches:
Carson City, NV
800-722-4210, 702-885-0440, Fax: 800-248-3620
St. Louis, MO
800-211-4607, 314-291-4499, Fax: 800-211-4608
See ad on page 131

Trans-Atlantic Company

440 Fairmount Ave.
Philadelphia PA 19123
800-523-9956
215-629-0400
Fax: 800-531-0844
Mr. Norman Millman
Mr. Bernie Davis, VP Sales
Mr. Richard Seideman, Oper. Mgr.
Product Categories: B F

Turn 10 Corporation

Mill Creek Rd., P.O. Box 746
Marietta OH 45750
800-848-9790
740-374-5734
Fax: 800-391-4553 or 740-374-3322
David Miller, Sales
Maribeth Browne, Cust. Svc.
John Miller, Vice President
Product Categories: H
Branches:
Philadelphia, PA.
See ad on page 199

Tweeds Security Hardware Wholesale

601 Elm Ave.
Portsmouth VA 23704
800-544-4482
757-399-2180
Fax: 757-399-1636
E Mail: TWEEDESLOCK@AOL.COM
Ernest F. Floyd, Jr., Pres.
Gary Waterman, VP/Sales Dept.
Donald Kuebler, Sales Mgr.
Product Categories: A B C E F G H

U.S. Lock Corp.

77 Rodeo Dr.
Brentwood NY 11717
800-925-5000
516-243-3000
Fax: 516-243-0390
Gene Merber Pres.
Geoffrey Meyer VP
Product Categories: A B C D E F G H
Branches:
Brentwood NY
Charlotte NC
Jacksonville FL
Louisville KY
Ontario CA
800-321-6905

Ultra Hardware Products

1777 Hylton Rd.
Pennsauken NJ 08110
609-663-5050
Fax: 609-663-1743
Karen Felix

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USCAN Lock Distribution

2211 West River Road North
Minneapolis MN 55411
612-521-6226
Fax: 612-521-1275
Paul Justen

Wacker Hardware

1025 W. Jackson Blvd.
Chicago IL 60607
312-733-6070
Fax: 312-733-7001
Michael Chagdes, Pres.
Ed Szeft, GM
Kyle Noggle, Sales Mgr.
Product Categories: B D E F G

Wadsworth White Inc.

4220 Steve Reynolds Blvd., Ste. 10
Norcross GA 30093-3322
800-717-8184
770-717-8505
Fax: 800-717-8227
Joe White, Sales
Brenda Langston, Cust. Svc.
Don Harris, Cust. Svc.
Product Categories: A B E F

WedgeCo Tool Supply International

P.O. Box 50250
Bellevue WA 98015
800-452-2304
Fax: 425-646-3569
Doug Kimzey, Pres.
Product Categories: G

Westguard, Inc.

P.O. Box 616
Twinsburg OH 44087
888-699-9378
330-963-6116
Fax: 330-425-1834
westguard@westguardinc.com
Web: www.westguardinc.com
Robert Fox
Product Categories: A E F

Wholesale 4 Inc.

706 SE Grand Ave.
Portland OR 97214
800-547-0921
503-238-8605
Fax: 503-235-5636
E Mail: tbi1@aol.com
Web: www.wholesale4.com
Nancy Moore, Mgr.
Bill Wolfe, Sales
Roger Cox, Sales
Product Categories: B C D E F G H

Wilco Supply

5960 Telegraph Ave.
Oakland CA 94609
800-745-5450
510-652-8522
Fax: 510-653-5397

PRODUCT CATEGORY KEY

- A — Alarms
- B — Architectural Hardware
- C — Training Manuals & Materials
- D — Locksmith Software
- E — Electronic Security Products
- F — Locking Products
- G — Locksmith Tools & Equipment
- H — Safes & Safe Products

H.D. Williams, Pres.
Robert D. Williams, VP/O per. Mgr.
Jonathan Clamer, Sec./Treas.
Product Categories: A B C D E F G H

Worldwide Lock Supply, Inc.

5950 Kester Ave.
Van Nuys CA 91411
800-729-5444
818-781-9999
Fax: 818-781-8171
Ellen Johnston, Pres.
Product categories: B C D E F G H

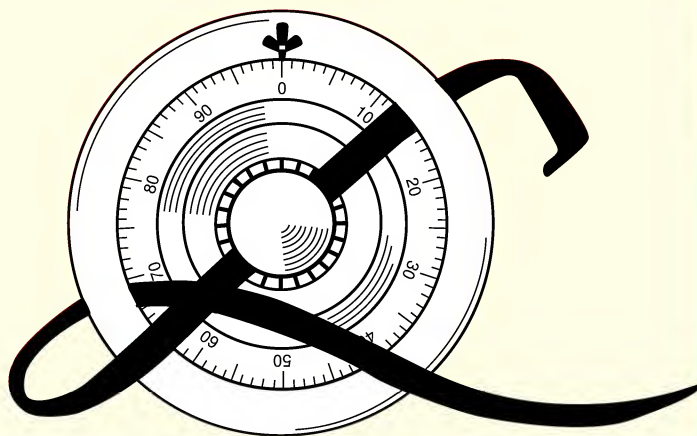
Yohar Supply

616 Cleveland St.
Elyria OH 44035
216-366-5504
Lloyd Lopez

Zipf Lock Co.

830 Harmon Ave.
Columbus OH 43223
800-848-1577
614-228-3507
Fax: 800-228-6320
E Mail: ZIPFLOCKCO@AOL.COM
Web: www.ZIPFLOCKCO.com
Richard Zipf
Steve Zipf
Product Categories: B C D E F G H
See ad on page 187

TNL



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has a 44
year history
of training
security
professionals.**

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DISTRIBUTORS

Distributors By State

ALABAMA

Brook's Wholesale

Decatur
800-292-5008
Fax: 205-353-8260

Coast Safe & Lock

Mobile
334-479-5264
Fax: 334-471-6967

ARIZONA

Hawley Lock Supply

Phoenix
800-398-2458
Fax: 602-592-0105

Security Plus Inc.

Phoenix
800-426-0200
602-234-3883
Fax: 602-234-3882

CALIFORNIA

Access Hardware Supply

San Leandro
800-348-2263
510-483-5000
Fax: 800-435-8233

American Security Distribution

Anaheim
800-854-8775
714-996-0791
Fax: 714-579-3508

Automatic Gate Wholesalers

Redwood City
800-238-2301
650-365-4340
Fax: 800-438-2301

Clark Security Products

San Diego
800-854-2088
619-505-1950
Fax: 619-974-5284

DiMark International, Inc.

Santa Maria
800-235-2435
805-922-1182
Fax: 805-928-8034

DRK Specialties

Pleasanton
800-654-1850
925-417-8880
Fax: 925-471-8885

Encon Electronics

Hayward
800-782-5598
510-782-5598
Fax: 510-782-4290

Key Supply

San Francisco
415-626-2526
Fax: 415-626-4598

LDM Enterprises, Inc.

Agoura
800-451-5950
Fax: 818-706-8560

Major Lock Supply

Fullerton
714-447-8363
Fax: 714-447-8393

National Auto Lock Service Inc.

San Bruno
800-954-5454
415-757-0700
Fax: 415-757-9200

Orion Pacific Trading Company

Irvine
949-830-2003
Fax: 949-830-5668

Pride Barco Lock Company

Santa Barbara
800-578-1816
805-965-8819
Fax: 805-965-2535

R & H Wholesale Supply, Inc.

San Francisco
415-863-0404
Fax: 415-863-7046

R.B. Enterprises

Coarsegold
209-642-2710
Fax: 209-642-2699

Rininger Lock & Supply

Lemon Grove
619-463-0170
Fax: 619-697-2590

Robert Skeels & Company

Compton
800-734-4539
310-639-7240
Fax: 310-639-7569

So-Cal

National City
800-521-3551
619-474-8847
Fax: 619-474-2440

Wilco Supply

Oakland
800-745-5450
510-652-8522
Fax: 510-653-5397

Worldwide Lock Supply, Inc.

Van Nuys
800-729-5444
818-781-9999
Fax: 818-781-8171

COLORADO

City Lock & Safe

Boulder
303-444-4407
Fax: 303-442-8380

HMC, Int'l Div., Inc.

Littleton
800-848-4912 ext. 4452
303-794-2510
Fax: 303-794-3703

Intermountain Lock & Supply

Denver
800-323-8046
303-698-1898
Fax: 303-698-2094

CONNECTICUT

Orchard Lock Distributors, Inc.

Hamden
800-233-2146
203-865-8106
Fax: 203-624-4083

DISTRICT OF COLUMBIA

Blaydes Industries, Inc.

Washington
800-424-2650
202-832-7100
Fax: 202-832-1359

Door Closer Service Co., Inc.

Washington
800-566-0606
202-526-0505
Fax: 800-908-3667, 202-529-7826

FLORIDA

Alexander Tuttle

Ft. Lauderdale
954-581-2002
Fax: 954-581-9363

Atlantic Lock & Key

Hollywood
954-966-9862
Fax: 954-962-1202

J.S.A. International Inc

Sunrise
954-741-3111
Fax: 310-534-1084

Key Mart Inc.

Stuart
800-228-7755
407-283-8029
Fax: 407-220-7920

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305-625-5525
Fax: 305-623-9564

Locks Co.

N. Miami
800-288-0801
305-949-0700
Fax: 305-949-3619

National Sales & Mktg. Inc.

Deerfield Beach
407-395-4841

Security Resources, Inc.

Pensacola
888-801-2003
850-476-2799
Fax: 850-476-2730

Southern Lock & Supply Co.

Pinellas Park
800-282-2837
727-541-5536
Fax: 800-447-2299

Space Age Locksmith Supplies, Inc.

Deland
800-247-7942
904-734-3113
Fax: 904-734-0559

The Key Company

Altamonte Springs
1-888-633-2526
Fax: 407-774-6054

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IDN-Armstrong's, Inc.

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800-532-4107
515-288-9571
Fax: 515-288-9752

ILLINOIS

Anderson Lock Co.

Des Plaines
800-323-5625
847-296-1157
Fax: 847-296-9259

Brady Office Machine Security

Chicago
800-326-8349
773-779-8349
Fax: 773-779-9712

ElJay Express

Wheeling
800-432-1311
847-541-3343
Fax: 847-541-3363

Ewert Wholesale Hardware Inc.

Alsip
800-451-0200
708-597-0059
Fax: 708-597-0881

Express Hardware

Barrington
800-323-7447
847-381-9430
Fax: 847-381-7199

IDN-H. Hoffman, Inc.

Chicago
708-456-9600
Fax: 708-456-0878

Richardson Electronics, Ltd.

La Fox
800-348-5580
630-208-2200
Fax: 630-208-2550

Sentry Security Fasteners, Inc.

Peoria
309-693-2800
Fax: 309-693-2872, 800-693-2872

The Locksmith Store, Inc.

Arlington Heights
847-364-5111
Fax: 847-364-5125

The National Locksmith

Streamwood
630-837-2044
Fax: 630-837-1210

Wacker Hardware

Chicago
312-733-6070
Fax: 312-733-7001

INDIANA

Charmin Enterprises

Eaton
800-247-6324
Fax: 800-647-8449

KANSAS

Timemaster, Inc.

Topeka
888-798-8464
Fax: 800-798-TIME (8463)

KENTUCKY

Lockmasters Inc.

Nicholasville
800-654-0637
606-885-6041
Fax: 606-885-7093

Martco

Louisville
800-233-7769
502-635-1600
Fax: 502-637-6430

MBA

Nicholasville
888-622-5495
606-887-0496
Fax: 606-887-9491

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IDN-Acme, Inc.

New Orleans
504-837-7315
Fax: 504-837-7321

MASSACHUSETTS

Boyle & Chase, Inc.

Accord
800-325-2530
781-337-3904
Fax: 800-205-3500

Commonwealth Lock Co.

Cambridge
800-442-7009
617-876-3301
Fax: 617-661-3168

Direct Security Supply Inc.

Boston
800-252-5757
617-787-5200
Fax: 800-452-8600

Dugmore and Duncan, Inc.

Hingham
800-384-6673
617-740-1101
Fax: 617-740-4043

New England Door Closer Inc.

West Springfield
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413-733-7889
Fax: 413-731-8368

O'Brien Bros. Inc.

W. Springfield
800-343-0949
413-734-7121
Fax: 413-737-1642

Pasek Corp.

So. Boston
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617-269-7110
Fax: 617-269-0547 or 800-262-0547

R.A. Graham Co., Inc.

Worcester
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508-755-5815
Fax: 888-755-6584

Security Lock Distributors

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781-444-1155
Fax: 800-878-6400

Stone & Berg Wholesale Locksmith Supply

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800-225-7405
508-753-3551
Fax: 800-535-5625

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H & H Lock & Security Wholesalers

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301-948-1996
Fax: 301-948-5265

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Glen Burnie
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Fax: 410-760-5625

Pimlico Key Service, Inc.

Baltimore
800-638-3815
410-367-7400
Fax: 410-367-7319

Taylor Security & Lock Co., Inc.

Gaithersburg
800-676-7670
301-948-7670
Fax: 301-948-1029

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Anchor Safe Co.

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810-755-3570
Fax: 810-755-1760

Gil-Ray Tools, Inc.

Bay City
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Fax: 517-892-6870

H.S. & S. Wholesale Dist. of Lock Hdwe.

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313-342-6777
Fax: 313-342-7580

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Fax: 734-591-7289

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248-628-6440
Fax: 800-782-1160

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800-445-KEYS (5397)
313-931-7720
Fax: 313-931-7758

Metro Safe Co., Inc.

Madison Heights
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810-585-7230
Fax: 810-755-1760

MINNESOTA

Doyle Lock Supply, Inc.

Minneapolis
800-333-6953
612-521-6226
Fax: 612-521-0166

E.L. Reinhardt Company

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651-481-0566
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816-483-2700
Fax: 816-483-5010

Intek Global Corp. (Midland Land Mobil Radio)

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816-241-8400
Fax: 816-920-1144

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816-241-5663
Fax: 800-621-6581

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Fax: 314-962-0791

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Fax: 704-332-8664

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Fax: 201-865-5031

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Fax: 908-688-2442

Ambassador Wholesale Safe Distributors

Lake Hiawatha
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973-263-3768
Fax: 973-402-1447

Bell's Security Sales, Inc.

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973-743-3709
Fax: 973-743-6357

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Fax: 201-646-0181

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908-753-1343
Fax: 908-753-2040

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609-586-0642
Fax: 609-586-0512

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201-777-7509
Fax: 800-524-2576

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Fax: 609-663-1743

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Fax: 516-921-8118

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Fax: 716-928-2852

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716-325-3330
Fax: 716-325-7196

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315-474-3959
Fax: 315-472-3111

Continued from page 92

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516-433-0033
Fax: 516-433-8804

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Standard Wholesale Hardware Inc.

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212-353-0450
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516-243-3000
Fax: 516-243-0390

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Fax: 800-328-6070

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330-726-0866
Fax: 330-726-0865

Curtis Locksmith Division

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Fax: 800-867-6020

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Marietta
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Twinsburg
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Fax: 330-425-1834

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503-220-0000
Fax: 503-228-9410

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503-236-9444
Fax: 503-238-5715

Northwest Lock & Supply Co.

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541-967-2749
Fax: 541-928-9338

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Fax: 503-235-5636

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Fax: 972-775-6316

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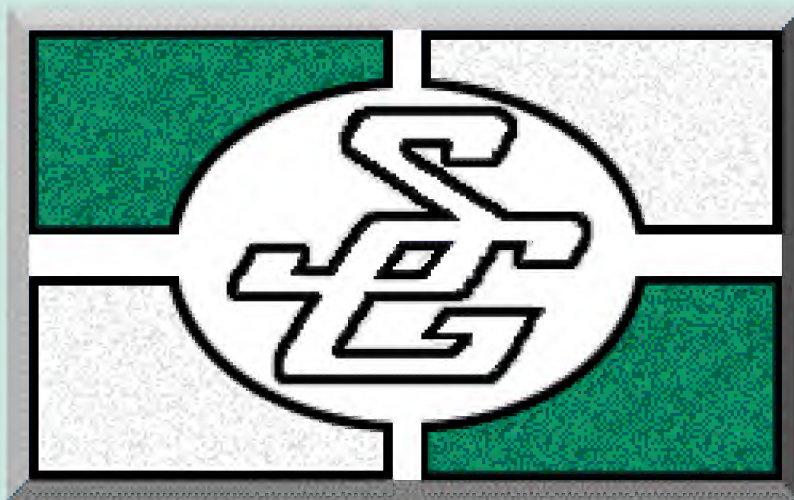
Seattle
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206-682-7383
Fax: 800-524-9305

S & J Products & Services

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509-575-1797
Fax: 509-575-1875

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Fax: 414-291-5685

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Fax: 905-795-9804

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514-276-6700
Fax: 514-276-9413

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Fax: 604-942-3761

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Calgary Alberta
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403-250-1967
Fax: 403-250-1969

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416-462-1919
Fax: 416-462-1922

IDN-Canada, Ltd

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416-248-5625
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Fax: 604-875-9174

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www.acclock.com

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908-688-7666
Fax: 908-688-2442
E Mail:
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Web: www.ACELOCK.COM

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Fax: 412-363-7540
info@acelockinc.com

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514-276-6700
Fax: 514-276-9413

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714-996-0791
Fax: 714-579-3508
Web:
www.AMSECURITY.COM

Bell's Security Sales, Inc.

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800-772-2266
973-743-3709
Fax: 973-743-6357

Blaydes Industries, Inc.

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202-832-7100
Fax: 202-832-1359

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Fax: 651-481-0166
reinhardt@plsgroup.com

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Fax: 516-928-4745

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Fax: 214-352-4299
fairwayinc@aol.com

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215-627-3205
Fax: 215-592-1255

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Fax: 908-753-2040

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503-236-9444
Fax: 503-238-5715

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Fax: 716-928-2852

Hardinge Bros. Limited

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Fax: 905-470-2767

Hardware Agencies Ltd.

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800-268-6741
416-462-1919
Fax: 416-462-1922

IDN-Acme, Inc.

LA
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Fax 504-837-7321

IDN-Armstrong's, Inc.

GA
404-875-0136
Fax 404-888-0834

IDN-Canada, Ltd

Canada
416-248-5625
Fax 416-248-9945

IDN-Hardware Sales, Inc.

MI
734-591-1150
Fax 734-591-7289

IDN-H. Hoffman, Inc.

IL
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Fax 708-456-0878

IDN-M. Taylor, Inc.

PA
215-288-5588
Fax 215-288-2511

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303-698-1898
Fax: 303-698-2094

Island Pacific Distributors, Inc.

HI
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Fax: 808-946-6480

J. Nathan Hardware Specialties Inc.

NY
800-634-2580
716-325-3330
Fax: 716-325-7196

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CANADA
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416-752-7210
Fax: 888-752-3845
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Web:
www.JOVANLOCK.COM

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Fax: 313-931-7758

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800-222-2692
609-586-0642
Fax: 609-586-0512

M. Shepse Co. Div. American Bionics

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800-666-6007
412-381-4900
Fax: 412-381-5122

Martco

KY
800-233-7769
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Fax: 502-637-6430
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Maryland Security Distributors

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Maziuk & Co., Inc.

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E Mail: acelock@acelock.com
Web: www.acelock.com

Ace Lock, The Security People

PA
800-824-7712
412-363-3328
Fax: 412-363-7540
info@acelockinc.com

Agences W. Pelletier (1980) Inc.

Canada
800-363-6700
514-276-6700
Fax: 514-276-9413

Allied Locksmith Supply

OH
800-544-2102
330-726-0866
Fax: 330-726-0865
wiesnercorp@msn.com

American Security Distribution

CA
800-854-8775
714-996-0791
Fax: 714-579-3508
Web: www.amsecurity.com

AmoraTech, Inc.

PA
717-582-8114
Fax: 717-582-7549

Amos Lock & Key Supply Co.

TX
800-772-7432
317-335-5397
Fax: 317-335-5399

Anderson Lock Co.

IL
800-323-5625
847-296-1157
Fax: 847-296-9259

Associated Lock & Supply

Canada
800-668-7161
604-942-5625
Fax: 604-942-3761

Avco Key Supply

NY
800-332-5397
516-261-6453
Fax: 800-329-5397
E Mail: avcokey@aol.com
www.keyring.com

Bell's Security Sales, Inc.

NJ
800-772-2266
973-743-3709
Fax: 973-743-6357

Blaydes Industries, Inc.

DC
800-424-2650
202-832-7100
Fax: 202-832-1359

Blue Dog Keys

NH
800-248-2887
603-527-1361
Fax: 603-528-0261

Brook's Wholesale

AL
800-292-5008
Fax: 205-353-8260
E Mail: brooksloc@tiger.net-master.net
Web: www.brookslock.com

City Lock & Safe

CO
303-444-4407
Fax: 303-442-8380
E Mail: supra39@earthlink.net

Clark Security Products

CA
800-854-2088
619-505-1950
Fax: 619-974-5284
webmaster@clarksecurity.com
www.clarksecurity.com

Colonial Lock Supply Co., Inc.

VA
800-732-9117
703-550-8558
Fax: 703-550-8857

Commonwealth Lock Co.

MA
800-442-7009
617-876-3301
Fax: 617-661-3168

Craftmaster Hardware Co., Inc.

NJ
800-221-3212
201-646-9355
Fax: 201-646-0181
E Mail: keybiz@csi.com

Curtis Locksmith Division

OH
440-446-9700
Fax: 800-867-6020

Cypress Security Products Ltd.

CANADA
800-561-1967
403-250-1967
Fax: 403-250-1969

DiMark International, Inc.

CA
800-235-2435
805-922-1182
Fax: 805-928-8034
www.pronet.net/dimark

Door Hardware Distributors, Inc.

WI
800-829-8905
414-291-5687
Fax: 414-291-5685
aspurich@execpc.com
www.doorhardware.net

Doyle Lock Supply, Inc.

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800-333-6953
612-521-6226
Fax: 612-521-0166

DRK Specialties, Keyrings, Key Blanks & Things

CA
800-654-1850
925-417-8880
Fax: 925-471-8885

Dugmore and Duncan, Inc.

MA
800-384-6673
617-740-1101
Fax: 617-740-4043
www.dugmore.com

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MN
800-328-1311
651-481-0566
Fax: 651-481-0166
reinhardt@plsgroup.com

Enixus Trade Ltd.

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Fax: 905-682-3086
E Mail: dpapaiz@niagara.com

Ewert Wholesale Hardware Inc.

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800-451-0200
708-597-0059
Fax: 708-597-0881

Fairway Supply, Inc.

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800-776-3247
Fax: 214-352-4299
fairwayinc@aol.com

Foley Belsaw Co., Locksmith Division

MO
800-821-3452
816-483-2700
Fax: 816-483-5010

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Fortress Safe & Lock

OH
800-562-0295
513-772-4392
Fax: 513-326-5983

Fradon Lock Co., Inc.

NY
800-447-0591
315-472-6988
Fax: 315-472-0958
fradonlock@aol.com

Fried Bros. Inc.

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800-523-2924
215-627-3205
Fax: 215-592-1255

Garden State Hardware Wholesalers

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800-544-0616
908-753-1343
Fax: 908-753-2040

Gil-Ray Tools, Inc.

MI
517-892-6870
Fax: 517-892-6870
E Mail: djdeuel@bigfoot.com
www.angelfire.com/biz/gilrayt
oolsinc/

H.E. Mitchell Co.

OR
800-626-5625
503-236-9444
Fax: 503-238-5715

H.S. & S. Wholesale Dist. of Lock Hdwe.

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800-521-2202
313-342-6777
Fax: 313-342-7580

Hahn & Schaffner, Inc.

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888-645-8696
716-928-2850
Fax: 716-928-2852

Hans Johnsen Co.

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888-879-1500
214-879-1550
Fax: 214-879-1530
E Mail: lockhjc@aol.com
Web: www.uscanlock.com

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800-268-6741
416-462-1919
Fax: 416-462-1922

Herbert Flake Co.

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800-231-4105
713-926-3200
Fax: 713-926-3399

HMC, Int'l Div., Inc.

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303-794-2510
Fax: 303-794-3703

Howard Sales Co.

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915-833-7733
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howard@whc.net
www.howardsales.com

IDN-Acme, Inc.

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504-837-7315
Fax 504-837-7321

IDN-Armstrong's, Inc.

GA
404-875-0136
Fax 404-888-0834

IDN-Canada, Ltd

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416-248-5625
Fax 416-248-9945

IDN-Hardware Sales, Inc.

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Fax 734-591-7289

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708-456-9600
Fax 708-456-0878

IDN-M. Taylor, Inc.

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Fax 215-288-2511

Independent Hardware Inc.

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215-925-5306
Fax: 215-922-6552
E Mail: roommate4@aol.com

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303-698-1898
Fax: 303-698-2094

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Fax: 716-325-7196

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Fax: 604-875-9174

Jim Ripley's Services, Inc.

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E Mail: sales@jovanlock.com
Web: www.jovanlock.com

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Fax: 800-524-9305
E Mail: REX@ESKIMO.COM
Web: www.KDLLINK.COM

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313-931-7720
Fax: 313-931-7758

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716-743-0220

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800-292-5397
610-626-4787
Fax: 610-626-4189

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800-222-2692
609-586-0642
Fax: 609-586-0512

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800-451-5950
Fax: 818-706-8560
E Mail: ldment@ldment.com
Web: www.ldment.com

Lock Wise Security Products

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800-447-6616
305-625-5525
Fax: 305-623-9564
E Mail: lockwise@netrox.net
Web: www.lockwise.com

Lockmasters Inc.

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800-654-0637
606-885-6041
Fax: 606-885-7093
E Mail: sales
info@lockmasters.com

Locks Co.

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305-949-0700
Fax: 305-949-3619
E Mail: locksco@gate.net
Web: www.locksco.com

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412-381-4900
Fax: 412-381-5122

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714-447-8363
Fax: 714-447-8393

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800-390-8889
410-760-5625

Mayflower Sales Co., Inc.

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E Mail: pilgrim@mfsales.com
Web: www.mfsales.com

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Web: www.PLSGROUP.COM

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www.mbausa.com

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McDonald Dash Locksmith Supply, Inc.

TN
800-238-7541
901-797-8000
Fax: 901-366-0005
E Mail: JIMDT@AOL.COM

McManus Locksmith Supply, Inc.

NC
NC 800-432-6342, SC 800-438-6567
704-333-9112 or 704-333-0556
Fax: 704-332-8664
mclock@bellsouth.net

Mid-South Locksmith Supply

TN
800-238-6166
901-795-6987
Fax: 901-795-3475, 888-795-3475
E Mail: midsouthlk@aol.com

New York Locksmith Supply Co., Inc.

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212-737-0178, 914-328-1919
Fax: 212-988-9192

Northwest Lock & Supply Co.

OR
800-359-9425
541-967-2749
Fax: 541-928-9338

O'Brien Bros. Inc.

MA
800-343-0949
413-734-7121
Fax: 413-737-1642

Omaha Wholesale Hdwe.

NE
800-238-4566
402-444-1673
Fax: 800-538-4566

Orchard Lock Distributors, Inc.

CT
800-233-2146
203-865-8106
Fax: 203-624-4083

Pasek Corp.

MA
800-628-2822
617-269-7110
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800-262-0547
E Mail: PASEK@PASEK.COM

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MD
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410-367-7400
Fax: 410-367-7319

R & H Wholesale Supply, Inc.

CA
415-863-0404
Fax: 415-863-7046

Rininger Lock & Supply

CA
619-463-0170
Fax: 619-697-2590
E Mail: rininger@electriciti.com
Web: www.electriciti.com/rininger

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310-639-7240
Fax: 310-639-7569
Web: www.SKEELS.COM

Secure Industries, Inc.

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800-999-2534
516-433-0033
Fax: 516-433-8804
Web: www.SECUREINDUST

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781-444-1155
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E Mail: SECLOCK@IX
NETCOM.COM

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602-234-3883
Fax: 602-234-3882

Security Resources, Inc.

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Fax: 850-476-2730
www.techtrainproductions.com

Sentry Security Fasteners, Inc.

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800-693-2872

Septon Inc.

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914-246-0638
Fax: 914-246-3416

Serrubec Inc.

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514-631-6791
Fax: 514-631-0494
E Mail: serrubec@sympatico.ca

Shield Supply & Services Ltd.

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Fax: 204-774-5627

Slide Lock Tool Co., Inc. Attn: Z-Tool Division

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800-336-8812
423-577-8470
Fax: 423-577-5936

So-Cal

CA
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619-474-8847
Fax: 619-474-2440

Southern Lock & Supply Co.

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800-282-2837
727-541-5536
Fax: 800-447-2299
sales@southernlock.com
www.southernlock.com

Stone & Berg Wholesale Locksmith Supply

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800-225-7405
508-753-3551
Fax: 800-535-5625
www.stoneandberg.com

Strauss Safe & Lock Co., Inc.

IA
800-532-4107
515-288-9571
Fax: 515-288-9752

Taylor Security & Lock Co., Inc.

MD
800-676-7670
301-948-7670
Fax: 301-948-1029

The Locksmith Store, Inc.

IL
847-364-5111
Fax: 847-364-5125

The Power Company

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206-624-5090
Fax: 206-284-1138
powrcompny@earthlink.net
www.thepowercompanyinc.com

Timemaster, Inc.

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888-798-8464
Fax: 800-798-TIME (8463)
E Mail: timstr@aol.com
Web: www.time-master.com

Tweeds Security Hardware Wholesale

VA
800-544-4482
757-399-2180
Fax: 757-399-1636
E Mail: tweedslock@aol.com

U.S. Lock Corp.

NY
800-925-5000
516-243-3000
Fax: 516-243-0390

Wacker Hardware

IL
312-733-6070
Fax: 312-733-7001

Wedge Co Tool Supply International

WA
800-452-2304
Fax: 425-646-3569

Wholesale 4 Inc.

OR
800-547-0921
503-238-8605
Fax: 503-235-5636
E Mail: tbi1@aol.com
www.wholesale4.com

Wilco Supply

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800-745-5450
510-652-8522
Fax: 510-653-5397

Worldwide Lock Supply, Inc.

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800-729-5444
818-781-9999
Fax: 818-781-8171

Zipf Lock Co.

OH
800-848-1577
614-228-3507
Fax: 800-228-6320
E Mail: zipflockco@aol.com
Web: www.zipflockco.com

SAFES & SAFE PRODUCTS

Access Safe & Supply Ltd.

Canada
800-268-9033
905-795-9802
Fax: 905-795-9804

Accredited Lock Supply Co.

NJ
800-652-2835
201-865-5015
Fax: 201-865-5031
E Mail: ACCLOCK@IDT.net
www.acclock.com

Ace Lock & Security Supply

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908-688-7666
Fax: 908-688-2442
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Ambassador Wholesale Safe Distributors

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Anchor Safe Co.

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810-755-3570
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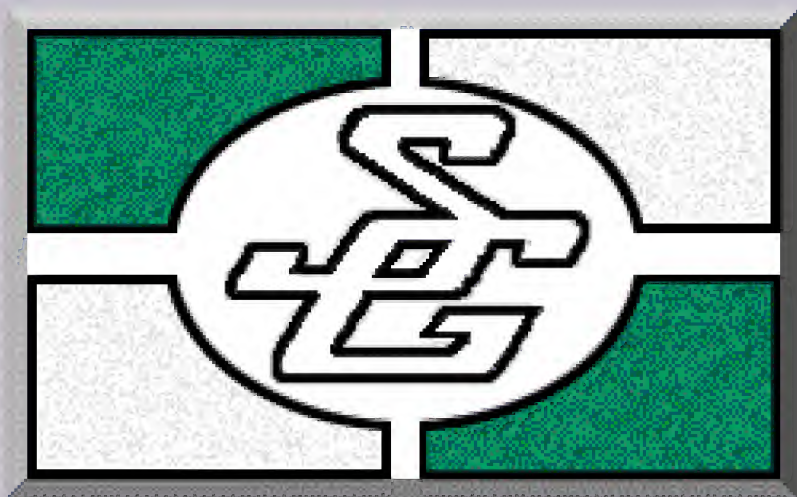
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Jo-Van Distributors, Inc.

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Fax: 800-524-9305
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Fax: 606-887-9491
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Fax: 810-755-1760

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E Mail: midsouthlk@aol.com

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203-865-8106
Fax: 203-624-4083

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pride.barco@mindspring.com

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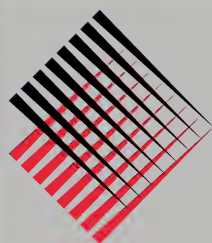
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Granite Security Products, Inc.
www.graniteSafe.com

GTO, Inc.
www.gtoinc.com

Gun Vault
www.gunvault.com

Hammerlock Industries
www.HAMMERLOCK.COM

Hampton Products International
www.hamptonproducts.com

Hardware Technologies Ltd.
www.us.hoppe.com

Hayman Safe Co., Inc.
www.haymansafe.com

Henry A. Evers Corp.
www.henryaevs.com

High Tech Tools
www.Hightechtools.com

Hirsch Electronics Corporation
www.hirschelectronics.com

HPC, Inc.
www.hpcworld.com

Ilco Unican Corp., UNICAN Lock Division
www.ilcounican.com

Ilco Unican/Electronic Access Control Div.
www.ilcounican.com

Illinois Lock Co./Div. of The Eastern Co
www.illinoislock.com

Indiana Cash Drawer Co.
www.icdpos.com

Industries CL Inc
www.legault-locks.com

Innovative Moving Systems, Inc.
www.lectrotruck.com

Intellikey Corporation
www.intellikey.com

Interactive Technologies Inc.
www.ittechnologies.com

International Locking Devices Ltd.
www.tiac.net/users/ild

Jensen Tools, Inc.
www.jensentools.com

Keedex, Inc.
www.keedex.com

Kenstan Lock & Hardware Co.
www.kenstan@kenstan.com

Keri Systems, Inc.
www.kerisys.com

KeySoft Masterkey Software
www.burgoyne.com/keysoft/

Knaack Mfg. Co.
www.weatherguard.com

Kustom Key Inc.
www.kustomkey.com

L&S Security Products
members.aol.com/lsssecprod/index.html

La Gard Inc.
www.LAGARD.COM

LAB Security
www.lab-lockpins.com

LHI
www.dashlite.com

Liberty Safe & Security Products, Inc.
www.libertysafe.com

Lori Lock
www.lorilock.com

M.A.G. Eng. & Mfg. Inc.
www.magsecurity.com

Magnokrom, Inc.
www.magnokrom.com

Major Metalfab Inc. (MMF)
www.mmfind.com

Markar Products, Inc.
www.markar.com

MARKS U.S.A.
www.marksusa.com

Marray Enterprises, Inc
www.marray.com

Mas Hamilton Group, Inc.
www.mas-hamilton.com

MBI Business Software
www.mbisoftware.com/locksmith.HTM

Medeco Security Locks, Inc.
www.medeco.com

Meilink Safe Co.
www.pireking.com

Monarch Hardware & Mfg. Co.
www.monarchhardware.com

Mosler Inc.
www.mosler.com

Mr. Chime, Inc.
www.mrchime.com

Mul-T-Lock USA, Inc.
www.Mul-T-Lock.com

Multi Lock Inc.
www.MultiLock.com

Mutual Safe Co.
www.mutual.co.za

National Cabinet Lock
www.nclnet.com

NEBS, Inc.
www.nebs.com

Next Generation Tool Co.
www.iu.net/nextgen

Norden Lock Co., Inc.
www.nordenlock.com

Numberall Stamp & Tool Co., Inc.
www.numberall.com

Olympus Lock, Inc.
www.olympus-lock.com

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Palmer Security Products, Inc.
www.palmersecurity.com

Papaiz U.S.A. Ltd.
www.papaizlocks.com

PC Guardian (Computer Security Products)
www.pcguardian.com

PCSC
www.IPCSC.COM

PDQ Industries
www.pptnet.com/pdq

PEMKO Mfg. Co.
www.pemko.com

Perma Vault Safe Corp.
www.PERMA-VAULT.COM

Phoenix Industries Inc.
www.ndiyp.com

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www.ppm2000.com

Rofu International Corp.
www.rofu.com

Rutherford Controls, Inc.
www.rutherfordcontrols.com

S. Parker Hardware Mfg. Corp.
www.Sparker.com

Saf T Lok
www.saf-t-lok.com

Safety Technology International, Inc.
www.sti-usa.com

Salsbury Industries
salsbury.com

Sandstrom Products Co.
WWW.sandstromproducts.com

Sargent & Greenleaf, Inc.
sglocks.com

Sargent Manufacturing Co.
www.sargentlock.com

Schlage Commerical Lock Division
www.schlage.com

Se-Kure Controls, Inc.
www.se-kure.com

SECO-LARM USA, INC.
www.seco-larm.com

Secura Key
www.securakey.com

Securitech Group, Inc.
www.securitech.com

Securitron Magnalock Corp.
www.securitron.com

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www.sdcsecurity.com

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www.sentexsystems.com

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www.sentry-grp.com

Sentrylok Corp.
www.sentrylok.com

Slyde Lock
www.slydelock.com

Streamlight, Inc.
www.streamlight.com

Subterranean Data Storage
www.sdsvaults.com

Supra Products, Inc.
www.keysafe.com

Synco Chemical Corp
www.Super-Lube.com

Synergistics
www.SYNERGISTICSINC.COM

Tanner Bolt & Nut Corp.
www.thomasregister.com/tannerbolt

Tech-Train Productions
www.TECHTRAINPRODUCTIONS.COM

Tektone Sound & Signal Mfg.
www.tektone-sound.com

The M.K. Morse Company
www.MKMORSE.COM

The National Locksmith
www.TheNationalLocksmith.com

Thorvie International
www.Thorvie.com

Timemaster, Inc.
www.time-master.com

Treskat USA
www.TRESKAT.COM

Trimec
www.trimec-usa.com

Trine Products Company
www.trineprod.com

Tripp Lite
www.triplite.com

Tru Hone Corporation
www.truhone.com

Truecraft Tools
www.truecrafttools.com

Tufloc Mfg. by Esmet
www.ESMET.com

U-Change Lock Industries, Inc.
www.u-change.com

Universal Industrial Products Co.
www.soss.com

Wilson Safe Co.
www.wilsonsafethomasregister.com

XL Lock Mfg.
www.xllock.com

Yortec, Inc.
www.yortec.com

Zero International Inc.
www.interport.net/zero

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www.MARKETLYNX.COM/CSTM

Granton Institute of Technology
www.GRANTONINSTITUTE.COM

Lock Popper School
lockpopper.com

LTC Training Center
www.LRC-INC.COM

Northern Melbourne Institute of Tafe
www.nmit.vic.wdu.au/

Pine Technical College
www.PTC.TEC.MN.US

Prince George's Community College
PGWEB.PG.CC.MD.US

Red Deer College
http://www.rdc.ab.ca/vdc/0002/trades/locksmith/

School of Lock Technology
www.GRAHSECURITY.COM

School of Lock Technology - Orange
www.comlock.com

School of Lock Technology-Austin
www.CITYSEARCH.COM "AUSTIN"



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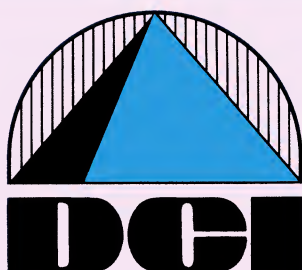
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YEAR END ARTICLE INDEX

1998 Price Survey

It's that time again when you get a chance to see where you rank as far as what you charge for services rendered according to the national average. Remember, this is only an average for common services performed. Your physical location will greatly effect the charges you can demand.

The purpose of this price survey is not to tell you what you should be charging. This chart is to let you know if your business is operating on the "high" side, "low side" or "about average" in comparison to your fellow locksmiths from around the country.

SHOP WORK	Average	High	Low
Service Call	32.93	58.00	15.00
Hourly Rate	41.43	75.00	12.50

KEY DUPLICATING	Average	High	Low
American Single Cut	1.66	4.50	0.97
American Double Cut	2.93	17.50	1.21
Foreign Single Cut	2.16	4.50	1.00
Foreign Double Cut	2.82	6.00	1.25
Flat Steel	3.83	7.00	1.00
Flat Steel Double Cut	4.76	9.00	1.50
Tubular	5.25	10.80	3.00
Bit Key	8.04	15.00	2.50
Safe Deposit Box	6.48	18.95	2.50
High Security	11.77	45.00	3.50
Best	4.08	14.80	2.00
Key From Broken Original	5.17	24.00	1.00

RE-KEY/CHANGE COMBINATION/FIRST KEY (IN SHOP PRICE)	Average	High	Low
Key-in-K nob	8.34	17.50	5.00
Rim or Mortise Cylinder	8.29	15.00	5.00
Rim or Mortise Cylinder High Sec.	37.56	7.00	16.20
Pick Open Cylinder	8.14	25.00	0.75
Each Additional Key	4.14	60.00	1.00
Bit Keys	14.43	34.95	4.00
Best	19.52	120.00	2.00
Safe Deposit Box	15.46	33.60	4.00
Locker Lock	12.05	20.00	6.00
Tubular Lock	15.51	25.00	4.25

AUTO LOCKS	Average	High	Low
Fit Key to GM Vats	115.43	400.00	25.00
Pull GM Steering Wheel In Shop	39.61	125.00	15.00
Airbag	51.76	150.00	10.00
Telescoping Wheel	39.13	120.00	10.00
Obsolete Auto Lock	31.87	85.00	5.00
Foreign Door & Trunk	36.93	150.00	7.50
Foreign Ignition	42.24	150.00	12.00
M otorcycle	30.64	125.00	12.00
Open Vehicle	36.85	140.00	5.00

MAKE FIRST KEY BY CODE	Average	High	Low
American Single Cut	11.53	40.00	3.50
American Double Cut	14.34	50.00	5.00
Foreign Single Cut	14.27	34.00	3.50
Foreign Double Cut	15.99	35.00	5.00
Foreign Sidewinder	49.99	75.00	35.00
Flat Steel	13.61	39.95	5.00
Flat Steel Double Cut	15.52	39.95	7.00
Suitcase/ Briefcase	11.72	100.00	2.50
Tubular	14.20	25.00	4.95
Safe Deposit Box	21.87	85.00	6.50
Motorcycle	15.68	35.00	5.00

FIRST KEY	Average	High	Low
By Impression	21.04	125.00	5.00
By Reading	19.17	125.00	.00

<i>PADLOCKS</i>	<i>Average</i>	<i>High</i>	<i>Low</i>
Combination By Code	6.41	24.00	1.00
First Key Pin Tumbler	10.83	24.00	3.50
First Key Wafer	10.25	24.00	3.50
Pin Tumbler By Code	8.36	24.00	3.50
Key Stamping Per Line	0.70	3.00	0.05
Best First Key	16.03	30.00	6.50
High Security First Key	24.47	59.95	11.50

DOOR CLOSERS	Average	High	Low
Repack and Refill Overhead	61.58	85.00	30.00
Floor Check	50.91	89.95	10.50

<i>SAFES</i>	<i>Average</i>	<i>High</i>	<i>Low</i>
Drill Locked Safe	198.80	900.00	50.00
M anipulate Locked Safe	172.17	450.00	50.00
Change Combo (Key Change)	37.62	75.00	15.00
Change Combo (Hand Change)	42.20	85.00	15.00
Door Repair	62.27	200.00	20.00
M ove Safe	105.45	300.00	50.00

The 1996 Toyota Corolla

by
Michael Hyde



1. The Toyota Corolla is one of the best selling cars in the United States. The Corolla is a favorite of the rental car companies because of its small size and dependability.

Opening the Car

2. To open this car we used an opening tool from the High-Tech set, but any similar tool will do. You will need a couple of good wedges also.



3. The linkage is vertical on this model and is protected with a black plastic tube.



Ignition Lock



4. At the bottom of the linkage rod is where the tube ends, from this point the linkage rod is exposed and easily accessible. Lift up on the bottom of the rod to unlock the car.

5. To service the ignition cylinder you can pop-off the colored trim ring or leave it on since it wraps around the lock cylinder and is not part of the dash.



6. The knee bolster has to be lowered to access the active retainer on the ignition. Remove the access cover below the ignition cylinder. You will need to remove the screw under the cover. There is a similar access cover on the left side of the column in where the screw underneath needs to be removed.

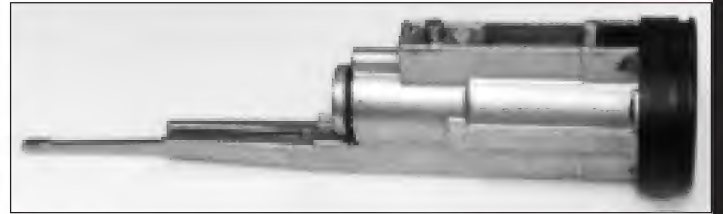




7. There are two 10mm bolts on the bottom of the knee bolster, one in the right corner and one in the left corner behind the side panel which need to be removed.



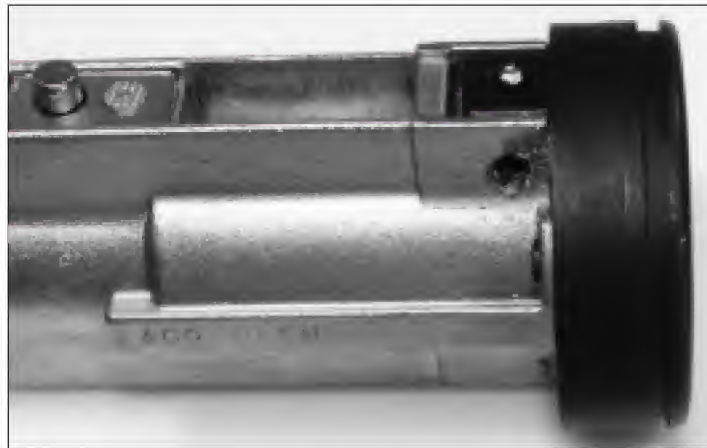
8. With the knee bolster out of the way it is easy to access the ignition retainer. Insert a working key and rotate it to the "ACC" position. Depress the retainer and remove the lock cylinder.



9. The ignition cylinder.



10. To disassemble the ignition cylinder you must remove the tru-arc retainer on the back end of the cylinder plug.



11. This lock has a face cap on it that must be removed. The face cap is held to the cylinder by both a roll pin and two staked posts. The hole the roll pin sits in is concave. The easiest way to remove it is to drill a 7/64" hole on the side of the housing to lift up the pin from the bottom.



12. The two stamped posts are shown.

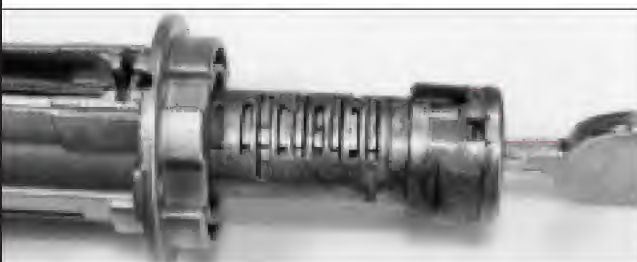


13. The posts are part of the cylinder face cap and travel through the front of the cylinder body and then are "peened" or "staked" so there is enough

extra metal overlapping to hold the cap in place. Use a pin punch to evenly tap on each post until the cap is removed. Remember you must do this evenly or you can break one of the posts.



14. The face cap removed, is shown.



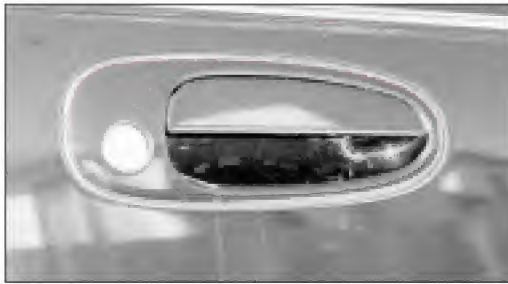
15. To slide out the cylinder plug you will need a working key.



16. The cylinder plug contains two sets of split tumblers in positions four and seven from the bow.

Door Lock

17. The door lock cylinder is part of the door handle assembly.



18. The door panel must be removed to service the door lock cylinder.



19. First, lift up the armrest pad and unsnap it.



20. Remove the two phillips head screws that are found under the pad.

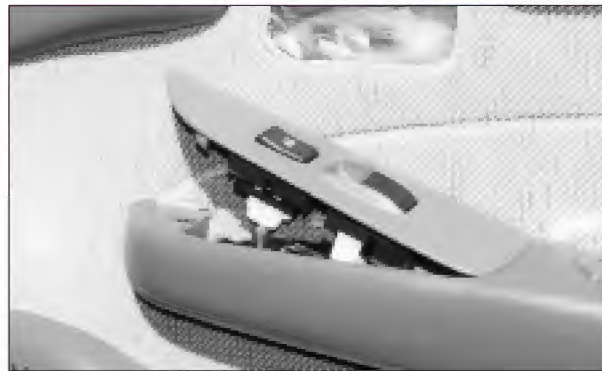


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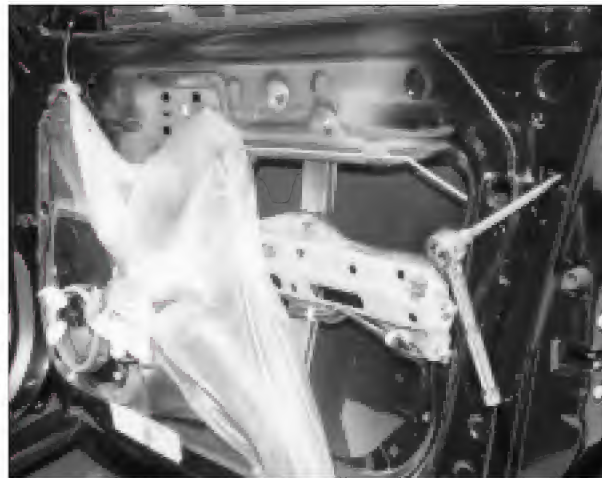
21. Remove the phillips head screw that holds the inside release to the door. Disconnect the linkage to the release.



22. This model has electric door locks and power windows. Lift up the door controls from the front and disconnect the wiring connectors. Now you can remove the door panel. It uses the standard plastic push-in clips.



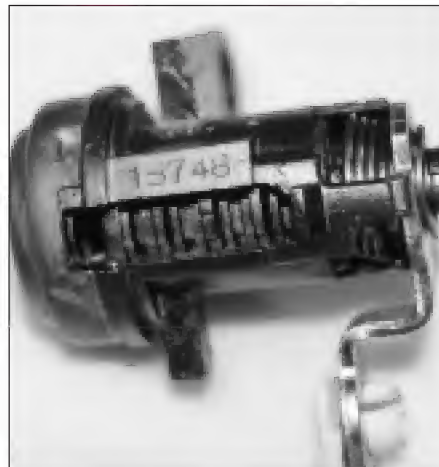
23. A view of the door with the panel removed.



24. The lock/handle assembly is held to the door by two 10mm bolts.



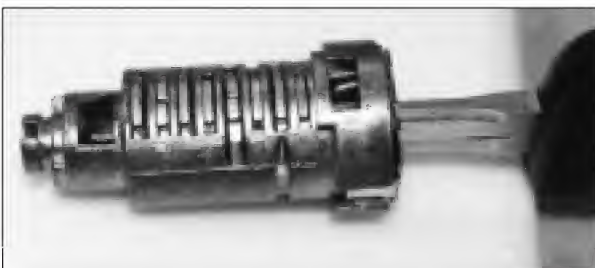
25. If you're just looking for the code, lift outward on the bottom of the handle assembly and you can read the code off the bottom of lock without removing the lock.



26. The door lock cylinder.



27. To disassemble the lock cylinder, remove the tailpiece and remove the face cap. The face cap is reusable and there are no replacements available.



28. The cylinder plug contains all the tumblers. It has split tumblers in positions four and seven.



29. The door lock cylinder disassembled.

Trunk Lock

30. The trunk lock cylinder is located under the rear taillight assembly.



31. The cloth-like material liner must be pulled back or removed to access the trunk lock cylinder and taillight assembly.



32. Remove the 10mm nuts that hold the taillight assembly on. Next remove the 10mm bolts that hold the trunk lid latch on. Next you will have to gently unsnap all the plastic clips. Do not pull on the light assembly or



you will crack the plastic outer lens, like I did.



33. A view of the plastic locking clips.



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34. A view of the backside of the taillight assembly.



35. The trunk lid with the taillight removed.

36. Finally, remove the two 10mm nuts that hold in the lock cylinder and disconnect the linkage rod.



37. To disassemble the trunk lock cylinder, remove the tailpiece and the face cap. The face cap is reusable and there are no replacements available.



38. Be aware of the ball bearing in the back of the lock as you disassemble it. There is an access hole that you will use to re-load the ball bearing.



39. It is common for dust shutter assemblies on these locks to fall apart as you remove the face cap.



40. The trunk cylinder plug contains all the tumblers. It has split tumblers in positions four and seven. The trunk lock disassembled, is shown.

Glove Box Lock

There is no glove box lock on this model.

Generating First Key

Method 1). Check owners manual for code, written in by the dealer or fellow locksmith.

Method 2). Remove passenger door cylinder and read code stamped on lock.

Method 3). Disassemble door cylinder or trunk cylinder and decode wafers to make master key.

TRL

VITAL STATISTICS

Manufacturer:

1996 Toyota Corolla

Code Series: 10000 - 15000

Key Blanks:

Curtis: TR47

Ilco: X217

Ilco EZ: TR47

Jet: TR47-NP

Silca: Toy43

Number of Cuts: 8

M.A.C.S.: 2

Key Gauged: Tip

Center of First Cut: .885

Cut to Cut Spacings: .090

Cut Depth Increments: .023

HPC 1200CMB

Code Card: CF208

Cutter: CW1011

Jaw: A

Gauge From: Shoulder

HPC Punch:

PCH Card: PF208

Punch: PCH1011

Jaw: A

HPC CodeMax:

DSD #: 179

Framon:

Cuts Start at: .368

Spacing: .090

Block #: 3

Depth Increments: .023

Key Clamping Info: Lay spacing clip flat and set starting cut at .368.

Curtis:

Cam-Set: DC-60

Carriage: TOY-60

A-1 Pack-A-Punch: PAK-T1

Spacings:

1 - .885

2 - .795

3 - .705

4 - .615

5 - .525

6 - .435

7 - .345

8 - .255

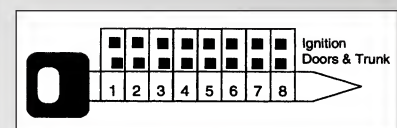
Depths:

1=.323

2=.299

3=.276

4=.252



Tumbler locations.

The Name Game



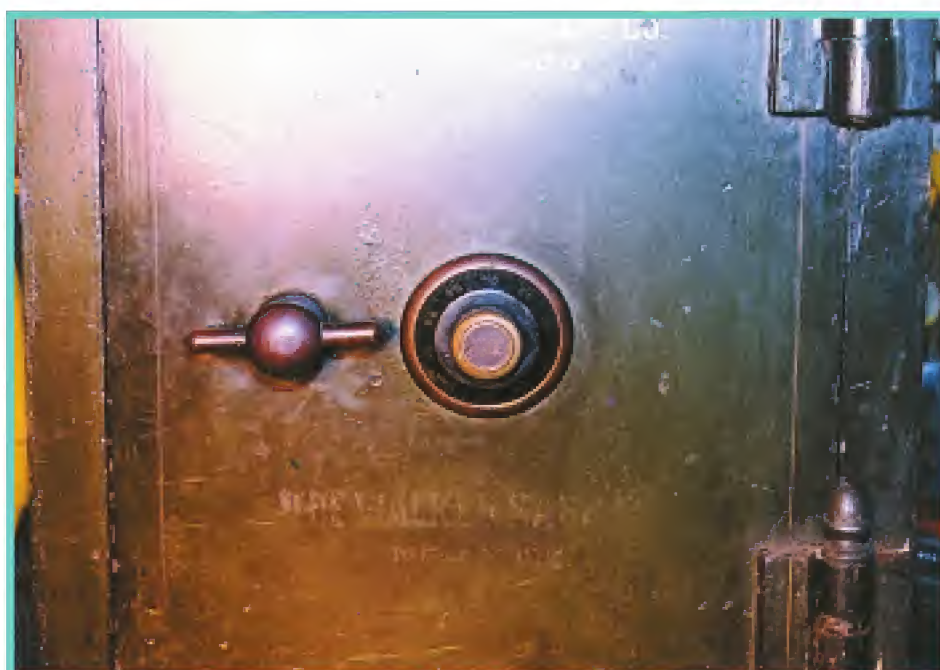
by Dale W. Libby, CMS

Enter our assignment; the safe pictured in *photograph 1*. This safe had too many clues as to what it was, or was not. Before actually touching of the safe, I look at many clues. The dial and "T" handle configuration at first told me nothing, except the lock was of Yale design.

The handle is a standard "T" handle found on any number of safes. The hinge tip, on the lower hinge told me the safe could be a Herring Hall Marvin (H.H.M.). Written faintly across the safe below the dial and handle was "The Walker Safe Company, New York." This was not Shaw/ Walker, but just Walker.

Too make the preliminary identification even more confusing, across the top of the safe door was written "From the Mosler Safe Company, Chicago." What is going on here? Too much information, too much overload. (See *photograph 2*.)

I next examined the opening handle and noticed numbers stamped on the front of the rounded part. This is exactly what Meilink safe used to identify the serial number of a particular safe. Look at *photograph 3*, and notice the ends of the crossbar are sharpened to a point. This is exactly like a Pittsburgh safe.



1 *Mystery Safe. Common dial and handle configuration and Hinge tip seen on bottom hinge. Let us look closer. Below the dial, seen in good light, is stenciled "The Walker Safe Company, New York". Not Shaw-Walker, just Walker. Hmmm.*



2 *Although Hinge Tip looks H.H.M., the top of the safe says "From the Mosler Safe Co., Chicago. A Mosler?"*



3 *Handle has numbers stamped on it like old Meilink safes did. The ends of the "T" bar are sharpened to a point. Could this be a Pittsburgh Safe?*

The name "YALE," is stamped on the dial. This is shown in *photograph 4*. What kind of lock is this? Without touching the safe, I had no idea. I did not think it was a YALE OB lock, for the handle and the dial were quite close together.

The point I am trying to make is that touch in this case was much better than sight. First thing I do to a safe is to gently kick the door. This lets me know if the unit in question is a fire safe, a money safe or chest. A filled door with fire materials (cement like) feels different than a plate door with only steel and no fire retarding material.

The real give away on this door was made by applying pressure to the handle and turning the dial. This was a straight tailpiece lock. Spinning the dial and stopping at a pre-selected number, I determined that there were two wheels and a drive wheel. Exactly like the present day Sentry Safes. I easily picked up the number for the opening wheel. Once that was determined I had only two other wheels to manipulate. (See *photograph 5*.)

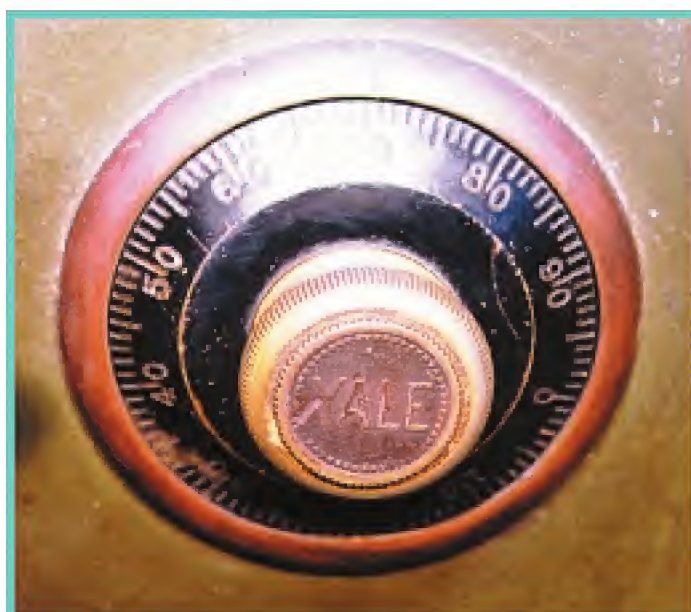
By using the "Bump and Grind" manipulation method, described shortly, the safe was open in about eight minutes. Average time to dial this safe open without prior knowledge of the combination is 15 minutes. *Photograph 6*, shows the gates aligned and the tailpiece fully inserted into the wheel gates.

For some strange reason, I disassembled the lock and took many pictures. I

reinstalled the wheels and everything in backward order, taking pictures as I went. I acquired this safe for free for opening it from a lady that was moving and did not want the unit in her new Town Home.

After closing the door, I wanted to take the outside pictures. The Yale dial was upside down, so I turned it to straighten it, and immediately knew I had made a mistake. The wheels moved, and I did not know the combination. Following the photograph opportunity, I had to re-manipulate the safe to get it open. This time it took about 25 minutes. I was a little angry at the time and busy laughing at myself.

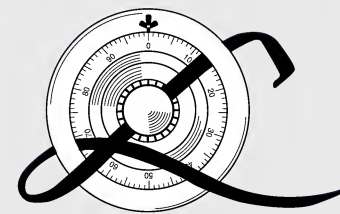
The exploded view of the safe wheels are shown in *photograph 7*.



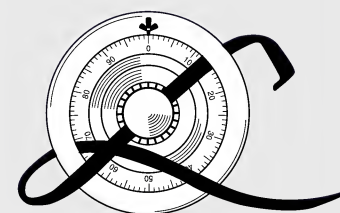
4 A Yale dial. Could this be an old "OB" safe lock, or one of the flapper locks that Yale made for Mosler? Yale made many locks for many safe manufacturers in days of yore.



5 Secret revealed. A straight tailpiece lock that was super easy to open. I had to open it twice.



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Wheels 1 and 2, on the top ledge were fixed. If you wanted to change the numbers on these wheels, you could 'flip' the wheels taking into account that only the second wheel had drive pins on both sides.

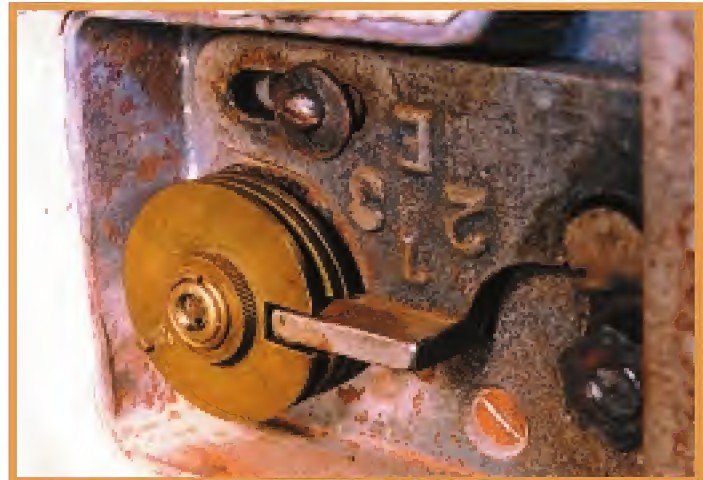
The drive wheel had a knurled knob, locking nut, and retainer clip. To change the combination, the clip was removed, the nut removed (unscrewed) and the spline key removed. This allowed the drive wheel to come off the dial spindle. The inside of the knob and the inside of the drive wheel are gear meshed.

By changing the relative position of the drive wheel on the geared knurled knob, you change the sequence of the combination. If the original combination was 20, 50, 80, by changing the drive wheel, the new combination might be 37, 67, and 97. The combination is different, but the relative distance between the numbers is the same.

If I had to drill this safe open, I would have drilled in at about 68, directly outside the dial. I would have used a borescope and lined the wheels at 75 to open. It is dangerous and too crowded to drill directly at drop-in on a direct drive safe. Oh the marvels of a good borescope.

Now, you may be asking what is "Bump and Grind?" This is harder to write about than do. After determining the gate on the drive wheel, one only has two other wheels to manipulate. This will work on any two wheel lock, from wall safe to floor safe, to stand alone safes with this wheel configuration (two wheels and a driver). It will not work on three wheel locks.

This is how the bump and grind works. The gate on the drive wheel



6 Two wheels and a drive wheel (ala Sentry). These are very easy to manipulate open.



7 Exploded view of wheel pack. Only the drive wheel has a meshed center for changing combinations. (Sequence of numbers only.) Other wheels could only be flipped to change numbers.

was determined to be 34. If there are false gates, then the widest gate is usually the opening gate or when the handle moves the most. Set the first wheel at any number you want, let us say 0. Turn three times left to zero, two times right to 97-1/2, left to 34 and try the handle (if there is one). Next, turn the dial right (or bump it) to 95, and back to 34 and try the handle.

In effect, you are parking the first wheel and trying all combinations with the second and third wheel. Once you go around the dial once, you set the first wheel on another number, and again bump the second wheel around. After getting used to this easy manipulation method, you can do it almost blindfolded. It's redundant, but really easy.

This method works great on Sentry floor safes where one does not have a handle, but a large drop in area on the drive wheel.

Open, Identify (if you can) and Prosper. **TNL**

Treskat™ USA...

We have been receiving a great amount of communication from readers regarding their experiences with Treskat USA, a seller of locksmith software. Some locksmiths who have contacted us have had little or no problems with their experiences. Many others have reported difficulties in their experiences with Treskat.

We decided to address this situation in print, specifically due to the large volume of mail and e-mail we have received on the topic. In the interests of disclosure, we should mention that Treskat is an advertiser in this magazine. We should also mention that this magazine sells software, some of which competes with Treskat.

We decided to quote direct locksmith comments, after soliciting both positive and negative statements. The statements below were edited for length. However, the number of positive to negative comments is proportional to the way in which we received them. At the end of this article, Ray Nazzaro, of Treskat USA, makes a response.

*"I have the Treskat master key program and really like it. The only time I ever called and talked to Ray was about 6 months ago just to ask if the program was year 2000 compatible. When I asked him he said 'So what is your *!%#\$&* question?' I repeated it and he said yes, and then slammed down the phone. I just sat there in a state of shock at how rudely I was just talked to and just let it go. After all, I had the info I needed, I hope."*

Tim Forster
Albany Lock and Key
alk@sac.to

"I called Ray and was treated like a step-child. So now I own two of his programs that I cannot use. I miss the KeyWiz because it has helped me in the past a number of times."

Keyman
aslock@gcstation.net

"At one point in time I was not able to access the CodeMaster. I called Ray and told him what the error message was. He began to curse and accused me of 'pirating' one of his other programs. That was entirely false. Finally I got him to listen for a minute, but not before being called a thief and other things."

Chuck Donnelly
cdonnelly@ulster.net

"I have owned the Treskat codes for several months and am well pleased with it in my laptop computer in the truck. I have the auto codes, KeyWiz, and so far had no problems with it. I plan to buy the general codes in the near future as money permits buying additional business equipment, software and such. I have recommended it to others who are planning to purchase

software in the near future because of it's ease of operational use in a laptop computer (it only needs DOS program not Win 3.1 or 95 to operate) and takes very little space on the drive."

Jim Heffner
Eez lock@aol.com

"Program works, however, Ray is pretty abrupt and can be down right rude. Clean as I can make it. I have had a couple of go-arounds with Ray. A lesson in telephone etiquette and basic manners would help Ray."

Gord Beardmore
gordslok@primeline.net

"Have had nothing but grief anytime I have contacted Treskat by phone for assistance. Once I was even cussed out and they hung up on me. Just for asking a simple question that I eventually had to figure out on my own. Took a couple of days, but I did figure it out."

Eugene Gyure Jr.
gyure@fgi.net

"Yes, I own Treskat CodeMaster and MasterKard programs. The software is O.K., but the mannerism of Ray has a lot to be desired, he is very RUDE over the phone and treats his customer with very little professionalism."

Bo Harvey
harvey_j1@popmail.firn.edu

"The bad experience I had with our friend Ray, was when I called and asked him if he wanted his customers to keep track of any mistakes that we might find in the software. Man, he tore me up. I have never called again, and I never will."

John Alwine
jfred@interpath.com

"I have a computer at home with Ray's code program in it. I have not had one problem with it."

Randy Railton
RAILTR@mail.dmh.state.mo.us

"I am not totally stupid when it comes to computers, Ray just doesn't care to listen to why things failed. He spends just enough time to call you a thief and fix the problem, at a price of course. I am not a thief."

LockKeyOne@aol.com

"Have been a user of Treskat code software since its inception. Have had to call Ray on two occasions regarding tech support. On each occasion I realized it was my own stupidity that caused the problems. Ray could have been a little more courteous, but I can live with him."

Lockshop6@aol.com

"I own Treskat software. It works as advertised, provided you follow the instructions. I have had 1 or 2 occasions to call Ray. In all honesty, in my experience Ray is short and curt."

Bob Cisowski, CRL
locksmith@triangleret.net

"I own Treskat software and have not had any problems with it. The very few times I have had to call for support I have had my problem solved quickly and efficiently. If you do as Ray asks everything works OK. I have not had any bad experiences with him."

LOOZAKEY@aol.com

"I was accused of being computer illiterate."

Bob Artz
bob-lock@uia.net

Friend or Adversary?

"I must say that I'm satisfied with each of the programs and they have given me information that I have needed without any problems. But I have had to call Ray a few times in the past with some questions and felt like Ray expected me to be a computer wizard and felt like crawling under the table."

Marvin Golden
mgolden@ionet.net

"I have been using Treskat for about 5 years. The programs work excellent, and although he can be very impatient, and come across a little arrogant and rude, he is not impossible to deal with, just a little undesirable."

Vic Szilard
KingAir@bigfoot.com

"We have had the Treskat masterkey system for years and we are very happy with it. Granted, we have not had the pleasure to talk to the company at all. If everything works well, leave it alone."

Nick Ambrosi, CPL
MOLETA@aol.com

"I own CodeMaster and AutoMaster. Great software. DOS based and very quick to boot and execute. It is very simple to use and I am very pleased with it."

Merle T. Rupp
mtr2lock@mail.telis.org

"I experienced two hard drive failures. In both cases, I was told that it was necessary for me to purchase another "authorization" to use the software that I had already paid for. I completely understand the purpose of this security feature within the software. Pirated software costs companies millions of dollars a year. However, the manner in which Mr. Nazzaro, approached this made dealing with him unbearable."

Matt Eggleton
n2o-matt@twave.net

"I called Ray. He was rude, and made me feel like an idiot."

NSLOCK1290@aol.com

"He hung up on me 2 times and I finally gave up."

Lockdoc
rd32114@navix.net

"Ray just tells it like it is. I find the software very useful and easy to use."

R.J. Kelly Lock
ROB2607@aol.com

"I won't try to defend his phone manner but I like his product. As with anything from door closers to deadlocks, you will save a lot of grief if YOU READ THE DIRECTIONS."

Rs wechter@aol.com

"There is no way I'm going to call him back again, I'm now stuck with a \$600.00 program I can't use."

John Lee Jr.
safeman@vicon.net

"We have had to call Ray on a couple of occasions. We have received the help we needed in a no nonsense, very business like way."

Sally A Warren
sawarren@juno.com

"I calmly and politely explained the problem I was having. He turned into what seemed like a completely different person, and started CURSING at me and saying that I should not be bothering him with my stupidity and computer illiteracy."

Scott Dorame
scott@safecrackers.com

"I did not feel that I was treated like someone who had invested about \$1000.00 with his company."

Tom Blanchard
tblanchard@CTC.Net

"I found the programs to be very good until I had problems. When I called for help I was belittled and finally cursed at because I didn't respond with technical answers to his questions. I purchased three additional authorizations at \$95.00 each, trying to run the program."

Wayne Stewart
WStew12393@aol.com

Ray Nazzaro from Treskat responds:

"For 17 years Treskat has been providing fast, efficient, and free tech support. Call and we answer the phone immediately, and in person, and then solve problems or take orders in one minute or less.

We have thousands of software clients and 99% of users who read and follow instructions never need to call tech support.

But we also receive calls for users who have problems because they have not read the instructions. And calls from users who need help with computer, printer, or Windows problems that have nothing to do with a Treskat software purchase. For these users we offer paid support services in addition to our free support. Here's how it works.

If the answer is not in our 20 or so pages of instructions then the tech support call is free. But if the answer is in the instructions or if the problem is not related to Treskat software then support is \$2 per minute, \$10 minimum.

Bottom line: Treskat users who read and follow instructions rarely need tech support and if they do, tech support is always free. On the other hand, users who do not read and follow instructions, or call for unrelated problems, are invited to use our paid tech support services instead.

Either way we always answer the phone immediately, and in person, and then attend to our user's needs quickly and efficiently, for free, or with all the hand-holding they may require."

Ray Nazzaro
Treskat USA Corp.

TECHNITIPS

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ALL LOCK FORD OR GM KWIKIT WINNER: **Quick-Fix Strike**

Here's an easy way to improve the action of a poorly working deadbolt lock caused by the strike plate having been installed too close, or too far away from the door stop.

Take a standard "tee" strike plate from a key-in-knob type lock and saw the tip (the curved lip) off. Next smooth the sawn edge neatly with your warding file. You should now have a standard 1-1/8" x 2-3/16 deadbolt strike plate with one important difference. Although the screw holes are in the proper position, the bolt hole in this new strike is about 1/8" off center.

By replacing the original strike plate with this modified "Tee" strike plate, you can change the bolt hole position by about 1/8". If you install the modified strike right side up, the bolt that previously bound or would not throw at all will work smoothly. Install it upside down and a door that would rattle and had too much play in it will now lock snugly and securely. To top it off, there is no chiseling or re-drilling of screw holes required, however you may need to open the bolt cavity.

This modified piece can also be used with the Schlage reinforcing strike because of the generous bolt hole in the thick steel base plate. However, you may have to discard or modify the black plastic dust box.

Jim Rohn
New York



AERO LOCK TRYOUT KEY SET WINNER: **10-Cut Altima**

I received a request was to make a key for a 1998 Altima. All the reference material I had on this vehicle suggested the standard "X" Nissan code series and a X210 blank, with the option of substituting an X-123.

This Altima (made in May of 1998) had the new 10-cut locks, which use the 1-22185 codes and require and X237 blank. This series is also used by the 97-98 Pathfinder, 98 Frontier

A Few Words From Jake...

There's an excitement in the air this time of year that we don't seem to notice during any other holiday. Part of it, of course, is the anticipation of Christmas, the bustling of busy shoppers and the end of the old year fast approaching. Beyond those very obvious reasons, this time of the year holds a special excitement for me because it's the time of year that I get to draw the winners in *The National Locksmith's* annual year-end prize drawing.

There will be several lucky locksmiths who are going to receive thousands of dollars worth of key machines, code books, tools, merchandise, padlocks, panic devices, automotive locks and bunches of other good stuff. That's enough to get anybody excited.

In case you haven't been following along, the way locksmiths get to have a chance of qualifying for a year-end prize in *The National Locksmith's* Technitip column's biggest give-away is by sending me a tip. If the tip gets published in the magazine, that tipster then qualifies for the year-end drawing in December and the year-end prize winners are announced in the January issue.

The really exciting part about this year's prize pool is that it's bigger than it's ever been! That is a direct result of our prize contributors being more generous than ever before. All of our monthly and yearly (some do both) prize contributors deserve a lot of thanks for their selfless sharing of their time, effort and merchandise that help make this column as successful as it is.

A lot of credit must also go to the locksmiths that take time from their busy schedules to become tipsters and send me their ideas and tricks. The success of this column is really a synergistic (y'all didn't know I knew words like that, did you?) melding of the prize contributors munificence and the tipsters efforts. I want to thank you both.

And for those of you that have never sent in a tip, come on in, the waters just fine. If you do send me a tip, maybe you'll be on the year-end winners list in 2000!

In the meantime: Christie and I want to wish you and yours the best that the season has to offer and we want you to have a prosperous 1999!

Y'all heah me, now?



by Jake
Jakubowski

and is expected to be used on some future Subaru models.

I did not have this new blank and in order to get the customer on their way had to figure out how to modify something that I did have to work. The X237 is supposed to be at least .333 thick in order to raise a #1 cut. The X185 (for Suzuki) is about .330, and was workable as it turned out.

I mounted the X185 in the jaw of my HPC 1200CM B and clamped the shoulder of the blank as close to the cutter as possible. After turning the machine on, I raised the blade of the key until it lightly touched the cutter and then moved the jaws to the right until I cut the shoulder all the way back to the bow. Then, I turned the

key over and repeated the process on the other side of the blank.

Next, I placed the modified blank in the jaws of the HPC and used the horseshoe tip stop to gauge the key from the tip, much like you would with a Ford blank, and cut a workable substitute for an X-237.

Scott Dorame
Connecticut



STRATTEC RACING JACKET WINNER: **Plug Spinner With A Snap**

I'm a third year apprentice locksmith studying security technology in Melbourne. During my time as a locksmith, I have found it necessary to make most of

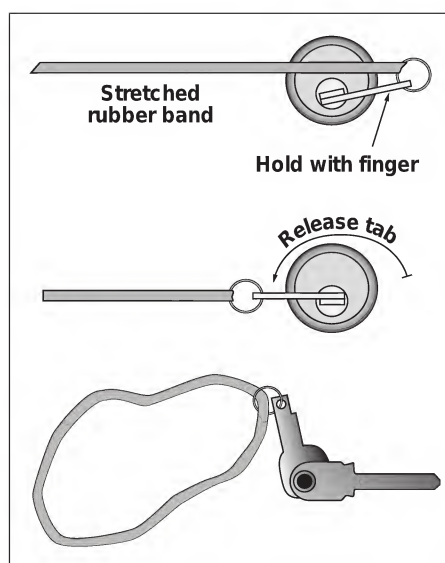


Illustration 1.

my locksmith tools and jigs. I have made many different types of plug spinners, but the one in *illustration 1*, is by far my favorite. It is easy to make, easy to use, will not wear out and has a higher success rate than any plug spinner I have made or used and it fits right into my pick set.

The components necessary to make this plug spinner is a modified key blank (one that will enter the keyway with the plug turned) an attaching arm that can also be made from a key blank, a small key ring and heavy duty rubber band. Rivet the heads of both keys together then drill a small hole in the one that will act as the arm. Insert a small key ring through the hole and attach a rubber band through the key ring.

To use the spinner, simply insert the modified blank into the keyway. If the plug was picked clockwise but needs to be turned counterclockwise to open, position the arm attached to the key blank to the right or clockwise position. While holding the blank and arm stable, stretch the rubber band to the left. With the rubber band stretched, release the arm on the blank and the plug will spin to the open position.

Jared Robinson
Australia



HPC PISTOL PICK™
WINNER:
American Cylinder
Salvage

I'm a locksmith for a large prison where we use a lot of American Padlocks. I am frequently asked to make keys for cylinders that have been removed from the lock, but because of the spool pins in American locks I am often unable

to pick or shim the cylinder open.

When that happens, I salvage the cylinder by filing approximately .038" off of the top of the bible which allows me to dump all the springs and pins and then rekey the cylinder as desired. (See *illustration 2*.)

After pinning the cylinder and replacing the springs, I use a Kwikset retaining cap to hold the springs and pins in place. That cap will snugly grip the sides of the bible and once you have re-inserted the cylinder into the padlock body, the lock's cylinder housing will prevent the cap from

coming off regardless of how roughly the lock is used.

Albert W. Christopher, CRL
South Carolina



**SARGENT &
GREENLEAF 4400
SERIES SAFE
DEPOSIT BOX LOCK**
WINNER:

Tool Crossover

Being a full service shop, we all, at one time or another, have to take on a job in an area other than our specialty. I'm a safe tech, but because I do auto openings as well, I have found other

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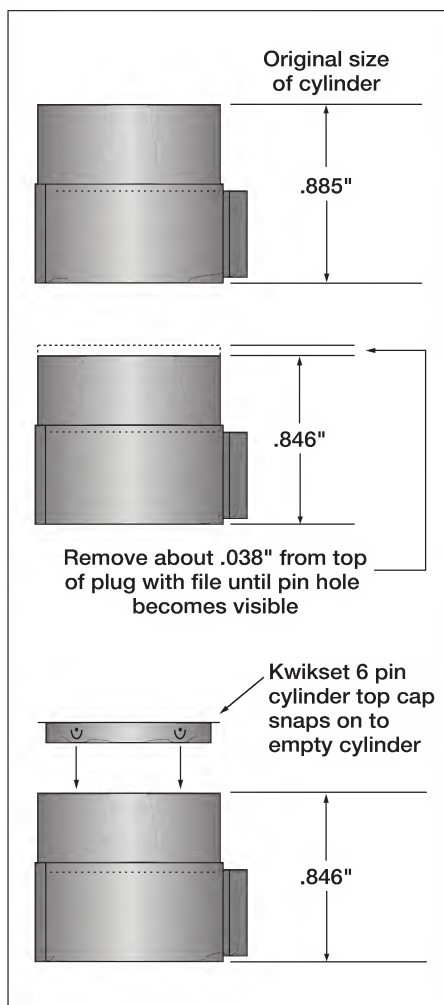


Illustration 2.

uses for many of my safe tools rather than let them set until the next safe job comes along.

For instance, when installing a wall safe where the wiring (or plumbing, etc.) is suspect, I drill a 1/8" hole, insert my scope and see what's behind the wall. If I have to move to another location, there is only a small hole to be patched.

Cars are another application where I've found my scopes useful. Like all locksmiths we get requests for openings where over eager, under qualified people have disconnected all the rods from the latch.

By wedging door and window, I can insert my 90° scope, with the light, and get a clear, close-up view of the latch area, which helps me to get the tool to the right area for a quicker opening,

Faster jobs mean more profits. Utilizing more of your tools, more frequently — even for purposes other than intended — can make many jobs go faster.

James Botek

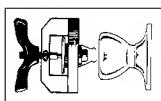


Illustration 3.

tailpieces which will not fit the hub on the older rim locks.

An easy solution is to utilize stock Ilco #7015 series brass rim cylinders which are prepped to allow the tail piece to be installed in a vertical or horizontal position. However, as you can see by the illustration, you have to file or grind the tailpiece to approximately 7/32" wide and bevel the edges at a double angle, as shown. After modification, install vertically.

We find that this works perfectly well on these older Corbin's. Additionally, the vertical/horizontal option will also allow the stock tailpiece to be used without modification to replace later models of Corbin/Russwin which have a flat, vertical tail piece, a horizontal tail-piece or allow the keyway to remain vertical if a rim lock has been installed improperly.



**ILCO KEY BLANKS
(100) 'WINNER:
Keymark/Sargent Conversion**

If you are using Medeco's new KEYMARK key control system, and you need to convert Sargent 6 Line key-in-knob to KEYMARK, there are a couple of things you should be aware of.

First, over the years Sargent has manufactured at least three different chassis for their 6-Line knob sets. Each of these, at least up until recently, has required a different spacer arrangement to make the KEYMARK conversion work. One chassis required two spacers — one

Oregon

**A-1 SECURITY
PRODUCTS WINNER:
Rim Cylinder Tail
Piece Trick**

We recently encounter a problem in replacing some older P&F Corbin rim cylinders, which had a flat diamond-shaped vertical tailpiece. (See illustration 3). Contemporary Corbin/Russwin rim cylinders have industry-standard flat horizontal

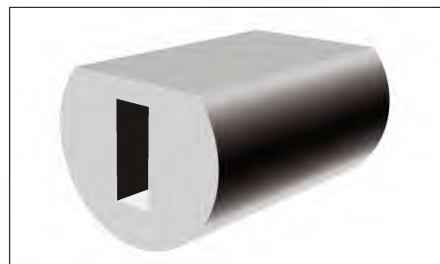


Illustration 4.

with the top filed flat. (See illustration 4). One required only one spacer (filed) and the final one does not require any spacers.

Medeco now has a KEYMARK conversion cylinder (20K80147) that is an exact replica for a Sargent 6-Line and will fit any 6-Line ball, flat-nosed or lever set that the standard Sargent cylinder will fit.

I found this out after doing a conversion of over a hundred key-in-knob locks! So if you have a KEYMARK/Sargent conversion in the works, check with your sales rep for this new cylinder.

Jay Christie
North Carolina



**PRO-LOK PICK SET
WINNER:
Magnetic Tool
Keeper**

When I began outfitting my locksmith van, I decided to line all of the drawers with magnetic sheeting (30 mils thick) for its cushioning effect and its ability to hold steel and iron tools and hardware that would normally get bounced around hundreds of miles each week. (See photograph A.)

This idea also proved to be a financial lifesaver when I had left a one job and was headed for another. After about five miles, a motorist got my attention and indicated that the rear door of my van was open! With a really sick feeling, I pulled over and went around to the back of the van



Photograph A.

Continued on page 164

Continued from page 162

expecting to find that all my service tools had bounced out of the shallow tray they were in and had fallen along the road. Surprisingly, everything was just where I had left it: thanks to the magnetic liner I had put in the tray.

I buy my magnetic sheeting (the same material that sign makers use to make magnetic signs) from Wensco Sign Supply, in Grand Rapids, Michigan. Their Toll Free number is: 1-800-253-1569, and they ship nation-wide.

Bob LeM aster
Mississippi



**TECH TRAIN
TRAINING VIDEO
WINNER:
Wafer Depressor**

Tool

To make wafer reading easier, I adapted the pick blade (PC-3) from HPC's Electropick in a Lexan handle, allowing a clear view of the keyway.

I took a small piece of Lexan (1/4" thick by 4" long and 3/4" wide) and sawed a slot in one end about 1/2" deep to accept the pick blade. Then I drilled a 1/8" hole to accept a screw and nut to lock the blade in position.

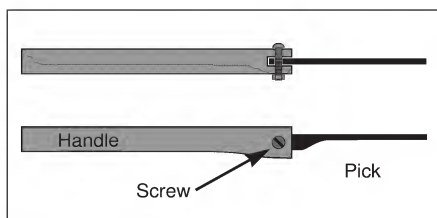


Illustration 5.

(See illustration 5.)

After inserting the curved needle from the Electropick and tightening down the screw, my wafer depressor is ready to go. The curved needle allows me to "see over" my hand and with a good light source, the wafers are very easy to read.

Werner Schulz
Germany



**SIEVEKING
PRODUCTS GM E-Z
WHEEL PULLER**

**WINNER:
Club Bypass**

Having read numerous tips on how to open the Club and similar double-sided steering wheel locks, I thought that I would send you my tip

The tool I use is a paper holder that holds paper in file folders. (See illustration 6.) They can be picked up in any office supply store and perhaps even in your favorite discount store.



Illustration 6.

The cost is about five dollars per box of 100.

To use the tool, insert one end of the paper holder until it bottoms out in the keyway. Then withdraw the holder until it is off the bottom of the keyway, but still in contact with the last wafer. Grasp the tool as close to the face of the lock as possible and apply tension to the tool in the direction the lock turns to open.

While applying turning tension, begin to rock the tool up and down like you would a rocker pick. If the lock doesn't open within a few seconds, vary the amount of tension and rocking motion as you are picking the lock. Once you develop a feel for using this tool, the locks should pick in about five seconds. Keep in mind, there are some locks that just do not seem to respond to the picker's art. However, I have only come across one Club that this would not work on.

In addition to the Club, I have picked other similar type steering wheel locks with this great little tool.

Major
MANUFACTURING, INC.

Jim Bickers
Virginia

**MAJOR MANUFACTURING WINNER:
Shimming American Padlock
Cylinders**

I find that most American padlocks are hard to pick. So, to save time, I drill out the retaining nut on the bottom of the padlock, dump the cylinder and use a screwdriver to open the shackle. Then, I hold the remainder of the retaining nut with Vise-Grip(c) pliers and remove the retaining screw.

At this point you still need a key for the cylinder and I often find it hard to shim these cylinders because of the serrated pins. To get around this, I made a set of depth keys on a 6-pin blank (one key for each depth) and cut each depth key from the first cut completely off the tip. There were no peaks and valleys left between cuts, just one depth straight across the blade.

To shim the cylinder, I push a shim in from the rear until it is almost touching the last pin in the chamber. Then, starting with the number one depth key, I insert the key all the way

and then push the shim in to see if a shear line has been created. I try each successive key until I hit the shear line. Then, I go to the next pin and repeat the process.

As I shim each chamber, I record the depth on a scratch pad and when I have completed all the chambers, I can simply cut a key by code that will fit the lock.

Rodger Peck
Maryland



**SLIDE LOCK'S "Z" TOOL
OPENING SET WINNER:
Stuck With Your Name**

I was going to have some key rings made with my name and telephone number on them. Then, the other day, I went to a quick lube shop to open a car. I noticed the clear plastic static-cling sticker that they placed on customer's windshields to remind them of their next oil change.

I went to a printer and ordered 500 (they cost me about a dime apiece). Now, after finishing a lockout, or making keys for a car, I put my sticker in the upper left-hand corner of the windshield. The customer can easily see my name and phone number from the outside of the car if they get locked out, or lose their keys.

Wallace M ink
Tennessee



**THE SIEVEKING AUTO
KEY GUIDE WINNER:
Just In Time For
Winter**

I live in Wisconsin where, every winter, the state salts the roads. The salt, road grime and ice make for dirty windows, which are a hindrance to a quick opening on a cold night (or day for that matter).

To combat the salt and grime I made an easy to use cleaning stick. (See illustration 7.) This stick and a spray bottle filled with windshield washer fluid and a deicer are all I need to quickly clean a window below the weather stripping so I can see to guide my opening tools in the door cavity.

To make my tool, I used a common paint stirrer that can be obtained at

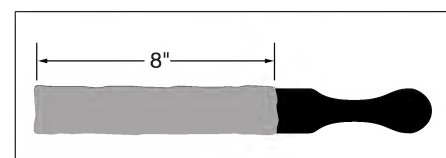
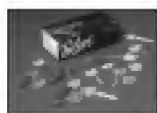


Illustration 7.

any hardware or paint store. I used contact cement to glue a piece of acrylic chamois, about seven inches long and three or four inches wide to the paint stirrer as shown in the illustration.

I've made several to keep handy and can now clearly see the linkages and the tools I am using to open vehicles. Since the sticks can be cleaned with a mild soap and water, they are reusable as well.

Reynolds Appell
Wisconsin



JET KEY BLANKS (100)
WINNER:
Opening A

DeLorean

This tip might help some locksmith with that "once-in-a-lifetime" auto lockout.

I had a call from a tow company that couldn't open a DeLorean (the car with the gull-wing doors). None of my lockout books listed this vehicle, so I headed to the job site to check it out. When I arrived there was three tow truck drivers and one glass man trying to figure out which window would be best to break to gain access.

I could see no apparent way to open this vehicle with my lockout tools, so I tried to pick the door lock open. I was pleased when it picked in under a minute.

It was nice to have lots of spectators on this job because the rush from doing the job easily and professionally in front of them was as good as the cash.

So if you ever encounter a DeLorean, just pick the locks and it will open in no time.

Mike Spencer
Canada



HIGH TECH TOOLS
WINNER:

Ford 8-Cut Ignition Key

To make a key for an 8-cut Ford, remove the shroud from the steering column, and drill a 5/32" hole in the column housing. (See illustration 8, for location reference). Use the retainer pin hole as a starting point. The hole should be 3/8" toward the ears and 1/8" left of center.

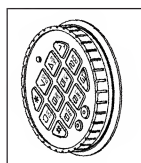
Next locate the sidebar through the small square window on the ignition lock housing (see illustration). Now insert one pick into the hole and push in on the sidebar. At the same time, insert another pick into the keyway and rake the tumblers. Once you feel the sidebar

depress, you can turn the ignition to the removal position.

When you have the ignition out of the column, you can remove the tumblers and decode them by reading the tumbler numbers with a magnifying glass as the depths are stamped on each tumbler. Make a note of the depths and reassemble the ignition, and then cut the key.

The ignition will give you seven of the eight cuts that you need. The eighth cut can be progressed to operate the doors and hatch/trunk.

Steven Elwood
Michigan



LAGARD COMBOGARD
WINNER:
Burgled Bolt Works

The bad guys had tried to open the small record safe my customer had by knocking off the handle and punching the handle cam. What they succeeded in doing was disconnecting the carry rods that throw the bolts. The top bolt fell into the safe door and the bottom bolt stayed in the locked position.

I tried to fish the bottom bolt up to unlock the door, but had no success. After discussing it with my brother, we decided to turn the safe on its top and let gravity do the job for us! When we turned the safe up side down, the bottom bolt fell into the door and we were able to pull the door open, repair the bolt works and put the safe back in service.

Al & Tim Etter
S. Dakota

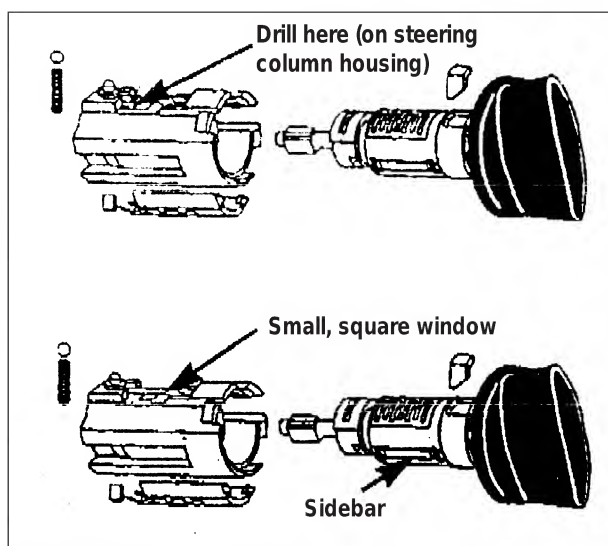


Illustration 8.

TNL

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The ~~LOCKER~~ Side

"No Place Like Home!"



by
**Sara
Probasco**

The streets swarmed with vehicles of every kind. Chauffeured limousines cruised like silent sharks among the bicycles and motor scooters, and little bajai taxis (three-person pods that could scarcely be called vehicles at all) darted from lane to crowded lane, the driver holding off fender-benders with one hand outstretched through his open window like a football player going for a winning touchdown. Where three lanes were marked on the street, five had crowded in, and no quarter was given to pedestrians.

Welcome to Jakarta. Capital of the Indonesian archipelago and located on the tip of the island of Java. The city is home to more than three and a half million people, and all of them seem to be on the streets at any given time of the day — if not in vehicles of one sort or another, then out vending their wares.

On my first trip there, I found the traffic in Jakarta a bit frightening, but when I returned a couple years later, I

felt more comfortable with the culture. It was then I recognized a sense of order to the apparent chaos on their streets, and noticed accidents seldom occurred. I was able to relax and scrutinize the various carts and portable stands set up curb-side all along the streets, as we passed them.

"Look!" I exclaimed to my daughter. "A locksmith!"

Sure enough, beside the busy thoroughfare, crowded between a man grilling thin strips of water-buffalo satay on little sticks and a woman offering a myriad of bangles and beads for sale, sat an Indonesian locksmith. His tiny cart was strung with a variety of keys and locks on ropes, and he was working away hand-filing keys for a patient customer. On his small work bench sat what appeared to be a key-cutting machine, but I couldn't be sure, as there seemed no possibility of electrical current to that remote spot.

How those street-side vendors made a living was beyond my understanding. There seemed no way a vehicle could stop to let passengers buy, and pedestrians were few along the busiest streets. Nevertheless, vendors were present each day. I was told this was their only means of livelihood, as there are no government programs to assist the poor, other than hiring them to do various jobs — jobs that might consist of spending weeks on their hands and knees scraping chewing gum from public sidewalks or constructing tall scaffolding from thin bamboo poles tied with raffia and climbing them to the tops of twenty-story buildings to clean

windows and outside walls.

I didn't have the chance to see any other locksmiths in Jakarta, but I did happen on a door hardware store in a modern, up-beat shopping mall. Signs of "Schlage" caught my eye, giving me a warm feeling of familiarity in a foreign land. However, the store was not open for business at the time I was there, despite their sign to the contrary, so I didn't get the chance to check it out.

It was not until we reached the island of Sumatra, where my daughter lived, that I happened across another locksmith — this time, one I could approach.

We decided to go from Duri, her home-base, into the little village of Peckanbaru to shop at the open market there. The journey took four hours by open-air bus in ninety-five degree temperatures with humidity above eighty-five per cent.

"You may want to take a couple of Dramamines, Mom," Brenda had advised at the onset, offering me the little white pills. "A lot of people get motion-sick on this trip. Besides, it'll make you groggy enough to nap," she added.

There's not much to see, and it's easier on the nervous system if you just kick back and sleep, instead of watching the road.

We were scarcely out of town when we started up a winding one-lane dirt road that led across a low range of mountains. This became a real test of nerves. Any time two vehicles met, one was forced to pull off to let the other pass — sometimes up a sharp incline of mountainside — and it was not always clear who would yield the right-of-way until the very last minute!

After a close scrape with a large truckload of squawking chickens that left us swatting feathers, and then clinging precariously to the scenic overlook side of the road as we barely managed to dodge a runaway logging truck, I knew I might never, ever close



my eyes again! Especially not that side of Peckanbaru.

Finally reaching the marketplace, we found tables and bins piled high with fresh golden pineapples and durian (a round fruit, about the size of a medium grapefruit, that looks like a porcupine, smells so terrible that stores and airports won't permit them on the premises, but tastes like a sweet mango, if you're brave enough to try it). On the other side of the narrow walkway was a large area filled with a beautiful array of birds in small bamboo cages next to a large display of dress-goods — batik and silk fabrics spread out on large, make-shift tables manned by vendors eager to show you their wares.

Down the way, in a shaded walkway between two buildings, a locksmith was plying his trade. He was a small man, as many are in this country, and he smiled broadly, flashing gleaming white teeth. His little cart was similar to the one I had seen in Jakarta, only this one had access to electricity. I watched silently as he used an electric key machine to duplicate keys for a customer. It looked a lot like an old one we used to have, but I couldn't

make out a name on it anywhere.

The man spoke very little English, but my daughter speaks Indonesian fairly well, so we were able to establish reasonable communication. However, I don't think he fully comprehended when I told him the work he was doing there was similar to the work I do, in the States. He kept shaking his head in disbelief, glancing skeptically from me to my daughter and back again as if wondering if we were pulling his leg. I suppose the concept of an American woman doing that sort of work must have seemed strange to him.

Upon returning home to the States, I was bubbling over to Don about my trip. "You should have seen us riding elephants," I said. I showed him some blackmail-quality photos of me, from the rear, being boosted up onto one of the mammoth creatures. "By the way, all the Americans in Duri voted to pool their resources and pay your way over, if you'll bring what's necessary to re-key their locks." I said.

I explained the situation to him. When the houses at Duri were constructed back in the 60s, no one paid much attention to what locks

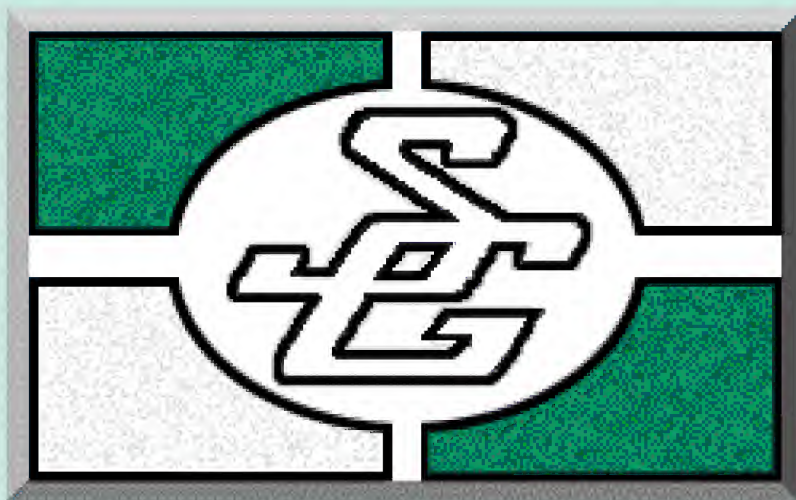
were installed where. Most of the houses have front doors, back doors, and doors to the "go downs" (a separate part of the house, on a lower level, in which the customary servants live). Each of these doors have both key-in-knob and deadbolt locks. In most cases, no two of the six locks are keyed alike — although some of the keys may also open locks at some of the neighbors' homes.

"Add to that keys needed for postal boxes, various office doors, vehicles, etc.," I said, "and you find everybody getting hernias from carrying around all those keys. They really need a good locksmith, over there. Want to go? Just think, we might start a whole new industry there in Duri."

Don pursed his lips thoughtfully. "I can think of a better way to make money out of that situation that's a whole lot easier work, less inventory, and no middle-of-the-night service calls!"

"Oh, yeah? What's that?"

"Sell them all super-sized keyrings and trusses. "Besides," he quipped with a twinkle in his eye, "that way, we'd have a support system to fall back on." **TNL**



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electronic safe locking solutions.***

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The
National
Locksmith's

January 1999

Planning Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					The National Locksmith Closed 1	2
					New Year's Day	
3	4	5	6	7	8	9
						MBA's Combination Lock Technology I Training - Nicholasville, KY (888) 622-5495 Jan. 16 - 17
10	11	12	13	14	15	16
MBA's Combination Lock Technology I Training Meeting the Millennium 1999 Security Industry Forum Palm Springs, CA (703) 683-2075 Jan. 17 - 19 17	Meeting the Millennium 1999 Security Industry Forum Palm Springs, CA (703) 683-2075 Maureen Beckman 18 Martin Luther King Day	Meeting the Millennium 1999 Security Industry Forum Palm Springs, CA (703) 683-2075 Maureen Beckman 19	20	21	22	23
24	25	26	27	28	29	30
31						



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In Memory of Bill Reed...

Bill served locksmiths his entire professional life. He will be remembered and missed by many and these are some of the comments we at The National Locksmith have received regarding Bill from locksmiths around the world:

"Under a shade tree in a beautiful cemetery on a nice day in Dallas, Texas, we laid Bill Reed to rest. A group of Bill's friends and associates, joined Bill's family in paying our last respects, and telling of our experiences with him. We were there in sadness for our own loss, but it was not a sad occasion.

Bill's longtime friend and associate, Scott Anderson, delivered an excellent eulogy reminding us of the many experiences Bill had with all of us. It was the assembly of friends (locksmith friends) that I'm sure Bill would have enjoyed the most.

As Scott Anderson said, "It was the perfect time for this. It was Bill's time." And it was near perfect.

*C.D. Lipscomb, CML, CPS
Texas*

"We were deeply saddened to learn of the passing of Bill Reed. We take this time to express our deepest sympathy to Caroline and the family and want them to know that they are in our thoughts and prayers.

Bill was a supreme example of the Aloha Spirit - his kindness and willingness to share his time and his knowledge with the hundreds or thousands of us. He was our "disciple of locksmithing" as he traveled around the country enlightening and improving our industry.

We're so very thankful and feel so very privileged to have met him and learned so much from him through his publications and seminars. Our lives have been touched and inspired by Bill. His influence and Aloha spirit lives on in our hearts and in our industry.

Mahalo, Caroline, for sharing this great man with us. Me Ke Aloha Pumehana."

*Elaine & Terry Seacord
Kamuela, Hawaii*

"I am in total shock to hear that such a great man has departed us. Sometimes one may wonder why such a great mind has been lost, but I never question our maker, for he is "all wise and knowing." My heart goes out to his family and may their loss be felt by all of Bill's fellow locksmiths. My prayers to Bill's family."

*Joshua Muhammad
Guam*

"It is a very sad day for locksmiths. It was only three months ago that Bill stood in my store with Caroline. He will be sadly missed. He was truly a great and compassionate man. My thoughts and prayers go out to his family at this sad time."

*Tom
New Jersey*

"This is indeed a sad day for locksmithing. Bill was a great teacher and a great man. I will miss him. God Bless his soul."

Willy

"I have only one thing to say. He was always there when I needed him. It's been 25 years with Bill Reed and he will be missed in the locksmith industry."

*Roy Smith
Germany*

"My most sincere condolences to Bill's family. I know that I speak for everyone down here in San Antonio, Texas. He was just down here last weekend giving classes."

*Robert "Teddy" Allison
Texas*

"I'm sorry to hear about Bill. He contributed a lot of hard work to our



profession and his dedication to the industry will be missed. Please send my best to his family."

*C. Perry
Minnesota*

"I was deeply saddened to hear of the passing of such a great inspiration to all members of our industry. His life's work will continue on, and his name will never be forgotten. Our prayers are with him and his family."

*Wes Sugden
Colorado*

"I always called Bill Reed, "Mister Bill Reed" due to the highest respect I had for him. I am very saddened by his passing. We as locksmiths have lost a very helpful, insightful and outgoing gentleman. I wish I could be one percent as helpful as he was. Our prayers also go out to his family. God bless Mr. Reed, and may he find a true peace in locksmith heaven. He has some great company up there."

Ron & Audrey Armstrong

Along with the rest of the locksmith world, I was sorry to hear of Bill Reed's passing. He is one person that will be greatly missed, not only in the industry, but as a friend.

*Marilyn Barham
Spud's Locksmiths*

TNL

KEY CODES

Kia Y2001-Y3000

Manufacturer: Kia
Code Series: Y2001-Y3000
Key Blanks:
Curtis: KK3
Iico: X254
Iico EZ: KK3
Number of Cuts: 8
M.A.C.S.: 2
Key Gauged: Shoulder
Center of First Cut: .098
Cut to Cut Spacings: .098
Cut Depth Increments: .020

Notes:
Spacings:
1 - .098
2 - .196
3 - .295
4 - .393
5 - .492
6 - .590
7 - .688
8 - .787
Depths:
1 = .280
2 = .260
3 = .240
4 = .220

HPC 1200CMB
Code Card: N/A
Cutter:
Jaw:
Gauge From:
HPC Punch:
PCH Card: N/A
Punch:
Jaw:
Framon:
Cuts Start at: .098
Spacing: .098
Block #:
Depth Increments: .020
Key Clamping Info:
Curtis:
Cam-Set: N/A
Carriage:
A-1 Pack-A-Punch: PAK-KA2

Code	Bitings	Y2010 11221321	Y2020 11232113	Y2030 11242331	Y2040 11322121	Y2085 12213433
Y2001	11212312	Y2011 11223112	Y2021 11232434	Y2031 11242442	Y2041 11322124	Y2086 12211334
Y2002	11212331	Y2012 11223131	Y2022 11233431	Y2032 11243112	Y2042 11322324	Y2087 12224321
Y2003	11212434	Y2013 11223134	Y2023 11234211	Y2033 11243124	Y2043 11322431	Y2088 12224432
Y2004	11212442	Y2014 11223311	Y2024 11234223	Y2034 11243322	Y2044 11323244	Y2089 12231121
Y2005	11213213	Y2015 11231132	Y2025 11234422	Y2035 11244234	Y2045 11323313	Y2090 12232344
Y2006	11213221	Y2016 11231212	Y2026 11242131	Y2036 11312223	Y2046 11324221	Y2091 12233111
Y2007	11213324	Y2017 11231243	Y2027 11242211	Y2037 11312422	Y2047 11324224	Y2092 12233132
Y2008	11221123	Y2018 11231324	Y2028 11242242	Y2038 11313342	Y2048 11324421	Y2093 12233213
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					Y2084 12213242	Y2129 12342234

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Y2130	12342312	Y2195	13233221	Y2260	21121243
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Y2194	13232243	Y2259	21121132	Y2324	22113311

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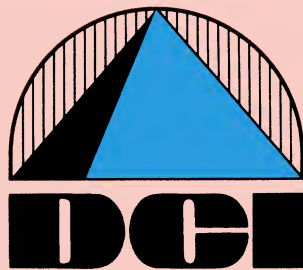
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Y2753 33431234	Y2818 34431212	Y2883 42313123	Y2913 42423134	Y2943 43211313	Y2973 43332132
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BUSINESS BRIEFS

Security Lock Distributors



Security Lock Distributors now carries the complete line of National Guard saddles and door opening accessories. Included are saddle and half saddle threshold styles, panic and ADA varieties, brass/bronze types as well as door bottoms, seals, gasketing and other accessories and components.



Security Lock also holds Face-to-face discussions with manufacturers are being hosted by Security Lock at their Las Vegas facility. This service allows dealers to interface directly with manufacturers of electrical and mechanical security products on product specification, application and installation.

For more information contact Security Lock Distributors at: 6320 Sandhill Rd., Unit 3 Las Vegas, NV 89120. Phone: 800-847-5625,

Fax: 800-878-6400, E-Mail: SECLOCK@IX.NETCOM.CO M web: <http://www.seclock.com>.

Mas-Hamilton Appoints Carl Sideranko VP Distribution

Mas-Hamilton Group, global provider of high security, electronic locking systems, has announced the appointment of Carl Sideranko as Vice President of Distribution. He joins Mas-Hamilton from Arrow Lock Manufacturing where he most recently held the position of Director, Sales and Marketing. Mr. Sideranko has more than twenty years of sales and marketing experience in the Security Industry. He is an Associate Advisor to the Board of the Security Hardware Distributors Association and a member of many important Security Industry organizations.

Further information about products may be found at www.mas-hamilton.com.

Access Hardware & LCN

LCN's Sentronic closers are now in stock at ACCESS HARDWARE SUPPLY. The 4040SE Sentronic is a heavy duty, non-

handed, non-sized closer/holder designed to provide single point hold-open for fire and smoke barrier doors. The door is held open until current interruption releases the holding mechanism and the door closes. Sentronic closers are available in 24 or 120 volts and come in a variety of architectural finishes.

For more information contact A.H.S. at: 800-348-2263 or Fax: 800-435-8233.

Curtis Industries Announces Two New Appointments



A. Keith Drewett was named President and Chief Executive Officer. He was previously

President of the Automotive and Industrial Division of Curtis.



Idelle K. Wolf was named Executive Vice President and Chief Operating Officer. She

was previously Chief Financial Officer.

Curtis Industries, headquartered in Mayfield Heights, Ohio, is an international distributor of consumable maintenance repair and operating supplies to industrial and automotive customers and is the leading provider of automotive keys and key cutting equipment.

American Lock Company™ Acquired

American Lock®, has been acquired by its current management and Marathon Fund L.P. III, which is managed by the private equity investment firm of Goldner Hawn Johnson and Morrison Incorporated of Minneapolis, MN.

American Lock had operated as a privately held, family business since its inception. John Junkunc, a railroad machinist, founded the company as Junkunc Safe & Lock Company of McKay, Idaho in 1912. During the 1920's, Junkunc moved the business to Chicago and acquired a local cylinder manufacturer, the American Lock Company. The new entity was eventually incorporated as

Junkunc Bros. American Lock Company. The company had been in the hands of John Junkunc's descendants for 86 years, culminating in this transaction.

Hyland J. Barnes

Hyland J. Barnes, retired Chairman and CEO of Master Lock Co. died at the age of 81 on June 14, 1997. Mr. Barnes had started at Master Lock as a sales correspondent in 1940, remaining with the company until his retirement in 1981. Using his knowledge and writing skills, Mr. Barnes wrote a history of locks for the Encyclopedia Britannica. In fact, between 1937 and 1940 more than 200 of his articles were published in national publications.

Security House has Master Door Hardware

Security House, based in suburban Toronto, Ontario, has made several purchases and now has the full line of discontinued Master Lock door hardware available. The product depth will allow a locksmith to source a few units to finish out an existing Master job, replace a few pieces for conformity on an existing Master installation, or to install a complete Master system if he chooses.

The U.S. locksmith can also obtain favorable pricing because the U. S. to Canadian dollar exchange rate is at its lowest rate ever.

Security House can be reached at (905) 669-5300.

Defiant & AANON

Principals of Defiant Safe Company, Dallas, Texas and AANON Safes, Englewood, Colorado, announce the recent merger and consolidation of their businesses. The new concern operates under the name Defiant Safe Company. Company officials said they expect business as usual at both locations. **TL**



TEST DRIVE!



With automotive locksmithing changing on nearly a day to day scale, finding the fastest and easiest way for first key generation has always been of great interest to locksmiths. A new tool to do just that is a tool called The Determinator. It is sold by a Florida based locksmith company.

PRODUCT: While this tool may be similar in design to a few tools on the market, its concept is relatively simple. It incorporates wafer reading as well as basic skills of impressioning.

As with any tool, it is best if the locksmith has a good working knowledge of the lock he/she is working on as well as the knowledge of the code series with respect to how many depths and spaces in that particular lock.

Quite simply, the Determinator is a set of keys designed to trap larger number wafers in a lock while allowing shallower numbers wafers to pass. As a result, a quick determination (or estimation) of the actual cuts can be made, drastically reducing the time needed to originate a key.

PRODUCT QUALITY: Each key is meticulously machined with clearly coined numbers on the side of the keys to indicate what spaces you are working on. With this information at hand, a locksmith can decode a lock using the half cut technique and progress a working key or recut the key with higher cuts in the half cut positions and impression the key to get a working first key.

Each Determinator tool is custom designed for a particular lock. The tool comes with specific directions for use on the vehicle. There are also sample spacing charts that can be photo copied and taken to the job site and will aid in recording depths as you decode the lock.

USING THE DETERMINATOR:

Working with a well lubricated lock works best. Working from the back of the lock toward the front, I decoded a Ford Ten cut lock. This series of lock has the first six wafers in the door, so I began all the way at the back of the lock with position number six. The "A" key trapped depths two through five while the "B" key trapped depths four and five. Any wafer not trapped by an A or B key was a one depth.

The depth finding keys have a narrow slot milled in the side of them along the full length of the key. A spring steel slide with an angular cut end to match the tip of the key is slid into the mill broaching and is used to move deeper wafers out of the way as each individual position is read.

To begin, insert the spring steel slide the full length of the slot until the angle cut tip is even with the end of the depth finding key. Slide the tool fully into the lock and note the indicating number on the side of the blade. The space that you are working with will be indicated by the number closest to the face of the lock cylinder.

Using the "A" key first, remove the spring steel slide and pull the depth finding key toward you. If a wafer gets trapped, you will know that the depth for this space is a 2, 3, 4, or 5 depth. If it pulls back toward the next space without any interference, then this position is a one depth. Insert the

"B" key and note if it gets trapped. In positions where the "B" key is trapped, then these spaces are 4 or 5 depths. On a sheet of paper, record your depths as indicated using "A" or "B". Use the spring steel slide to remove trapped wafers out of the slot and move onto the next position.

When your chart is complete, use your own preferred code cutting method and cut all "A" positions as two and one half depths and all "B" positions as three and one half depths. Remember that any positions that do not get trapped are a number one depth.

After fully reading all of the instructions, I had a smooth working key in less than fifteen minutes on my first attempt.

PRICE: The Determinator is individually priced at \$47.00 plus shipping and handling. The newly released Determinator for the GM ten cut locks will be \$75.00 plus shipping and handling.

CONCLUSION: The Determinator is not a new miracle tool that will do all the work for you nor is it represented that way. It is a quality designed tool that will take some of the guess work out of making a first key and will certainly cut down on interior trim panel removal. Basic locksmithing skills should be expected to be used.

For more information on the Determinator contact:

The Car Openers, P.O. Box 895, Ocoee, Florida 34761, 1-800-561-0443. **TNL**

IN SUMMARY:

DESCRIPTION: The Determinator is a set of keys designed to quickly determine (or estimate) the actual cuts in a lock, drastically reducing the time needed to originate a key.

PRICE: \$47.00 plus shipping and handling.

TEST DRIVE RESULTS: It is a quality designed tool that will take some of the guess work out of making a first key.